Piper Jaffray Ohio Market Update

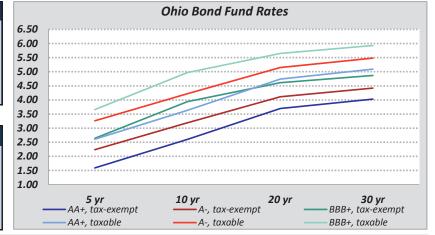
August 20, 2015

MMD Rates	14-Aug	1 Week	Change	1 Month	Change	3 Months	Change	1 Year	Change
5 yr	1.34	1.35	-0.01	1.32	0.02	1.40	-0.06	1.16	0.18
10 yr	2.19	2.24	-0.05	2.33	-0.14	2.25	-0.06	2.15	0.04
20 yr	2.86	2.90	-0.04	3.05	-0.19	3.01	-0.15	2.93	-0.07
30 yr	3.07	3.12	-0.05	3.31	-0.24	3.25	-0.18	3.20	-0.13

*Thomson Reuters Municipal Market Data (MMD) AAA Curve is a proprietary yield curve that provides the offer-side of "AAA" rated state general obligation bonds, as determined by the MMD analyst team.

Tax-Exempt Bond Fund Rates in Ohio								
Rating	AA+	A-	<i>BBB</i> +					
5 yr	1.59%	2.24%	2.64%					
5 yr 10 yr	2.60%	3.19%	3.94%					
20 yr	3.70%	4.11%	4.61%					
30 yr	4.03%	4.42%	4.87%					

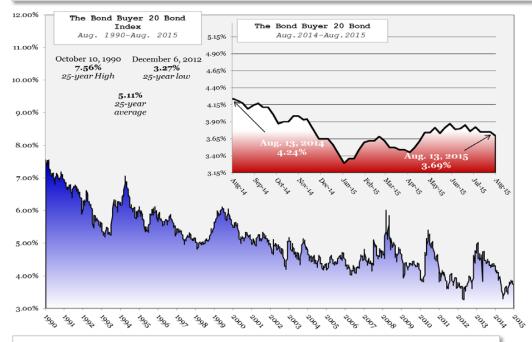
Taxable Bond Fund Rates in Ohio									
Rating	AA+	A-	BBB+						
5 yr	2.61%	3.26%	3.66%						
10 yr	3.63%	4.22%	4.97%						
5 yr 10 yr 20 yr 30 yr	4.74%	5.15%	5.65%						
30 yr	5.09%	5.48%	5.93%						



Ratings of Bond Funds in Ohio

AA+: Ohio Enterprise Bond Fund **A-:** Toledo-Lucas County Port Authority

BBB+: Cleveland-Cuyahoga County Port Authority, Development Finance Authority of Summit County



The 20-Bond Index consists of 20 state, city and county general obligation bonds that mature in 20 years. The average rating of the 20 bonds is roughly equivalent to Moody's Investors Service's (Moody's) "Aa2" rating and Standard & Poor's (S&P) "AA."

CONTACTS

PIPER JAFFRAY OHIO FINANCE TEAM

Ryan Stefan

Senior Vice President +1 440 617-5722 ryan.c.stefan@pjc.com

Michael Prcela

Senior Vice President +1 440 617-5720 michael.f.prcela@pjc.com

Michael Armagno

Analyst +1 440 617-5721 michael.a.armagno@pjc.com

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MMD & TSY Rates										
		14-Aug	1 week	Change	1 month	Change	3 months	Change	1 year	Change
	5 YR	1.340	1.350	-0.010	1.320	0.020	1.400	-0.060	1.160	0.180
MMD	10 YR	2.190	2.240	-0.050	2.330	-0.140	2.250	-0.060	2.150	0.040
	30 YR	3.070	3.120	-0.050	3.310	-0.240	3.250	-0.180	3.200	-0.130
	5 YR	1.598	1.572	0.026	1.626	-0.028	1.461	0.137	1.575	0.023
TSY	10 YR	2.199	2.163	0.036	2.353	-0.154	2.143	0.056	2.402	-0.203
	30 YR	2.842	2.819	0.023	3.139	-0.297	2.930	-0.088	3.192	-0.350
	5 YR	84%	86%		81%		96%		74%	
Ratio	10 YR	100%	104%		99%		105%		90%	
	30 YR	108%	111%		105%		111%		100%	

MCDX	07-Aug	Last week	1 month	3 months				
5 YR	100.000	97.000	94.000	99.000				
10 YR	146.000	144.500	143.000	150.000				
I-Deals Negotiated Calendar Expected Volume (Week of 08/17/2015) Last week's volume			\$5,405,389 (in 000's) \$6,500,688 (in 000's)	\$12.0 \$9.0 \$6.0 \$3.0	(in billions)			
Total Vis Competitiv Negotiated	11 /	/2015)	\$9,519,100 (in 000's) \$3,011,700 (in 000's) \$6,507,400 (in 000's)	\$0.0 24-Jul	31-Jul 7-Aug 14-Aug			

Piper's Deals - '	\$132.52 (MM)	
Negotiated	13 Deals	\$121.55 (MM)
Competitive	2 Deals	\$10.97 (MM)

Top 5 Upcoming Issues of this week	*Subject to change				
ISSUES/SENIOR MANAGER	STATE	AMOUNT	MOODY'S	S&P	FITCH
Puerto Rico SWR Auth-A Bank of America Merrill	PR	\$750,000,000	Caa3	Applied	Applied
New York Convention CTR CITIGROUP GLOBAL MKTS INC	NY	\$640,140,000	Aa3e	-	-
Illinois Fin Auth -A Barclays Capital Inc	IL	\$400,000,000	-	AA	-
Portland Swr Rev - A - Ref	OR	\$341,525,000	Aa2e	AA	-
Hillsboro CO Aviation Aut CITIGROUP GLOBAL MKTS INC	FL	\$296,000,000	-	-	-

5 Largest Issues of last week - W	eek of Augus	st 10, 2015				
ISSUES/SENIOR MANAGER		STATE	AMOUNT	MOODY'S	S&P	FITCH
KANSAS ST DEV FIN AUT MGR: BANK OF AMERICA MERRIL PAR CALL: Non Callable	NEGT L	KS	\$1,005,180,000	Aa3	AA-	-
CHARLOTTE WTR&SWR SYS MGR: WELLS FARGO BANK N.A. PAR CALL: 7/1/2025	NEGT	NC	\$459,585,000	Aaa	AAA	AAAe
DISTRICT OF COLUMBIA MGR: GOLDMAN SACHS & COMPA PAR CALL: 1/15/2026	NEGT Any	DC	\$373,960,000	A1	-	A+e
FLORIDA BOE MGR: CITIGROUP GLOBAL MKTS I PAR CALL: 6/1/2025	COMP NC	FL	\$306,645,000	Aa1	AAA	AAA
GA MUNI ELEC AUTH-A MGR: WELLS FARGO BANK N.A. PAR CALL: 7/1/2025	NEGT	GA	\$185,180,000	A2	A+	A+

Source: Bloomberg, Municipal Market Data, Piper Jaffray

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Recent Piper Jaffray Ohio Transaction – Flight Safety Project



Columbus Regional Airport Authority
as Issuer

FlightSafety

 $\label{eq:FlightSafety International, Inc.} FlightSafety International, Inc. \\ {}_{as~Obligor}$

BERKSHIRE HATHAWAY INC.

Berkshire Hathaway, Inc.

\$73,600,000

Adjustable Mode Airport Development Bonds (FlightSafety Project) Series 2015

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as Sole Manager and Remarketing Agent

March, 2015

- The transaction utilized a 7-day floating rate structure for the issuance of Tax-Exempt lease revenue bonds through the Columbus Regional Airport Authority.
- o Berkshire Hathaway Inc., provided a guarantee for repayment of the bonds.
- o The Tax-exempt floating rate index 'SIFMA' remains at historic lows (0.02% as of 8/18/15) allowing FlightSafety to take advantage of the current floating rate market.
- o The bonds were priced and have been remarketed on a weekly basis slightly above 'SIFMA' (e.g. +1 to +3 basis points or 0.01% to 0.03% above the 'SIFMA' index).
- The transaction financed a new pilot training facility consisting of approximately 144,000 square feet complete with aircraft flight simulators and related equipment and machinery.



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