



Q3 • 2015

QUARTERLY REPORT

During Q3 2015, JobsOhio and its statewide partners successfully worked with 67 companies that committed to create or retain 16,102 jobs for Ohioans and make \$533 million in capital investments.

METRICS SNAPSHOT

JobsOhio focuses its economic development efforts on a diverse portfolio of targeted industries and business functions that drive the state's economy and have the greatest impact on job creation. Projects announced in the third quarter represent companies' job creation and capital investment commitments to be completed in Ohio over the next three years.

Q3 2015 RESULTS	
Total # of Projects	67
New Jobs	5,064
New Jobs Payroll	\$223 million
Retained Jobs	11,038
Retained Jobs Payroll	\$556 million
Total Jobs	16,102
Total Jobs Payroll	\$779 million
Capital Investment by Companies	\$533 million
% of Projects: Investments Break-even in Year One (59 out of 67)	88%










	Q3 2014	Q4 2014	Q1 2015	Q2 2015	Q3 2015
Total # of Projects	54	73	76	90	67
New Jobs	5,000	3,285	3,980	5,436	5,064
Total Jobs	13,232	15,609	12,024	18,122	16,102
Total Jobs Payroll	\$652 M	\$976 M	\$679 M	\$879 M	\$779 M
Capital Investment	\$676.7 M	\$2.8 B	\$1.5 B	\$2.6 B	\$533 M

Commitments by companies

Total jobs numbers can vary from quarter-to-quarter based on how many projects involved large employers.

Q3 METRICS BY TARGETED INDUSTRY

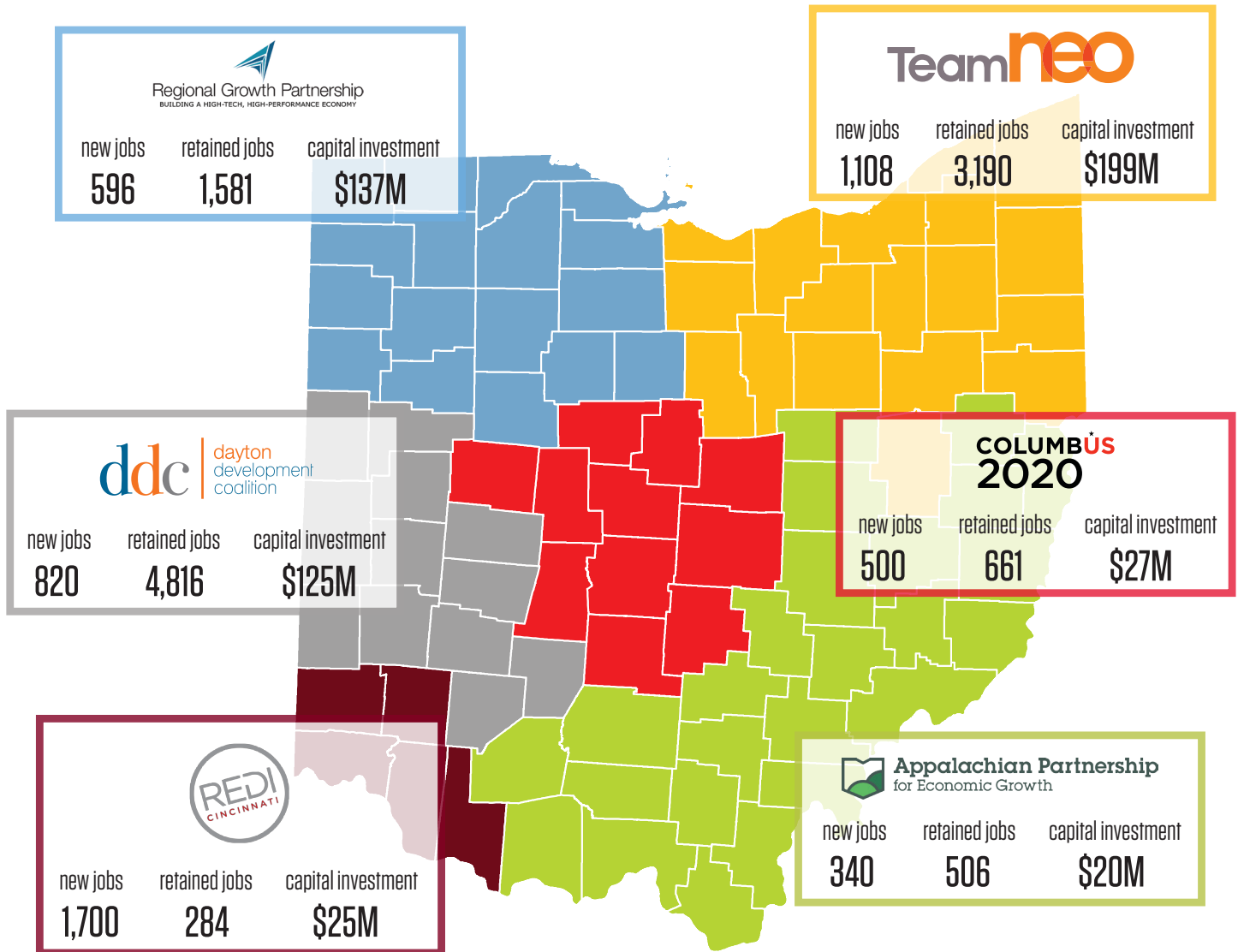
Of the 5,064 new job commitments from the third quarter of 2015, 47 percent of jobs created resulted from attraction projects, while 85 percent of capital investment came from existing companies. These results reflect JobsOhio's commitment to existing company relationships and a strong business climate that encourages company growth.

INDUSTRIES		JOBS CREATED	JOBS RETAINED	CAPITAL INVESTMENT
	Financial Services	1,550	285	\$9 Million
	Advanced Manufacturing	1,052	3,346	\$197 Million
	Automotive	750	4,010	\$179 Million
	Food Sciences & Agriculture	472	138	\$44 Million
	Logistics & Distribution	424	1,927	\$25 Million
	Information Services & Software	241	50	\$3 Million
	Aerospace & Aviation	160	774	\$19 Million
	Biohealth	107	62	\$10 Million
	Shale Energy & Petrochemicals	11	27	\$0 Million
Other ¹		297	419	\$46 Million

¹Represents: Headquarters, Back Office, and Research & Development

JOBSOHIO NETWORK PARTNERS

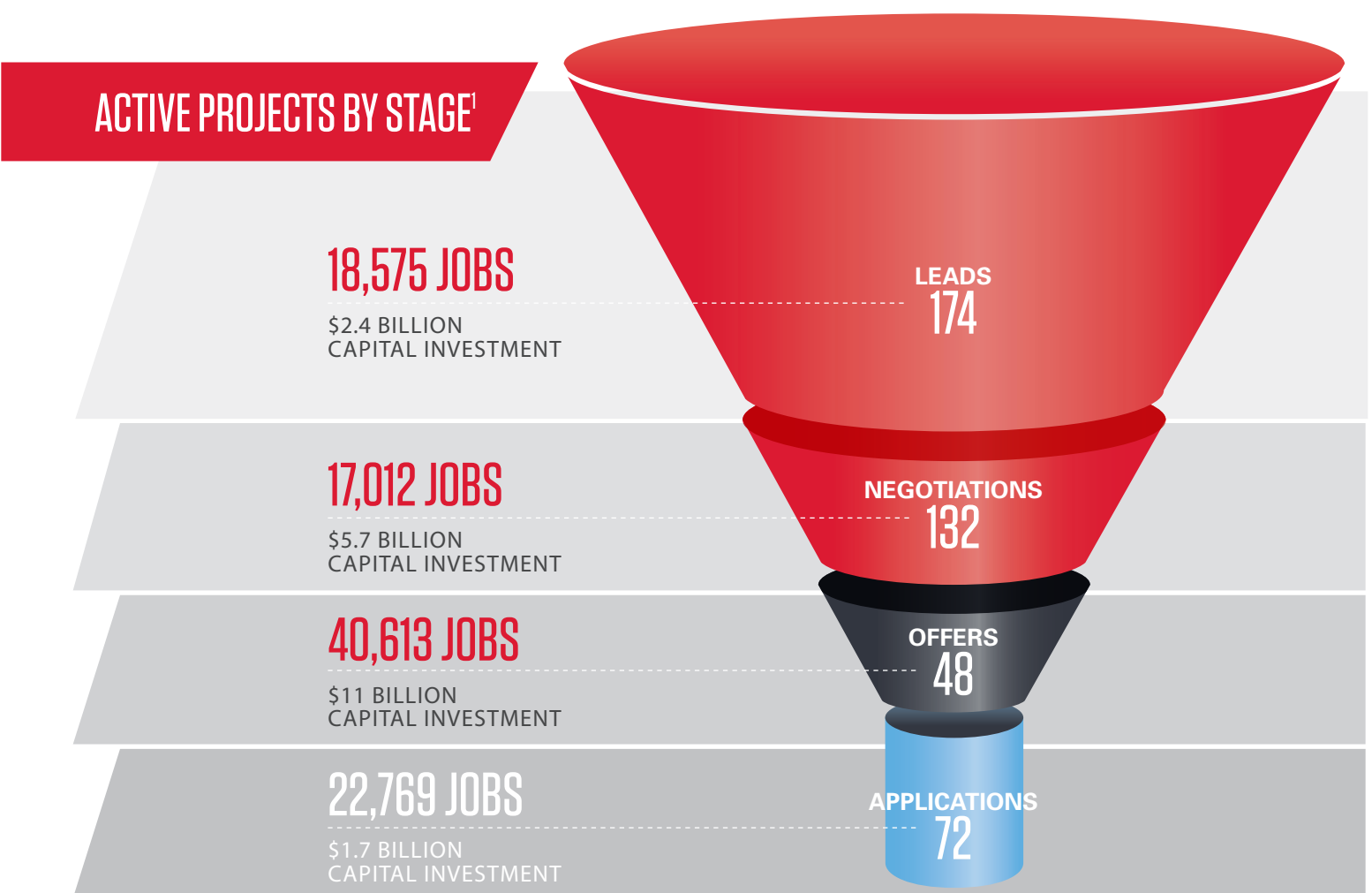
Ohio's regional economic development partners, known collectively as the JobsOhio Network, help JobsOhio drive job creation and new capital investment throughout the state. With deep ties to local business communities, the six-region Network provides the necessary connectivity to achieve a "One Firm, One State" collaborative approach to selling Ohio.



*Totals do not reflect possible post-report modifications.

PROJECT PIPELINE

The pipeline represents the potential deals that JobsOhio and its state, regional and local partners are working on to create job opportunities and capital investment in Ohio. This tool allows us to analyze data, view trends, and develop strategies.



Data as of October 31, 2015

¹Potential results if all projects are realized
Includes new and retained jobs

- Lead** JobsOhio engages with companies on projects that were previously prospects
- Negotiation** JobsOhio begins structuring a proposal for the project
- Offer** Company receives commitment letter outlining the project details
- Application** Company begins the formal process to finalize the project

SELECTED Q3 PROJECTS

Companies made significant job and capital investment commitments across multiple industries throughout Ohio during Q3 2015. These examples reflect the kinds of economic development successes Ohio is experiencing because of the collaborative efforts of JobsOhio, its regional network, and the many partners at the local level.

Company	Region	Jobs Created	Capital Investment	Industry or Business Function	Project Type
Barclays Services LLC	Southwest	1,500	\$9.3 M	Financial Services	New Location
Big Heart Pet Brands	Northeast	400	\$31 M	Food Processing	New Location
Navistar, Inc.	Western	300	\$12.9 M	Automotive	Expansion
First Solar, Inc.	Northwest	257	\$84.7 M	Advanced Manufacturing	Expansion
Clopay Building Products Company, Inc.	Western	205	\$30 M	Advanced Manufacturing	Expansion
R&L Carriers, Inc.	Western	200	\$11 M	Logistics and Distribution	Expansion
Corvac Composites, LLC	Southeast	175	\$13.1 M	Automotive	New Location
A.J.M. Packaging Corporation	Northwest	150	\$16.6 M	Advanced Manufacturing	New Location
Columbus Regional Airport Authority	Central	110	\$7.8 M	Aerospace & Aviation	Expansion
A-Brite LP	Northeast	104	\$18 M	Advanced Manufacturing	Expansion
LuK USA LLC	Northeast	100	\$38.5 M	Automotive	Expansion
Saama Technologies, Inc.	Central	90	N/A	Information Technology	Expansion
GenomOncology, LLC	Northeast	60	\$2.8 M	BioHealth	New Company
City of Dayton (PSA Airlines)	Western	50	\$11.1 M	Aerospace & Aviation	Expansion
Sunland Logistics Solutions, Inc.	Northwest	40	\$283 K	Logistics & Distribution	New Location
PFFA Acquisition, LLC	Southwest	39	N/A	Information Technology	New Location
Winesburg Chair Company, LTD.	Southeast	25	\$2 M	Other	Expansion

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JOBSONIO NETWORK PARTNERS



Team **neo**




Regional Growth Partnership
BUILDING A HIGH-TECH, HIGH-PERFORMANCE ECONOMY

COLUMBUS
2020

ddc | dayton
development
coalition

 **Appalachian Partnership**
for Economic Growth