

# Houston The Economy at a Glance Outstand Ou

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Another First Place Finish – The Houston-Sugar Land-Baytown Metropolitan Statistical Area grew faster than any other major metro area in '11, according to data released recently by the U.S. Bureau of Economic Analysis (BEA). Houston's real gross domestic product (GDP) grew 3.7 percent in '11. Detroit, with a 3.5 percent increase, had the second fastest growing economy. Dallas-Fort Worth ranked third, with 3.1 percent real growth. By comparison, U.S. real GDP grew 1.8 percent and the average growth for all U.S. metro areas was 1.6 percent.

2011 Gross Domestic Product								
20 Most Populous	\$Mil	llions	% Change					
Metro Areas	Nominal	Constant*	Real GDP '10 - '11					
New York, NY	1,277,228	1,123,460	0.8					
Los Angeles, CA	747,306	663,054	1.7					
Chicago, IL	547,609	476,487	1.4					
Washington, DC	433,097	380,714	1.1					
Houston, TX	419,696	365,560	3.7					
Dallas-Fort Worth, TX	391,350	351,002	3.1					
Philadelphia, PA	353,323	308,377	1.0					
San Francisco, CA	347,107	303,371	2.6					
Boston, MA	325,585	291,017	2.4					
Atlanta, GA	283,344	249,509	2.2					
Miami, FL	263,376	231,361	0.6					
Seattle, WA	239,710	213,393	2.9					
Minneapolis, MN	207,819	182,059	1.9					
Detroit, MI	199,378	175,774	3.5					
Phoenix, AZ	194,793	173,774	1.8					
	•		2.3					
San Diego, CA	172,583	152,916						
Baltimore, MD	148,256	129,709	1.1					
St. Louis, MO	132,029	114,072	1.2					
Tampa, FL	116,232	102,454	1.6					
Riverside, CA	111,515	96,675	0.4					
Source: U.S. Bureau of Ed	* '05 dollars							

BEA confirmed what Houstonians have known for some time—'11 was an outstanding year for Houston. In July of that year, Houston overtook Philadelphia to become the nation's fifth most populous metro. By November, Houston had returned to pre-recession employment levels, making it the first major metro area to emerge from the recession.

Four factors drove Houston's economy in '11—the surge in domestic drilling, a rebound in export activity, growth in the health care sector, and continued migration

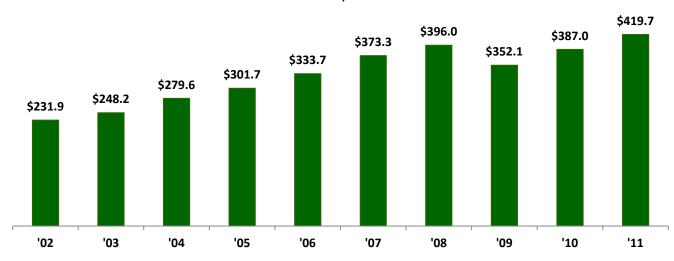
of workers and their families to Houston. The North American rig count opened the year at 1,700 and closed at 2,007, an 18.1 percent increase and only 24 rigs shy of its pre-

March 2013

<sup>&</sup>lt;sup>1</sup> Gross Domestic Product (GDP), is the value of all goods and services produced in a region. Real GDP is that value once inflation has been taken into account.

recession peak. Exports through the Houston-Galveston Customs District grew \$24.7 billion, a 16.1 percent increase and a new record for shipments. Houston's health care sector added a record-breaking 15,900 jobs, a 5.9 percent increase. And Houston's estimated addition of 110,000 residents<sup>2</sup> supported growth in consumer sectors such as retail, restaurants, and other services. Even with the stagnation of the Great Recession, Houston's economy performed remarkably well over the past 10 years. Nominal GDP has grown \$187.8 billion, an increase of 80.9 percent, since '02.

# Metro Houston Gross Domestic Product Nominal \$ Billions



Source: U.S. Bureau of Economic Analysis

As noted in the February '13 issue of *Glance*, Waco-based economist Ray Perryman forecasts Houston's real gross area product to grow at a 5.0 percent compound annual rate between '12 and '17. In nominal terms, Houston's GDP will top \$703 billion in '17; in real terms, \$503 billion. Perryman forecasts payroll employment to top 3.1 million and the metro population to surpass 6.8 million.

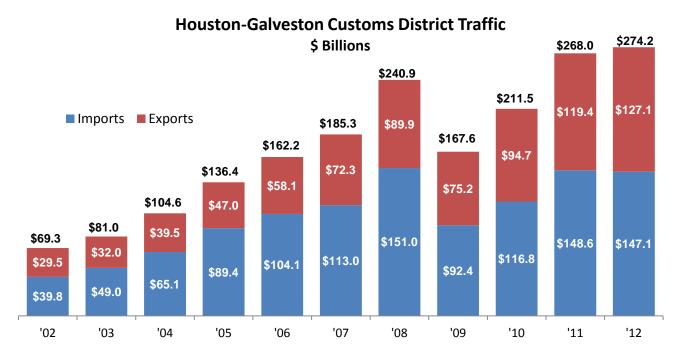
Foreign Trade Hits a New High – More than \$274.2 billion in trade passed through the Houston-Galveston Customs District in '12, a record for the region and a doubling of traffic since '05, when \$136.4 billion in goods and commodities crossed Houston's wharves and ramps.<sup>3</sup> Houston ranked as the nation's third busiest customs district in '12, behind Los Angeles (\$403.9 billion) and New York (\$381.8 billion). Trade through the

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<sup>&</sup>lt;sup>2</sup> The 110,000 includes natural increase, *i.e.* the excess of resident births over deaths, and net in-migration, *i.e.* the result of more people moving into the region than out. Natural increase accounted for approximately 65,000 new residents; net in-migration added 45,000.

<sup>&</sup>lt;sup>3</sup> The Houston-Galveston Customs District includes the Ports of Corpus Christi, Freeport, Galveston, Houston, Port Lavaca, Texas City, Bush Intercontinental Airport and Sugar Land Regional Airport. The two ports outside the metro area, Port Lavaca and Corpus Christi, account for 11 percent of district traffic. Corpus almost exclusively handles crude; Lavaca, almost exclusively chemicals. The U.S. Census Bureau, the source of U.S. trade data, does not report import and export data by metro area, so customs districts provide the best statistical approximation of trade patterns for a regional economy.

district has grown consistently since '09, the bottom of the recession, which is one reason why Houston continues to outperform the nation.



Source: U.S. Census Bureau, Foreign Trade Division

Customs district traffic continues to grow because most of Houston's trading partners other than Europe have healthy and growing economies.

Top 25 Trading Partners – Houston-Galveston Customs District 2012 Exports and Imports Combined											
Partner	Trade \$ Billions	% Houston Total	% △ GDP '13	Partner	Trade \$ Billions	% Houston Total	% △ GDP '13				
Mexico	\$30.594	11.2	3.5	Chile	\$5.867	2.1	4.4				
Venezuela	\$21.099	7.7	3.3	France	\$5.247	1.9	0.4				
Saudi Arabia	\$15.447	5.6	4.2	Japan	\$4.914	1.8	1.2				
Brazil	\$14.632	5.3	4.0	Costa Rica	\$4.718	1.7	4.3				
China	\$12.854	4.7	8.2	Singapore	\$4.686	1.7	2.9				
Colombia	\$11.445	4.2	4.4	Belgium	\$4.308	1.6	0.3				
Netherlands	\$9.717	3.5	0.4	Kuwait	\$4.242	1.5	1.9				
Russia	\$9.525	3.5	3.8	Italy	\$3.615	1.3	0.7				
Germany	\$8.970	3.3	0.9	Argentina	\$3.344	1.2	3.1				
Nigeria	\$8.828	3.2	6.7	Peru	\$3.185	1.2	5.8				
Iraq	\$7.840	2.9	14.7	Ecuador	\$3.132	1.1	4.1				
India	\$7.516	2.7	6.0	Top 25	\$218.270	79.6	-				
United Kingdom	\$6.611	2.4	1.1	All Others	\$55.994	20.4	-				
Rep. of Korea	\$5.935	2.2	3.6	Total All	\$274.264	100.0	-				
Construction Trade 11.0 Construction CDD Constlet Lateration (IAA) and the Fred											

Three commodities—crude and refined products, industrial machinery, and petrochemicals—account for two-thirds of all traffic through the region. That these three dominate the customs district's shipments is not surprising, given that the Texas Gulf Coast contains one-fourth of the nation's refining capacity, 40 percent of its base petrochemical capacity, and 15.4 percent of all U.S. jobs in the manufacturing of agricultural/construction/mining machinery.

In '12, oil imports fell 8.2 million metric tons and \$11.1 billion in value—declines from '11, respectively, 13.8 percent and 11.5 percent. Growing domestic supplies have reduced the need for Houston-area refineries to import crude. Imports should continue to decline as U.S. oil production expands, pipelines are built to bring that crude to coastal refineries, and more efficient vehicles in the U.S. transportation sector continue to reduce demand for refined products.

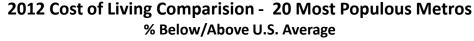
The tepid growth in chemical shipments last year belies the fact that exports have grown \$6.3 billion, or 61.8 percent, since '09. U.S. chemical producers, who derive their feedstock from natural gas, have a significant cost advantage over their foreign competitors, who produce petrochemicals and plastics from crude. Chemical exports should continue to grow as more chemical plants are built along the Texas Gulf Coast to tap the abundant and inexpensive supplies of U.S. natural gas.

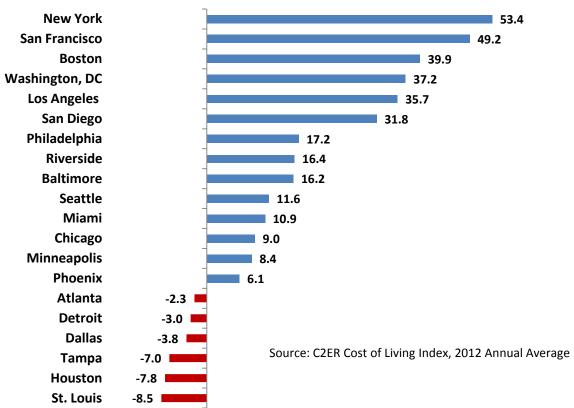
Exports of industrial machinery have grown \$2.6 billion, or 16.6 percent, since '09. Much of this increase consists of oil field equipment. With the international rig count expected to grow by 70-90 rigs this year, industrial equipment exports should grow as well.

Top 10 Commodities										
Houston-Galveston Customs District - 2012										
Exports	\$ Billions	% △ from '11	Imports	\$ Billions	% △ from '11					
Mineral Fuel, Oil	\$48.1	17.7	Mineral Fuel, Oil	\$85.6	-11.5					
Industrial Machinery	18.5	0.8	Industrial Machinery	10.4	19.6					
Organic Chemicals	16.6	0.5	Iron or Steel	10.0	29.7					
Plastics	6.9	-3.9	Electrical Machinery	6.4	-11.0					
Electrical Machinery	5.9	18.6	Organic Chemicals	4.8	4.8					
Vehicles	4.6	29.7	Vehicles	4.0	41.6					
Misc. Chemicals	3.2	16.7	Gums, Resins	3.2	288.3					
Scientific Instruments	2.7	9.0	Iron And Steel	2.5	9.5					
Iron or Steel	2.4	33.1	Plastics	1.4	16.6					
Cereals	2.0	-49.7	Beverages & Spirits	1.3	13.3					
Top 10	111.0	8.2	Top 10	129.9	-2.6					
All Others	16.1	-4.4	All Others	17.2	13.3					
Total Exports	\$127.1	Total Imports	\$147.1	-1.0						
Source: U.S. Census Bure	Source: U.S. Census Bureau, Foreign Trade Division									

<sup>&</sup>lt;sup>4</sup> Base petrochemicals such as benzene, butadiene, ethylene, propylene, toluene and xylene are the raw materials for producing more complicated plastics, resins and specialty chemicals.

**Few Places Cheaper** – Houston has the second lowest cost of living among the nation's 20 most populous metropolitan areas, according to data released recently by the Council for Community and Economic Research (C2ER). The organization's *Annual Cost of Living Index* shows that Houston's overall after-taxes living costs are 7.8 percent below the average for all 307 urban areas participating in the survey. Houston's cost of living is 16.8 percent below the average for the 29 metro areas with 2 million or more residents.





Houston's low cost of living is largely due to housing costs that are 14.6 percent below the nationwide average and 33.5 percent below the average for the 29 large metro areas. If one excludes the five most expensive housing markets—San Francisco, New York, Los Angeles, Washington, D.C. and San Diego—which tend to skew the average, Houston's housing costs are still 20.7 percent below the major metro average.

Houston has historically enjoyed relatively low housing costs, even during the boom years of the '70s, early '80s and mid-'00s. Even if Houston home values continue to appreciate and the apartment market continues to grow, Houston's housing should remain inexpensive in the context of many other major metro areas. Factors contributing to low housing costs include plentiful low-cost land for residential development; minimal

weather-related construction delays; minimal delays and costs involved in the permitting and development processes; and limited land use regulation.

C2ER's Cost of Living Index is based on items chosen to reflect the different categories of consumer expenditures, including grocery items, housing, utilities, transportation, health care, and miscellaneous goods and services. Houston's costs are below the nationwide average in all of the categories: grocery costs (13.1 percent below), utilities (7.0 percent below), transportation (5.2 percent), health care (2.1 percent below), and miscellaneous goods and services (1.7 percent below).

Houston Beats the Pack – For the second consecutive year, Site Selection magazine has named Houston the leading U.S. metro for corporate relocations and expansions, marking the third time in four years that Houston has earned the top spot. The region logged 325 new and expanded facilities to garner the honor. In 2011, Houston's 195 relocations and expansions earned it top billing.

To qualify as a relocation or expansion, a project must meet at least one of three criteria: involve a capital investment of at least \$1 million; create at least 50 new jobs; or add at least 20,000 square feet of new floor area. Site Selection does not include retail stores, government projects, schools or hospitals in its rankings.

The Partnership maintains a database of the companies it submitted to Site Selection's criteria plus dozens more that fall below the magazine's threshold. A list of those firms may be purchased through GHP Publication Sales, 713-844-9366.

Top Metros							
Relocations and Expansion - 2012							
Metro	Count						
Houston, TX	325						
Chicago, IL	311						
Dallas-Ft. Worth, TX	224						
Atlanta, GA	165						
Detroit, MI	144						
Pittsburgh, PA	126						
Philadelphia, PA	124						
Cincinnati, OH	103						
Kansas City, MO	101						
Columbus, OH	81						
Source: Site Selection Magazine March '13							

Source: Site Selection Magazine, March '13

**Aviation Update** – The Houston Airport System (HAS) handled 3.90 million passengers in January '13, a 0.8 percent increase from the 3.87 million handled in January '12 and the strongest January performance since '08.

Domestic traffic grew 1.3 percent from 3.13 million passengers in January '12 to 3.17 million passengers in January '13. Of the 119 domestic markets served by HAS, the top five domestic markets in terms of scheduled departure seats through HAS in January '13 were (in alphabetical order) Atlanta, Chicago, Dallas, Denver, and Los Angeles. Approximately 60 percent of the seats to these destinations depart from Bush Intercontinental Airport (IAH) and 40 percent from Hobby Airport (HOU). Growth in domestic traffic has occurred primarily at Hobby Airport. Declines in seat departures through United Airlines,

which flies out of IAH, have been offset by the relocation of Frontier Airlines and Delta Airlines from HOU to IAH and by the new services launched by Spirit Airlines at IAH.

Year-over-year international traffic fell 1.3 percent, from 740,380 passengers in January '12 to 730,991 this January. This is the second consecutive month of year-over-year decreases in international traffic. However, international traffic is expected to increase later this year with the addition of direct flights to Istanbul and Beijing. Of the 75 international markets served by HAS, the top five in terms of scheduled departure seats in January '13 were (in alphabetical order) Cancun, Frankfurt, London, Mexico City, and San Jose, Costa Rica.

Patrick Jankowski and Jenny Philip contributed to this issue of Houston: The Economy at a Glance

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The Key Economic Indicators table is updated **whenever any data change** — typically, 11 or so times per month. If you would like to receive these updates by e-mail, usually accompanied by commentary, please email your request for **Key Economic Indicators** to <u>dmorrow@houston.org</u> with the same identifying information.

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Moorth   Moorth   Moorth   Moorth   Moorth   Earlier   Charge   Recent   Carrier   Charge	Houston Economic Indicators A Service of the Greater Houston Partnership	YEAR-TO-DATE TOTAL MONTHLY DATA YTD AVERAGE*						
U.S. Achas Ratury Rigin   Feb 13   1.762   1.984   1.16   1.759   1.969   1.20   1.905   1.20   1.00   1.		Month						
Spot Churde Oil Price TSBOH West Tows: Intermediate)   Feb 13   3.27   2.55   2.56   3.30   3.01   2.61   2.65	ENERGY	month	nooon	2011101	Onlango	Hoom	2411101	Ghango
Spot Natural Case (SMMEN, Henry Hub)   Feb 13   3.27   2.55   2.60   3.30   2.61   2.64	U.S. Active Rotary Rigs	Feb '13	1,762	1,994	-11.6	1,759 *	1,999 *	-12.0
Houston Purchasing Managers Index	Spot Crude Oil Price (\$/bbl, West Texas Intermediate)	Feb '13	95.56	102.29	-6.6	94.97 *	100.88 *	-5.9
Househ Purchasing Memages Index   Jan 13   35.58   59.7   6.5   56.8   56.7   7.0   7.0	Spot Natural Gas (\$/MMBtu, Henry Hub)	Feb '13	3.27	2.55	28.0	3.30 *	2.61 *	26.4
Househ Purchasing Memages Index   Jan 13   35.58   59.7   6.5   56.8   56.7   7.0   7.0	UTILITIES AND PRODUCTION							
Nonesidential Electric Current Sales (Mhn, CNP Service Area)   Jan 13   3,931,483   4,014,133   2.1   3,931,483   4,014,133   2.1		Jan '13	55.8	59.7	-6.5	55.8 *	59.7 *	· -6.5
Total Building Contracts (S. Houston MSA)	ů ů							
Total Building Contracts (S, Houston MSA)	CONSTRUCTION			, ,			, ,	
Nonresidential   Nonesidential   Nonesidenti		Doc '12	768 785 000	794 474 000	-3.2	10 600 3/8 000	8 071 138 000	10.2
Residential   Building Parmits (\$, City of Houston)	• • • • • • • • • • • • • • • • • • • •							
Building Permits (s, City of Houston)								
Nonresidential								
Memonosidential   Man   171,985,472   86,018,431   99.9   171,985,472   86,018,431   99.9   Norresidential Additions/Alterations/Conversions   Jan   13   171,147,877   182,225,382   6.1   171,147,877   182,225,382   6.1   Residential   Jan   13   136,674,243   87,984,731   5.5   136,674,243   87,984,731   136,674,243   136,984   136,984,734   1								
Nonesidential Additions/AlterationsConversions   Jan '13   171/147870   182.225.382   -6.1   Residential   Jan '13   136.674.243   87.984.731   55.3   36.674.243   87.984.731   55.3   7.78.78.79   72.378.307   65.2   72.378.307								
Residential   Jan 13   136,674,243   87,984,731   55.3   138,674,243   87,984,731   55.3   New Residential Additions/Alterations/Conversions   Jan 13   119,567,794   72,378,307   65.2   119,567,794   72,378,307   65.2   Residential Additions/Alterations/Conversions   Jan 13   119,667,794   72,378,307   65.2   New Circle (MLS) Activity   T.7,106,449   15,606,424   9.6   New Circle (MLS) Activity   Jan 13   4,680   3,626   29.1   4,680   3,626   29.1   4,680   3,626   29.1   Active Listings (Service (MLS) Activity   Jan 13   33,532   42,067   2.03   33,532   42,067   2.03   2.03   2.04   2.067   2.03   2.04   2.067   2.03   2.04   2.067   2.03   2.04   2.067   2.03   2.04   2.067   2.03   2.04   2.067   2.04   2.04   2.067   2.04   2.04   2.04   2.067   2.04   2								
New Residential   New Reside								
Residential Additions/Alterations/Conversions   Jan '13   17,106,449   15,606,424   9,6   17,106,449   15,606,424   9,6   Multiple Listing Service (MLS) Activity   Jan '13   15,000   139,900   7,2   15,0000   139,900   7,2   7,2   15,0000   139,900   7,2   7,2   15,0000   139,900   7,2								
Multiple Listing Service (MLS) Activity   Closings   Jan 13   4.680   3.626   29.1   4.680   3.626   29.1   4.680   3.626   29.1   4.680   3.626   29.1   4.680   3.626   29.1   4.680   3.626   29.3   4.680   3.626   29.3   4.680   3.626   29.3   4.680   29.3   4.680   7.2   2.70								
Closings   Jan 113		oun 10	11,100,440	10,000,424	0.0	11,100,440	10,000,424	0.0
Median Salas Price - SF Detached   Jan 113   150,000   139,900   7.2   150,000   139,900   7.2   2.03   33,502   32,000   2.03		Jan '13	4.680	3.626	29.1	4.680	3.626	29.1
Active Listings	ŭ		·			·	,	
Monfarm Payroll Employment   Dec '12   2,731,000   2,646,500   3.2   2,681,883 * 2,599,664 * 3.2   3,000   2,000   3			·			·	,	
Nonfarm Payroll Employment   Dec '12   2,731,000   2,646,500   3.2   2,681,883 * 2,599,064 * 3.2	·	•	00,002	,00.	20.0	33,332	,001	20.0
Goods Producing (Natural Resources/Mining/Const/Mig)   Dec'12   522,300   492,500   6.1   509,050   486,242   4.7		B 140					0.500.004.0	
Service Providing   Dec 112   2,208,700   2,154,000   2.5   2,172,833 * 2,106,883 * 3.1								
Houston-Sugar Land-Baytown MSA   Dec'12   6.0   7.2   6.8   8.1     Texas   Dec'12   7.6   8.3   8.1     U.S.   Dec'12   7.6   8.3     U.S.   Ball * 8.3     U.S.   Ball * 8.3     U.S.   Ball * 8.3     U.S.   Ball * 8.3     U.S.   Dec'12   7.6   8.3     U.S.   Dec'12   7.6   8.3     U.S.   Ball * 8.1     U.S.   Dec'12   7.6   8.3     U.S.   Ball * 8.1     U.S.   Dec'12   7.6   8.3     U.S.   Ball * 8.1     U.S.   Ball * 9.1     U.S.   Ball			·					
Houston-Sugar Land-Baytown MSA   Dec'12   6.0   7.2   6.8 * 8.1 * Texas   Dec'12   6.0   7.1   6.8 * 7.1 * U.S.   Dec'12   7.6   8.3 *		Dec 12	2,208,700	2,154,000	2.5	2,172,833 *	2,106,883	3.1
Texas U.S.         Dec '12 Dec '12         6.0 7.6         7.1 8.3         6.8 * 7.1 * 8.3		D 40	0.0	7.0		0.0 *	0.4 *	
U.S.   Dec '12   7.6   8.3   8.1   8.3   8.1   8.3   FOREIGN TRADE (Houston-Galveston Customs District)								
Port of Houston Authority Shipments (Short Tons)								
Port of Houston Authority Shipments (Short Tons)		Dec 12	7.0	0.3		0.1	0.5	
Air Passengers (Houston Airport System)         Jan '13         3,901,775         3,871,190         0.8         3,901,775         3,871,190         0.8           Domestic Passengers         Jan '13         3,170,784         3,130,810         1.3         3,170,784         3,130,810         1.3           International Passengers         Jan '13         730,991         740,380         -1.3         730,991         740,380         -1.3           Landings and Takeoffs         Jan '13         33,858         33,250         -1.8         64,246         67,251         -4.5         64,246         67,251         -4.5         64,246         67,251         -4.5         64,246         67,251         -4.5         64,246         67,251         -4.5         64,246         67,251         -4.5         64,246         67,251         -4.5         64,246         67,251         -4.5         64,246         67,251         -4.5         64,246         67,251         -4.5         64,246         67,251         -4.5         64,246         67,251         -4.5         64,246         67,251         -4.5         64,246         67,251         -4.5         64,246         67,251         -4.5         64,246         67,251         -4.5         64,86         17,406         17,545 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>								
Domestic Passengers	• • • • • • • • • • • • • • • • • • • •						, ,	
International Passengers							, ,	
Landings and Takeoffs         Jan '13         64,246         67,251         -4.5         64,246         67,251         -4.5           Air Freight (metric tons)         Jan '13         33,858         33,250         1.8         33,858         33,250         1.8           Enplaned         Jan '13         17,406         17,545         -0.8         17,406         17,545         -0.8           Deplaned         Jan '13         16,452         15,705         4.8         16,452         15,705         4.8           CONSUMERS           New Car and Truck Sales (Units, Houston MSA)         Jan '13         26,976         27,808         -3.0         26,976         27,808         -3.0           Cars         Jan '13         11,556         11,544         0.1         11,556         11,544         0.1           Trucks, SUVs and Commercials         Jan '13         15,420         16,264         -5.2         15,420         16,264         -5.2           Total Retail Sales (\$000,000, Houston MSA, NAICS Basis)         2Q12         25,809         24,595         4.9         50,442         46,984         7.4           Consumer Price Index for All Urban Consumers ('82-'84=100)         Jan '13         202,477         200,477         1.0							, ,	
Air Freight (metric tons)         Jan '13         33,858         33,250         1.8         33,858         33,250         1.8           Enplaned         Jan '13         17,406         17,545         -0.8         17,406         17,545         -0.8           Deplaned         Jan '13         16,452         15,705         4.8         16,452         15,705         4.8           CONSUMERS           New Car and Truck Sales (Units, Houston MSA)         Jan '13         26,976         27,808         -3.0         26,976         27,808         -3.0           Cars         Jan '13         11,556         11,544         0.1         11,556         11,544         0.1           Trucks, SUVs and Commercials         Jan '13         15,420         16,264         -5.2         15,420         16,264         -5.2           Total Retail Sales (\$000,000, Houston MSA, NAICS Basis)         2Q12         25,809         24,595         4.9         50,442         46,984         7.4           Consumer Price Index for All Urban Consumers (*82-'84=100)         30,113         202,477         200,477         1.0         204,214 *         200,496 *         1.6           Hotel Performance (Harris County)         30,12         64,3         57,9         66,5 *<			·			·	·	
Enplaned Deplaned         Jan '13         17,406         17,545         -0.8         17,406         17,545         -0.8           Deplaned         Jan '13         16,452         15,705         4.8         16,452         15,705         4.8           CONSUMERS           New Car and Truck Sales (Units, Houston MSA)         Jan '13         26,976         27,808         -3.0         26,976         27,808         -3.0           Cars         Jan '13         11,556         11,544         0.1         11,556         11,544         0.1           Trucks, SUVs and Commercials         Jan '13         15,420         16,264         -5.2         15,420         16,264         -5.2           Total Retail Sales (\$000,000, Houston MSA, NAICS Basis)         2Q12         25,809         24,595         4.9         50,442         46,984         7.4           Consumer Price Index for All Urban Consumers ('82-'84=100)         13         202,477         200,477         1.0         204,214 *         200,496 *         1.9           United States         Jan '13         230,28         226,665         1.6         230,280 *         226,665 *         1.6           Hotel Performance (Harris County)         3Q12         64,3         57.9         66,5 * </td <td></td> <td></td> <td>•</td> <td>•</td> <td></td> <td>•</td> <td>•</td> <td></td>			•	•		•	•	
Deplaned         Jan '13         16,452         15,705         4.8         16,452         15,705         4.8           CONSUMERS           New Car and Truck Sales (Units, Houston MSA)         Jan '13         26,976         27,808         -3.0         26,976         27,808         -3.0           Cars         Jan '13         11,556         11,544         0.1         11,556         11,544         0.1           Trucks, SUVs and Commercials         Jan '13         15,420         16,264         -5.2         15,420         16,264         -5.2           Total Retail Sales (\$000,000, Houston MSA, NAICS Basis)         2Q12         25,809         24,595         4.9         50,442         46,984         7.4           Consumer Price Index for All Urban Consumers ('82-'84=100)         United States         Jan '13         202.477         200.477         1.0         204.214 *         200.496 *         1.9           United States         Jan '13         230.28         226.665         1.6         230.280 *         226.665 *         1.6           Hotel Performance (Harris County)         3Q12         64.3         57.9         66.5 *         60.3 *         60.3 *         2         2         2         2         2         2         2 <t< td=""><td>· , ,</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	· , ,							
CONSUMERS           New Car and Truck Sales (Units, Houston MSA)         Jan '13         26,976         27,808         -3.0         26,976         27,808         -3.0           Cars         Jan '13         11,556         11,544         0.1         11,556         11,544         0.1           Trucks, SUVs and Commercials         Jan '13         15,420         16,264         -5.2         15,420         16,264         -5.2           Total Retail Sales (\$000,000, Houston MSA, NAICS Basis)         2Q12         25,809         24,595         4.9         50,442         46,984         7.4           Consumer Price Index for All Urban Consumers ('82-'84=100)         Jan '13         202,477         200,477         1.0         204,214 *         200,496 *         1.9           United States         Jan '13         202,477         200,477         1.0         204,214 *         200,496 *         1.6           Hotel Performance (Harris County)         3Q12         64.3         57.9         66.5 *         60.3 *           Average Room Rate (\$)         3Q12         90.09         85.94         4.8         94.22 *         90.85 *         3.7           POSTINGS AND FORECLOSURES         7.90         49.76         16.4         62.68 *         54.86 * </td <td>•</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	•							
New Car and Truck Sales (Units, Houston MSA)         Jan '13         26,976         27,808         -3.0         26,976         27,808         -3.0           Cars         Jan '13         11,556         11,544         0.1         11,556         11,544         0.1           Trucks, SUVs and Commercials         Jan '13         15,420         16,264         -5.2         15,420         16,264         -5.2           Total Retail Sales (\$000,000, Houston MSA, NAICS Basis)         2Q12         25,809         24,595         4.9         50,442         46,984         7.4           Consumer Price Index for All Urban Consumers ('82-'84=100)         Jan '13         202.477         200.477         1.0         204.214 *         200.496 *         1.9           United States         Jan '13         230.28         226.665         1.6         230.280 *         226.665 *         1.6           Hotel Performance (Harris County)         3Q12         64.3         57.9         66.5 *         60.3 *           Average Room Rate (\$)         3Q12         90.09         85.94         4.8         94.22 *         90.85 *         3.7           Revenue Per Available Room (\$)         3Q12         57.90         49.76         16.4         62.68 *         54.86 *         14.3     <	·	Jan 13	10,452	15,705	4.0	10,452	15,705	4.0
Cars Jan '13 11,556 11,544 0.1 11,556 11,544 0.1 Trucks, SUVs and Commercials Jan '13 15,420 16,264 -5.2 15,420 16,264 -5.2 Total Retail Sales (\$000,000, Houston MSA, NAICS Basis) 2Q12 25,809 24,595 4.9 50,442 46,984 7.4 Consumer Price Index for All Urban Consumers ('82-'84=100) Houston-Galveston-Brazoria CMSA Jan '13 202.477 200.477 1.0 204.214 * 200.496 * 1.9 United States Jan '13 230.28 226.665 1.6 230.280 * 226.665 * 1.6 Hotel Performance (Harris County) Occupancy (%) 3Q12 64.3 57.9 66.5 * 60.3 * Average Room Rate (\$) 3Q12 90.09 85.94 4.8 94.22 * 90.85 * 3.7 Revenue Per Available Room (\$) 3Q12 57.90 49.76 16.4 62.68 * 54.86 * 14.3 * POSTINGS AND FORECLOSURES Postings (Harris County) Feb '13 2,145 3,547 -39.5 3,759 6,686 -43.8								
Trucks, SUVs and Commercials         Jan '13         15,420         16,264         -5.2         15,420         16,264         -5.2           Total Retail Sales (\$000,000, Houston MSA, NAICS Basis)         2Q12         25,809         24,595         4.9         50,442         46,984         7.4           Consumer Price Index for All Urban Consumers ('82-'84=100)         United States         200,477         200,477         1.0         204,214 *         200,496 *         1.9           United States         Jan '13         230,28         226,665         1.6         230,280 *         226,665 *         1.6           Hotel Performance (Harris County)         3Q12         64.3         57.9         66.5 *         60.3 *           Average Room Rate (\$)         3Q12         90.09         85.94         4.8         94.22 *         90.85 *         3.7           Revenue Per Available Room (\$)         3Q12         57.90         49.76         16.4         62.68 *         54.86 *         14.3           POSTINGS AND FORECLOSURES           Postings (Harris County)         Feb '13         2,145         3,547         -39.5         3,759         6,686         -43.8	,					•	•	
Total Retail Sales (\$000,000, Houston MSA, NAICS Basis)         2Q12         25,809         24,595         4.9         50,442         46,984         7.4           Consumer Price Index for All Urban Consumers ('82-'84=100)         United States         Jan '13         202.477         200.477         1.0         204.214 *         200.496 *         1.9           United States         Jan '13         230.28         226.665         1.6         230.280 *         226.665 *         1.6           Hotel Performance (Harris County)           Occupancy (%)         3Q12         64.3         57.9         66.5 *         60.3 *           Average Room Rate (\$)         3Q12         90.09         85.94         4.8         94.22 *         90.85 *         3.7           Revenue Per Available Room (\$)         3Q12         57.90         49.76         16.4         62.68 *         54.86 *         14.3           POSTINGS AND FORECLOSURES           Postings (Harris County)         Feb '13         2,145         3,547         -39.5         3,759         6,686         -43.8								
Consumer Price Index for All Urban Consumers ('82-'84=100)         Houston-Galveston-Brazoria CMSA       Jan '13       202.477       200.477       1.0       204.214 *       200.496 *       1.9         United States       Jan '13       230.28       226.665       1.6       230.280 *       226.665 *       1.6         Hotel Performance (Harris County)         Occupancy (%)       3Q12       64.3       57.9       66.5 *       60.3 *         Average Room Rate (\$)       3Q12       90.09       85.94       4.8       94.22 *       90.85 *       3.7         Revenue Per Available Room (\$)       3Q12       57.90       49.76       16.4       62.68 *       54.86 *       14.3         POSTINGS AND FORECLOSURES         Postings (Harris County)       Feb '13       2,145       3,547       -39.5       3,759       6,686       -43.8						·		
Houston-Galveston-Brazoria CMSA  United States  Jan '13  202.477  200.477  1.0  204.214 * 200.496 * 1.9  United States  Jan '13  230.28  226.665		2Q12	25,809	24,595	4.9	50,442	46,984	7.4
United States         Jan '13         230.28         226.665         1.6         230.280 *         226.665 *         1.6           Hotel Performance (Harris County)         3Q12         64.3         57.9         66.5 *         60.3 *           Average Room Rate (\$)         3Q12         90.09         85.94         4.8         94.22 *         90.85 *         3.7           Revenue Per Available Room (\$)         3Q12         57.90         49.76         16.4         62.68 *         54.86 *         14.3           POSTINGS AND FORECLOSURES           Postings (Harris County)         Feb '13         2,145         3,547         -39.5         3,759         6,686         -43.8	` ,	lon !12	202 477	200 477	1.0	204 244 *	200 406 *	. 10
Hotel Performance (Harris County)         Occupancy (%)       3Q12       64.3       57.9       66.5 *       60.3 *         Average Room Rate (\$)       3Q12       90.09       85.94       4.8       94.22 *       90.85 *       3.7         Revenue Per Available Room (\$)       3Q12       57.90       49.76       16.4       62.68 *       54.86 *       14.3         POSTINGS AND FORECLOSURES         Postings (Harris County)       Feb '13       2,145       3,547       -39.5       3,759       6,686       -43.8								
Occupancy (%)       3Q12       64.3       57.9       66.5 *       60.3 *         Average Room Rate (\$)       3Q12       90.09       85.94       4.8       94.22 *       90.85 *       3.7         Revenue Per Available Room (\$)       3Q12       57.90       49.76       16.4       62.68 *       54.86 *       14.3         POSTINGS AND FORECLOSURES         Postings (Harris County)       Feb '13       2,145       3,547       -39.5       3,759       6,686       -43.8		Jaii 13	230.28	220.000	0.1	۷۵۵.۷۵۵	220.005	0.1
Average Room Rate (\$) 3Q12 90.09 85.94 4.8 94.22 * 90.85 * 3.7 Revenue Per Available Room (\$) 3Q12 57.90 49.76 16.4 62.68 * 54.86 * 14.3 POSTINGS AND FORECLOSURES Postings (Harris County) Feb '13 2,145 3,547 -39.5 3,759 6,686 -43.8	`	3012	64.3	57 0		66.5.*	EU 3 *	
Revenue Per Available Room (\$)       3Q12       57.90       49.76       16.4       62.68 *       54.86 *       14.3         POSTINGS AND FORECLOSURES Postings (Harris County)         Feb '13       2,145       3,547       -39.5       3,759       6,686       -43.8	• • • •				<i>1</i> Q			
POSTINGS AND FORECLOSURES           Postings (Harris County)         Feb '13         2,145         3,547         -39.5         3,759         6,686         -43.8								
Postings (Harris County) Feb '13 2,145 3,547 -39.5 3,759 6,686 -43.8	· · /	JULIZ	37.30	43.10	10.4	02.00	34.00	14.3
			<b>.</b>	:-	<b></b>			,
Foreclosures (Harris County) Feb 13 618 1,065 -42.0 1,029 2,004 -48.7						·	·	
	Foreclosures (Harris County)	rep 13	618	1,065	-42.0	1,029	2,004	-48./

#### **Sources**

Rig Count Spot WTI, Spot Natural Gas Houston Purchasing Managers

Electricity Building Construction Contracts City of Houston Building Permits

MLS Data Employment, Unemployment Baker Hughes Incorporated U.S. Energy Information Admin. National Association of Purchasing Management -Houston, Inc. CenterPoint Energy McGraw-Hill Construction Building Permit Department, City of Houston

Texas Workforce Commission

Houston Association of Realtors®

Port Shipments Aviation

Car and Truck Sales

Retail Sales Consumer Price Index Hotels

Postings, Foreclosures

Port of Houston Authority Aviation Department, City of Houston TexAuto Facts Report, InfoNation, Inc., Sugar Land TX Texas Comptroller's Office U.S. Bureau of Labor Statistics PKF Consulting/Hospitality Asset Advisors International Foreclosure Information & Listing Service

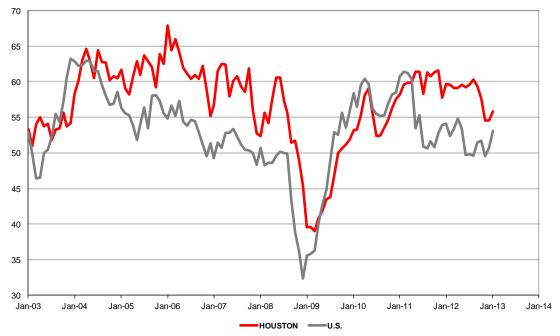
## HOUSTON MSA NONFARM PAYROLL EMPLOYMENT (000)

HOUSTON WSA NONFARW PATROLL E	INPLOTIN	ENT (UUU)	,	Change	from	% Chang	o from
	Dec '12	Nov '12	Dec '11	Nov '12	Dec '11	Nov '12	Dec '11
	200 12	1107 12	200 11	1101 12	500 11		200 11
Total Nonfarm Payroll Jobs	2,731.0	2,725.8	2,646.5	5.2	84.5	0.2	3.2
Total Private	2,357.1	2,350.4	2,270.6	6.7	86.5	0.3	3.8
Goods Producing	522.3	519.7	492.5	2.6	29.8	0.5	6.1
Service Providing	2,208.7	2,206.1	2,154.0	2.6	54.7	0.1	2.5
Private Service Providing	1,834.8	1,830.7	1,778.1	4.1	56.7	0.2	3.2
Mining and Logging	97.3	96.5	92.8	0.8	4.5	0.8	4.8
Oil & Gas Extraction	53.8	53.4	50.8	0.4	3.0	0.7	5.9
Support Activities for Mining	41.2	40.7	39.6	0.5	1.6	1.2	4.0
Construction	186.5	185.7	168.9	0.8	17.6	0.4	10.4
Manufacturing	238.5	237.5	230.8	1.0	7.7	0.4	3.3
Durable Goods Manufacturing	161.6	160.8	153.0	0.8	8.6	0.5	5.6
Nondurable Goods Manufacturing	76.9	76.7	77.8	0.2	-0.9	0.3	-1.2
Wholesale Trade	140.1	141.7	137.0	-1.6	3.1	-1.1	2.3
Retail Trade	293.6	289.0	281.7	4.6	11.9	1.6	4.2
Transportation, Warehousing and Utilities	128.2	127.3	124.8	0.9	3.4	0.7	2.7
Utilities	17.3	17.3	16.5	0.0	0.8	0.0	4.8
Air Transportation	19.1	19.2	19.8	-0.1	-0.7	-0.5	-3.5
Truck Transportation	23.5	23.6	22.5	-0.1	1.0	-0.4	4.4
Pipeline Transportation	11.0	10.8	10.7	0.2	0.3	1.9	2.8
Information	31.3	31.4	31.5	-0.1	-0.2	-0.3	-0.6
Telecommunications	15.7	15.6	15.8	0.1	-0.1	0.6	-0.6
Finance & Insurance	90.9	91.5	91.5	-0.6	-0.6	-0.7	-0.7
Real Estate & Rental and Leasing	48.3	48.6	48.8	-0.3	-0.5	-0.6	-1.0
Professional & Business Services	387.3	385.9	390.2	1.4	-2.9	0.4	-0.7
Professional, Scientific & Technical Services	184.7	183.2	189.3	1.5	-4.6	0.8	-2.4
Legal Services	23.6	23.3	23.4	0.3	0.2	1.3	0.9
Accounting, Tax Preparation, Bookkeeping	17.5	17.0	18.2	0.5	-0.7	2.9	-3.8
Architectural, Engineering & Related Services	59.5	59.9	63.2	-0.4	-3.7	-0.7	-5.9
Computer Systems Design & Related Services	27.0	26.8	25.8	0.2	1.2	0.7	4.7
Admin & Support/Waste Mgt & Remediation	181.2	181.7	179.6	-0.5	1.6	-0.3	0.9
Administrative & Support Services	170.6	171.7	170.1	-1.1	0.5	-0.6	0.3
Employment Services	79.5	80.2	72.9	-0.7	6.6	-0.9	9.1
Educational Services	44.1	44.5	44.0	-0.4	0.1	-0.9	0.2
Health Care & Social Assistance	305.7	305.5	287.0	0.2	18.7	0.1	6.5
Arts, Entertainment & Recreation	26.4	27.6	25.3	-1.2	1.1	-4.3	4.3
Accommodation & Food Services	238.0	236.7	220.6	1.3	17.4	0.5	7.9
Other Services	100.9	101.0	95.7	-0.1	5.2	-0.1	5.4
Government	373.9	375.4	375.9	-1.5	-2.0	-0.4	-0.5
Federal Government	27.5	27.2	27.5	0.3	0.0	1.1	0.0
State Government	73.2	73.9	72.4	-0.7	8.0	-0.9	1.1
State Government Educational Services	39.5	40.1	39.4	-0.6	0.1	-1.5	0.3
Local Government	273.2	274.3	276.0	-1.1	-2.8	-0.4	-1.0
Local Government Educational Services	193.1	193.8	192.7	-0.7	0.4	-0.4	0.2

SOURCE: Texas Workforce Commission

#### **PURCHASING MANAGERS INDEX**

**HOUSTON & U.S. 2003-2013** 



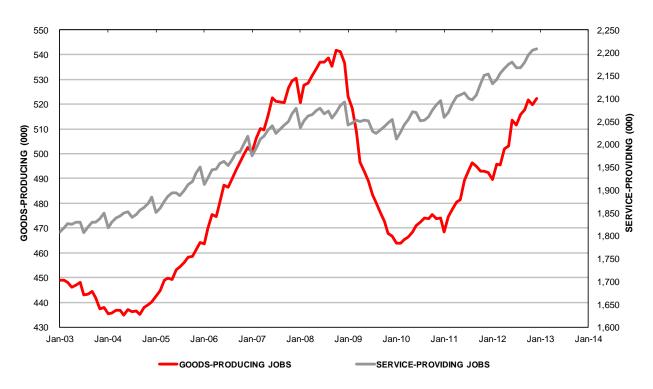
Source: National Association for Purchasing Management - Houston, Inc.

# HOUSTON MSA EMPLOYMENT

2,800 160 2,750 140 2,700 120 2,650 100 NONFARM PAYROLL EMPLOYMENT (000) 2,600 80 2,550 2,500 60 12-MONTH CHANGE (000) 2,450 40 2,400 20 2,350 0 2,300 2,250 2,200 -40 2,150 -60 2,100 -80 2,050 -100 2,000 1,950 -120 Jan-03 Jan-04 Jan-05 Jan-06 Jan-08 Jan-14 Jan-07 Jan-09 Jan-10 Jan-11 Jan-12 Jan-13 12-MONTH CHANGE JOBS

Source: Texas Workforce Commission

# GOODS-PRODUCING AND SERVICE-PROVIDING EMPLOYMENT HOUSTON MSA 2003-2013



Source: Texas Workforce Commission

#### **UNEMPLOYMENT RATE**

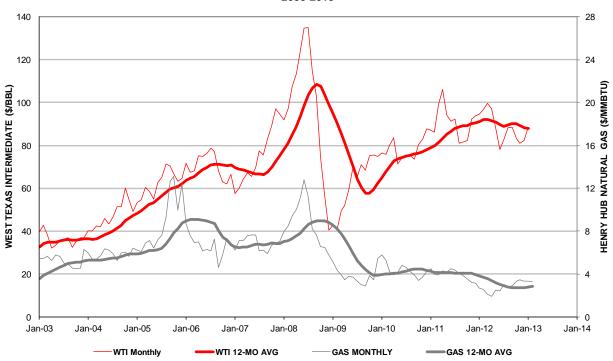
HOUSTON & U.S. 2003-2013



Source: Texas Workforce Commission

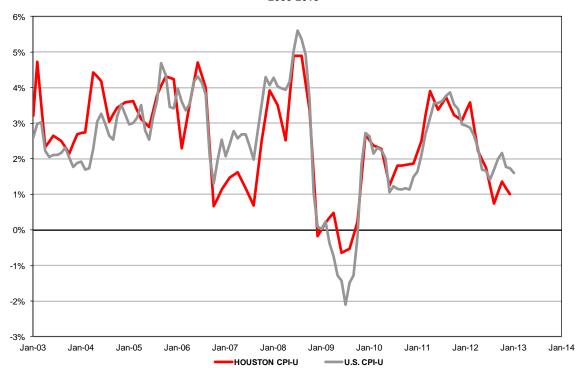
## **SPOT MARKET ENERGY PRICES**

2003-2013



Source: U.S. Energy Information Administration

## INFLATION: 12-MONTH CHANGE



Source: U.S. Bureau of Labor Statistics