ANNOUNCEMENT OF FEDERAL FUNDING OPPORTUNITY Public Works, Economic Adjustment Assistance, and GCCMIF Economic Development Assistance Programs

EXECUTIVE SUMMARY

- **Federal Agency Name**: Economic Development Administration (EDA), U.S. Department of Commerce.
- **Program Announcement Title**: *Economic Development Assistance Programs*—
 Application Submission and Program Requirements for EDA's Public Works, Economic Adjustment Assistance, and Global Climate Change Mitigation Incentive Fund (GCCMIF) Programs
- Announcement Type and Date: Initial FY 2011 Federal Funding Opportunity (FFO) announcement publishing changes to EDA's application submission requirements and review procedures for applications for three of the agency's Economic Development Assistance Programs authorized under the Public Works and Economic Development Act of 1965, as amended (42 U.S.C. § 3121 et seq.) in anticipation of FY 2011 funding. Effective date: October 14, 2010.
- Catalog of Federal Domestic Assistance (CFDA) Numbers: 11.300, Investments for Public Works and Economic Development Facilities and 11.307, Economic Adjustment Assistance.
- New Application Submission Requirements: This FFO sets out new application submission and review procedures for FY 2011 funding for three of EDA's Economic Development Assistance Programs: (i) the Public Works and Economic Development Facilities Program; (ii) the Economic Adjustment Assistance Program; and (iii) the GCCMIF Program. To enhance the competitiveness, transparency, and efficiency of EDA's grants-making process and ensure timely responsiveness to applicants, in FY 2011 EDA will move to a funding cycle system, under which applications submitted under the three programs will be considered for funding roughly once a quarter. Beginning on October 14, 2010 applications will still be accepted on a continuing basis, but must be received by the deadlines set out below in order to be considered for funding during a particular cycle. Eligible applicants have the option of receiving preliminary feedback on an application's technical and competitive merits by submitting the application for an optional preliminary review as described in section V.A. of this FFO. EDA will provide such feedback no later than 15 business days after EDA's receipt of an application, and applicants will have the opportunity to revise and/or supplement the application as necessary or submit a new application by the funding cycle deadline or in time for consideration in a subsequent funding cycle. Applicants that elect to receive such feedback must submit an application sufficiently in advance of the applicable funding cycle deadline so that EDA can provide feedback and the applicant can revise and/or provide additional documentation or submit anew by the deadline. EDA will not select projects for funding until after the funding cycle deadline has passed.

Applications may be submitted electronically in accordance with the instructions provided at www.grants.gov or delivered via postal mail or courier service in hard copy with a postmark or courier service's time and date stamp dated on or before 5:00 pm local time in the applicable regional office on the applicable funding cycle deadline listed below. Please see sections IV. and V. of this FFO for complete information on the new application submission and processing procedures.

- **Deadlines**: Beginning in FY 2011, EDA will accept and review applications submitted under its Public Works, Economic Adjustment Assistance, and GCCMIF Programs in funding cycles. To be considered during a particular funding cycle, complete applications must be accepted and validated by www.grants.gov by 5:00 pm local time in the applicable regional office on the applicable funding cycle deadline listed below. Alternatively, applications may be delivered via postal mail or courier service in hard copy to the applicable regional office listed in section IX. of this FFO. Hard copy applications must be delivered with a postmark or courier service's time and date stamp dated on or before 5:00 pm local time in the applicable regional office on the funding cycle deadline date. For FY 2011, the funding cycle deadlines are as follows:
 - December 15 for funding cycle 1;
 - March 10 for funding cycle 2;
 - June 10 for funding cycle 3; and
 - September 15 for funding cycle 1 of FY 2012.

Please note that applications for financial assistance submitted under EDA's Planning, Partnership Planning, Local Technical Assistance, University Center, and Research and National Technical Assistance Programs are not subject to the deadlines described above. The program information and application requirements for these programs will be published in separate FFO announcements. In addition, applications for any supplemental appropriations that EDA receives will not be subject to the deadlines published in this announcement. EDA will publish a separate FFO for any such appropriations. Please contact the applicable regional office listed in section IX. of this announcement for additional information on submitting an application under any of EDA's programs.

Please see section V.D. for more information on deadlines under this announcement.

• Announcement Description: This announcement provides information on new application submission requirements and review procedures that will take effect in FY 2011. Applicants are encouraged to read this entire announcement carefully, as some policies, procedures, and requirements have changed from the Economic Development Assistance Programs FFO dated June 22, 2009, which governed grants for part of FY 2009 and all of FY 2010.

EDA's overall mission is to help distressed communities establish a foundation for durable regional economies throughout the United States. Grants made under these programs will focus on innovation and regional collaboration to create and retain higher wage and sustainable jobs, leverage the flow of private capital, encourage economic development, and strengthen America's ability to compete in the global marketplace. EDA encourages its rural and urban partners around the country to develop initiatives that advance new ideas and creative approaches to address rapidly evolving economic conditions.

Eligible applicants include a(n): (i) District Organization of a designated Economic Development District (EDD); (ii) Indian Tribe or a consortium of Indian Tribes; (iii) State, city, or other political subdivision of a State, including a special purpose unit of a State or local government engaged in economic or infrastructure development activities, or a consortium of political subdivisions; (iv) institution of higher education or a consortium of institutions of higher education; or (v) public or private non-profit organization or association acting in cooperation with officials of a political subdivision of a State. *See* section 3 of PWEDA (42 U.S.C. § 3122) and 13 C.F.R. § 300.3.

EDA will evaluate applications on a competitive basis in order to maximize the economic revitalization impact of the program based on the extent to which applications address the following core evaluation criteria:

- 1. Address National Strategic Priorities, including technology-led development, support for small- and medium-sized businesses, global competitiveness and innovation, economic dislocation due to auto industry restructuring or natural disasters, commercializing research, and environmentally sustainable development.
- 2. **Assist Economically Distressed and Underserved Communities** to strengthen diverse communities that have suffered disproportionate economic and job losses and/or are rebuilding to become more competitive in the global economy.
- 3. **Demonstrate a good return on EDA's investment** through job creation or retention and/or serving as a catalyst for private sector investment.
- 4. **Demonstrate or support regional collaboration** to support the development and growth of innovation clusters based on existing regional competitive strengths.
- 5. **Employ public-private partnerships** to use both public and private resources and/or leverage complementary investments by other government/public entities and/or non-profits.

Please see section IV.A. of this FFO for more information on EDA's funding priorities.

FULL ANNOUNCEMENT TEXT

The Economic Development Administration's Public Works, Economic Adjustment Assistance, and Global Climate Change Mitigation Incentive Fund Economic Development Assistance Programs

TABLE OF CONTENTS:

Section I. Announcement Description

Section II. Program Information Section III. Eligibility Information

Section IV. Application Review Information

Section V. Optional Preliminary Review and Application Submission Information

Section VI. Award Administration Information

Section VII. "Special Need" Criteria Section VIII. Other Requirements

Section IX. Agency Contacts

I. Announcement Description

A. What is the purpose of this FFO?

This FFO sets out the Economic Development Administration's (EDA) new application submission and review procedures for three of EDA's Economic Development Assistance Programs authorized under the Public Works and Economic Development Act of 1965, as amended (42 U.S.C. § 3121 *et seq.*) (PWEDA). These programs are (i) Public Works and Economic Development Facilities Program; (ii) Economic Adjustment Assistance Program; and (iii) Global Climate Change Mitigation Incentive Fund Program (GCCMIF). EDA will publish separate FFO announcements for its other Economic Development Assistance Programs: Planning, Partnership Planning, Local Technical Assistance, University Center, and Research and National Technical Assistance.

This FFO introduces the concept of funding cycles in the context of EDA's grants-making process for the Public Works Economic Adjustment Assistance, and GCCMIF Programs. In FY 2011, EDA will no longer process projects on a continuing basis and will implement a new process under which the agency will consider applications under the three abovementioned programs at a set time in roughly quarterly funding cycles. This new process will enhance the competitiveness, transparency, and efficiency of EDA's grants-making process, and it will also allow EDA to be more responsive to applicants. Applicants will receive an answer from EDA sooner and will be able to better plan for their economic development needs.

EDA will continue to accept applications on a continuing basis, but if an applicant wishes to be considered for a particular funding cycle, EDA must receive a complete application as set out in section V.B. of this FFO by the following deadlines:

- December 15 for funding cycle 1;
- March 10 for funding cycle 2;
- June 10 for funding cycle 3; and
- September 15 for funding cycle 1 of FY 2012.

EDA will evaluate all applications based on the criteria set out in section IV.A. of this announcement. Please see the following sections for complete information on EDA's programs and the new application procedures that will take effect in FY 2011.

Note: In instances of extremely urgent economic distress, EDA reserves the flexibility to make an award outside of the funding cycles described in this FFO. An example of urgent economic distress might be helping a community respond to the sudden loss of a major employer by using Economic Adjustment Assistance to prepare a recovery strategy. Any such awards will be processed in accord with the evaluation criteria set out in section IV.A. of this FFO.

B. What are the purposes of EDA's Economic Development Assistance Programs?

EDA's mission is to lead the Federal economic development agenda by promoting innovation, collaboration, and competitiveness, preparing American regions for growth and success in the worldwide economy. In implementing this mission pursuant to PWEDA, EDA advances economic growth by assisting communities and regions experiencing chronic high unemployment and low per capita income to foster an environment conducive to economic growth and job creation.

EDA's Economic Development Assistance Programs are designed to provide distressed communities and regions with comprehensive and flexible solutions to a wide variety of economic impacts. The programs are designed to support local and regional economic development efforts to establish a foundation for durable regional economies throughout the United States. This foundation builds upon two key economic drivers—innovation and regional collaboration. Innovation is the key to global competitiveness, the creation of new and better jobs, a resilient economy, and the attainment of national economic goals. Regional collaboration is essential for economic recovery because regions are the centers of competition in the new global economy, and those regions that work together will fare better than those that do not. When innovation and collaboration are infused into America's communities and regions, they create and retain higher wage and sustainable jobs, leverage the flow of private capital, encourage economic development, and strengthen America's ability to compete in the global marketplace. EDA encourages its rural and urban partners around the country to develop initiatives that advance new ideas and creative approaches to address rapidly evolving economic conditions. EDA's Economic Development Assistance Programs will help communities and regions understand their current economic situation, plan a way forward, and achieve their economic goals.

Under this announcement, EDA publishes its application submission requirements and review procedures for three of the Economic Development Assistance Programs authorized under PWEDA: (i) Public Works and Economic Development Facilities Program; (ii) Economic

Adjustment Assistance Program; and (iii) Global Climate Change Mitigation Incentive Fund Program.

C. What goals and objectives does EDA seek to advance with grants made under the Economic Development Assistance Programs?

EDA encourages the submission of only those applications that will significantly benefit regions with economically distressed economies. Such distress may exist in a variety of forms, including high levels of unemployment, low income levels, large concentrations of low-income families, significant declines in per capita income, large numbers (or high rates) of business failures, sudden major layoffs or plant closures, trade impacts, military base closures or realignments, defense contractor reductions-in-force, natural or other major disasters, depletion of natural resources, reduced tax bases, or substantial loss of population because of the lack of employment opportunities. EDA's experience has shown that regional economic development to help alleviate these conditions is effected primarily through investments and decisions made by the private sector.

EDA encourages applicants to consider the energy and environmental implications of their activities. To the extent practicable, and dependent upon the project type and in consideration of the financial resources available, EDA expects recipients to use the best available strategies, technologies, and construction practices in order to minimize energy use and environmental impacts. Applicants are encouraged to ensure the project's consistency with the Climate Action Plan of the State in which the proposed project will be located, if applicable, and any applicable Federal, State, or local government's coastal climate change plan. The U.S. Environmental Protection Agency's (EPA) website contains more information on State Climate Action Plans and can help determine if a particular State has one. *See* the EPA's website at http://www.epa.gov/statelocalclimate/index.html.

EDA also encourages projects that advance the innovation economy and support the development of regional innovation clusters (RICs), which are broadly defined as geographic concentrations of firms and industries that do business with each other and have common needs for talent, technology, and infrastructure. The White House's National Economic Council's website has more information on the innovation economy at http://www.whitehouse.gov/administration/eop/nec/StrategyforAmericanInnovation/. More information on RICs may be found on EDA's website at http://www.eda.gov/AboutEDA/RIC/.

As noted above, the program descriptions, eligibility information, application requirements, review and selection procedures, and evaluation criteria in this FFO apply to EDA's FY 2011 Public Works, Economic Adjustment Assistance, and GCCMIF Programs. This announcement is being published, in anticipation of the final availability of FY 2011 appropriations, to provide the economic development community with notice regarding EDA's new application procedures. EDA will publish separate announcements that detail the final amounts available in FY 2011 and any programmatic or procedural changes from this announcement.

D. Statutory Authorities for EDA's Programs

The statutory authorities for the Public Works and Economic Development Facilities and Economic Adjustment Assistance Programs are sections 201 (42 U.S.C. § 3141) and 209 (42 U.S.C. § 3149) of PWEDA, respectively. The GCCMIF Program generally is implemented pursuant to Congressional report language applicable to EDA's appropriations. *See*, for example, H.R. Rept. 111-366 at 612 (December 8, 2009) (Conf. Rept.).

Applicant eligibility and program requirements are set forth in EDA's regulations (codified at 13 C.F.R. chapter III) and the applicant must address these requirements. Please note that for EDA's Public Works, Economic Adjustment Assistance, and GCCMIF Programs, this announcement supersedes the Economic Development Assistance Programs FFO dated June 22, 2009 and current EDA regulations on program objectives and priorities, application procedures, evaluation criteria, and selection procedures. EDA expects to update its regulations to reflect these changes in the near future. EDA's regulations and PWEDA are available at http://www.eda.gov/InvestmentsGrants/Lawsreg.xml.

II. <u>Program Information</u>

A. What funding is available under this announcement?

Note: As of October 14, 2010, the full amount of FY 2011 appropriations is not available and EDA is operating under the authority of the FY 2011 Continuing Resolution (Pub. L. No. 111-242, 124 Stat. 2607, September 30, 2010). The FY 2010 award amounts are provided only for your information. EDA is operating under a continuing resolution that allocates funding based on FY 2010 funding levels, but on a pro-rated basis, until the enactment of the FY 2011 appropriations. Assuming EDA receives FY 2011 appropriations of approximately the same level as in FY 2010, the following amounts may prove useful for planning purposes.

In FY 2010, the Consolidated Appropriations Act, 2010 (Pub. L. No. 111-117, 123 Stat. 3034 at 3114 (2009)) made \$255,000,000 available for the Economic Development Assistance Programs authorized under PWEDA and for the Trade Adjustment Assistance for Firms Program authorized under the Trade Act of 1974 (19 U.S.C. § 2341 *et seq.*). EDA expects funding levels for FY 2011 to be similar to that in FY 2010, however the final amounts will not be known until Congress passes the FY 2011 appropriations. When the full FY 2011 appropriations become available, EDA will publish a *Federal Register* notice to announce the final FY 2011 funding levels for each program. The funding periods and funding amounts referenced in this announcement are subject to the availability of funds at the time of award, as well as to Department of Commerce (DOC) and EDA priorities at the time of award. DOC and EDA will not be held responsible for application preparation costs. Publication of this announcement does not obligate DOC or EDA to award any specific grant or cooperative agreement or to obligate all or any part of available funds.

Beginning in FY 2011, EDA will accept and review applications in funding cycles. *See* section V.C. of this announcement for more information. EDA expects to use approximately

30 percent of its FY 2011 appropriations for the Public Works, Economic Adjustment Assistance, and GCCMIF Programs to fund those applications submitted before the publication of this FFO announcement. The remaining 70 percent will be used to fund three funding cycles in FY 2011. During each of the first two funding cycles, EDA expects to fund projects totaling approximately 30 percent of EDA's FY 2011 appropriation for the three programs. In the third cycle, if funds remain, EDA expects to fund projects with the remaining 10 percent of the agency's FY 2011 appropriation and with any funds that may become available during the first two funding cycles. One way funds may become available is if a project was competitively selected in one of the first two funding cycles, but EDA ultimately was unable to make the award. For example, in the case of a construction project in which the applicant is unable to resolve environmental issues.

The following subsections provide more information on the three programs to which this FFO applies. Specific FY 2011 funding amounts for each program will be announced separately upon availability.

1. Public Works and Economic Development Facilities Program (CFDA No. 11.300; 13 C.F.R. part 305).

EDA will provide strategic Public Works investments to support the construction or rehabilitation of essential public infrastructure and facilities to help communities and regions leverage their resources and strengths to create new and better jobs, drive innovation, become centers of competition in the global economy, and ensure resilient economies. For example, EDA may provide funding to a consortium of District Organizations to support the construction of a technology center that provides laboratory, office, and manufacturing space and leverages the resources of local universities, entrepreneurial networks, and the District Organizations themselves to provide comprehensive assistance to technology-oriented businesses with significant growth potential. As another example, EDA may provide funding to a State-established non-profit to expand a rural economic development center, allowing the center to increase its capacity to provide services to the State's most underserved and vulnerable communities and small businesses.

EDA allocated \$133,280,000 for the Public Works and Economic Development Facilities Program in FY 2010. The average size of a Public Works investment was approximately \$1.7 million, though investments ranged in size from \$500,000 to \$2,000,000. Please note that the examples, average funding estimate, and range are informational only and are not intended to restrict future awards.

2. Economic Adjustment Assistance Program (CFDA No. 11.307; 13 C.F.R. part 307)

Through the Economic Adjustment Assistance Program, EDA provides a wide range of construction and non-construction assistance, including public works, technical assistance, strategies, and revolving loan fund (RLF) projects, in regions experiencing severe economic dislocations that may occur suddenly or over time. This program is designed to respond flexibly to pressing economic recovery issues and is well suited to help address challenges faced by U.S.

communities and regions. For example, EDA might provide funding to a university or community college to launch a Regional Innovation Cluster (RIC) strategy that supports or provides technical assistance to smaller manufacturers to promote the growth of varied industrial clusters, stem job losses in manufacturing businesses as a result of foreign competition, accelerate the commercialization of research, support high-growth entrepreneurship, and promote the successful diversification of the region's economy. As another example, EDA might provide funding to a city for the construction of a multi-tenant business and industrial facility to house early-stage businesses that successfully graduate from a business incubator that EDA also funded.

EDA will continue to consider applications from communities experiencing adverse economic changes due to base realignment and closures (BRAC) and Federally declared disasters when awarding assistance from FY 2011 Economic Adjustment Assistance Program funds. EDA will help American workers, businesses, and communities affected by military base closures or realignments, defense contractor reductions in force, defense-related funding reductions, Federally declared disasters or economic deterioration due to other disasters, by providing assistance for planning, coordinating the use of Federal resources available to support economic development recovery, and developing regionally focused economic recovery and growth strategies.

EDA allocated \$38,620,000 to the Economic Adjustment Assistance Program in FY 2010. The average size of an Economic Adjustment Assistance investment was approximately \$550,000, though investments ranged from \$100,000 to \$1,250,000. Please note that the examples, average funding estimate, and range are informational only and are not intended to restrict future awards.

3. Global Climate Change Mitigation Incentive Fund

From amounts otherwise made available for the Economic Development Assistance Programs authorized by PWEDA, EDA generally allocates funds for the GCCMIF to support projects that foster economic competitiveness while enhancing environmental quality. EDA anticipates that these funds will be used to advance the green economy by supporting projects that create jobs through and increase private capital investment in initiatives to limit the nation's dependence on fossil fuels, enhance energy efficiency, curb greenhouse gas emissions, and protect natural systems. GCCMIF assistance is available to finance a variety of sustainability focused projects, including renewable energy end-products, the greening of existing manufacturing functions or processes, and the creation of certified green facilities. For example, EDA might provide funding to a non-profit working in cooperation with a county to construct a technology-focused business incubator that achieves platinum status under the U.S. Green Building Council's Leadership in Energy and Environmental Design (LEED) rating system and to expand job training opportunities in industrial and green technologies. EDA might also support a community college in establishing a commercialization center to accelerate the marketability of clean-tech innovations. As another example, EDA might provide funding to a regional council of governments to study the feasibility of establishing a renewable energy manufacturing cluster and a program to transition existing manufacturing firms to support the cluster.

An applicant seeking funding for an eligible project that will be funded exclusively or mostly from the GCCMIF should apply in the same manner that it would apply for Economic Adjustment Assistance Program funding. The applicant must include in the project narrative a detailed explanation of how the proposed project will help advance the goals of the GCCMIF. For more information on the goals of this initiative, contact the applicable regional office listed in section IX. of this announcement.

EDA allocated \$25,000,000 in FY 2010 for the GCCMIF. The average size of a GCCMIF investment was approximately \$840,000, though investments ranged from \$200,000 to \$1,500,000. Please note that the examples, average funding estimate, and range are informational only and are not intended to restrict future awards.

B. What type of funding instrument will be used to make awards and how long will project periods be?

Subject to the availability of funds, EDA may award grants or enter into cooperative agreements with an eligible applicant in order to provide funding for eligible investment activities. Project periods are dependent on the nature of the project and the EDA program under which the grant or cooperative agreement for the project is awarded. The project period generally depends upon the project scope of work. For example, the project period for a construction investment under EDA's Public Works Program may last for three years until construction is completed satisfactorily; while a strategy investment under EDA's Economic Adjustment Assistance Program may allow for one to three years for completion of the scope of work, depending on its complexity and/or urgency. EDA expects that all projects will proceed efficiently and expeditiously and encourages investments with demonstrated capacity to be implemented quickly and effectively, accelerating positive economic impacts.

III. Eligibility Information

A. Who is eligible to apply for Economic Development Assistance Program funding?

Pursuant to PWEDA, eligible applicants for and eligible recipients of EDA investment assistance include a(n): (i) District Organization; (ii) Indian Tribe or a consortium of Indian Tribes; (iii) State, city, or other political subdivision of a State, including a special purpose unit of a State or local government engaged in economic or infrastructure development activities, or a consortium of political subdivisions; (iv) institution of higher education or a consortium of institutions of higher education; or (v) public or private non-profit organization or association acting in cooperation with officials of a political subdivision of a State. *See* section 3 of PWEDA (42 U.S.C. § 3122) and 13 C.F.R. § 300.3.

EDA is not authorized to provide grants directly to individuals or to for-profit entities seeking to start or expand a private business. Such requests may be referred to State or local agencies, or to non-profit economic development organizations serving the region in which the project will be located.

B. What sort of economic distress criteria must be demonstrated?

Applicants are responsible for demonstrating to EDA the nature and level of economic distress in the region impacted by the proposed project. Applicants are also responsible for defining the region that the project will assist and must provide supporting statistics and other information, as appropriate. To be eligible under this FFO, a project must be located in a region that, on the date EDA receives the application for investment assistance, meets one (or more) of the following economic distress criteria: (i) an unemployment rate that is, for the most recent 24-month period for which data are available, at least one percentage point greater than the national average unemployment rate; (ii) per capita income that is, for the most recent period for which data are available, 80 percent or less of the national average per capita income; or (iii) a "Special Need," as determined by EDA and as discussed in section VII. of this announcement. *See* section 301 of PWEDA (42 U.S.C. § 3161) and 13 C.F.R. § 301.3. EDA will evaluate the economic dislocations in the impacted region defined by the applicant and any supporting data provided by the applicant.

EDA reviews project eligibility at the time a complete application is received in the regional office. For economic distress levels based on the unemployment rate or per capita income requirements, EDA will base its determination upon the most recent American Community Survey (ACS) published by the U.S. Census Bureau for either: the region impacted by the proposed project, the geographic area where substantial direct project-related benefits will occur, or the geographic area of poverty or high unemployment, as applicable. If a recent ACS is not available to determine project eligibility, EDA will base its decision on the most recent Federal data from other sources (e.g., data available from the Census Bureau and the Bureaus of Economic Analysis, Labor Statistics, and Indian Affairs). If no Federal data are available, an applicant must submit to EDA the most recent data available from the government of the State in which the region is located (i.e., conducted by or at the direction of the State government). See section 301 of PWEDA (42 U.S.C. § 3161) and 13 C.F.R. § 301.3. Other data may be submitted, as appropriate, to substantiate eligibility based on a "Special Need" (see section VII. of this announcement). The project must be eligible on the date EDA receives the application. In the case of an application received by EDA more than six months before the time of award, EDA will re-evaluate the project to determine continued eligibility for EDA investment assistance before making an award. EDA will reject any documentation of eligibility that it determines is inaccurate or incomplete, which may cause the application to be rejected.

C. What is the cost sharing or matching requirement?

Generally, the amount of the EDA grant may not exceed 50 percent of the total cost of the project. Projects may receive an additional amount that shall not exceed 30 percent, based on the relative needs of the region in which the project will be located, as determined by EDA. *See* section 204(a) of PWEDA (42 U.S.C. § 3144) and 13 C.F.R. § 301.4(b)(1).

In the case of EDA investment assistance to a(n) (i) Indian Tribe, (ii) State (or political subdivision of a State) that the Assistant Secretary determines has exhausted its effective taxing and borrowing capacity, or (iii) non-profit organization that the Assistant Secretary determines has exhausted its effective borrowing capacity, the Assistant Secretary has the discretion to

establish a maximum EDA investment rate of up to 100 percent of the total project cost. *See* sections 204(c)(1) and (2) of PWEDA (42 U.S.C. § 3144) and 13 C.F.R. § 301.4(b)(5). Potential applicants should contact the appropriate EDA regional office regarding these determinations.

In the application review process, EDA will consider the nature of the contribution (cash or in-kind) and the amount of the matching share funds. EDA will give preference to applications that include cash contributions (over in-kind contributions) as the matching share. While cash contributions are preferred, in-kind contributions, consisting of contributions of space, equipment, or services, or forgiveness or assumptions of debt, may provide the required non-Federal share of the total project cost. *See* section 204(b) of PWEDA (42 U.S.C. § 3144). EDA will fairly evaluate all in-kind contributions, which must be eligible project costs and meet applicable Federal cost principles and uniform administrative requirements. Funds from other Federal financial assistance awards are considered matching share funds only if authorized by statute, which may be determined by EDA's reasonable interpretation of the statute. *See* 13 C.F.R. § 300.3. The applicant must show that the matching share is committed to the project for the project period, will be available as needed and is not conditioned or encumbered in any way that precludes its use consistent with the requirements of EDA investment assistance. *See* 13 C.F.R. § 301.5.

IV. Application Review Information

A. What are EDA's funding priorities?

EDA's funding priorities for this solicitation are found on EDA's website at http://www.eda.gov/InvestmentsGrants/InvestmentPriorities.xml. Applicants are encouraged to review these priorities as they develop their projects.

EDA will evaluate applications based on their ability to satisfy the following core evaluation criteria, with each criterion assigned the weight indicated:

1. National Strategic Priorities. (30%)

EDA seeks to fund applications that encourage job growth and business expansion, as well as promoting one or more of the following initiatives:

- Technology-led economic development,
- Support to small- and medium-sized businesses,
- Global competitiveness and innovation,
- Responses to economic dislocation because of auto industry restructuring or natural disasters.
- Commercialization of research, and/or
- Environmentally sustainable development.

2. Economically Distressed and Underserved Communities. (25%)

EDA seeks to fund applications that strengthen diverse communities that have suffered disproportionate economic and job losses or long-term severe economic distress, and/or are rebuilding to become more competitive in the global economy.

3. Return on Investment. (25%)

EDA seeks to fund applications that demonstrate a high return on EDA's investment by demonstrating that the project will:

- Lead to the creation and/or retention of jobs, particularly high wage jobs for a particular community,
- Serve as a catalyst for private sector investment, and/or
- Are likely to stimulate economic development by demonstrating a high probability of leading to actionable projects or identifying specific benchmarks that will measure progress towards outputs.

Please note that the first two criteria above will be applied to applications for Construction Assistance, and the third to applications for Non-Construction Assistance.

4. *Collaborative regional innovation.* (10%)

EDA seeks to fund applications that support the development and growth of innovation clusters based on existing regional competitive strengths, which may be demonstrated by the extent to which an investment will:

- Promote collaboration among multi-jurisdictional leadership,
- Link and leverage regional assets,
- Implement or build upon effective planning efforts.

5. Public / Private Partnerships. (10%)

EDA seeks to fund applications that use both public and private sector resources, and/or leverage complementary investments by other government/public entities and/or non-profits.

All applicants are expected to provide a clear and detailed explanation as to how the proposed project will meet one or more of EDA's core evaluation criteria. For example, an applicant proposing technical assistance to help businesses develop and expand overseas markets via a business incubator or technology-based economic development center, for example, should include a detailed explanation as to how the applicant will assist their clients (start-ups or existing businesses) to develop markets abroad. EDA will consider applications that include such an explanation with supporting data, including performance measures and deliverables, as applicable, more competitive than those that do not.

B. What are EDA's review and selection procedures?

Throughout the review and selection process, EDA reserves the right to seek clarification in writing from applicants whose applications are being reviewed and considered. Applicants may be asked to clarify objectives and work plans and modify budgets or other specifics necessary to comply with Federal requirements and provide supplemental information required by the agency before award.

1. Optional Preliminary Reviews

EDA offers eligible applicants the option of receiving written feedback on their application before a funding cycle deadline.¹ EDA will conduct a preliminary technical and merit review within 15 business days of its receipt of an application. The applicant will receive notification detailing any technical deficiencies identified during the review (for example, an incomplete preliminary engineering report or the need for a co-applicant), as well as an initial assessment of the application's competitiveness based on the criteria described in section IV.A. of this FFO. Applicants will be told if their application is evaluated as "non-competitive," "competitive," or "highly competitive." Based on this feedback, the applicant may revise and/or supplement the application or submit a substantially revised application by the funding cycle deadline or in time for consideration in a subsequent funding cycle. Note that EDA will apply the same evaluation criteria for conducting preliminary reviews as for reviewing complete applications after the funding cycle deadline. Please read carefully section V.A. of this FFO, which provides information on optional preliminary review requirements and procedures.

2. Responsiveness and Merit Reviews

EDA's regional office staff will review all complete applications from eligible applicants received by a funding cycle deadline for responsiveness. Applicants that are ineligible for EDA funding will be informed that they are ineligible. Applications that do not contain all forms and required documentation listed in section V.B. of this announcement may be deemed non-responsive and excluded from further consideration. EDA expects all applicants to complete and include all required forms and documentation. However, EDA in its sole discretion reserves the right to consider timely and otherwise complete applications that may contain non-substantive technical deficiencies.

After the responsiveness review, EDA staff will conduct a merit review for all applications determined to be responsive to this announcement. During the merit review process staff will evaluate independently applications based on the evaluation criteria listed in section IV.A. of this announcement. EDA staff will evaluate applications according to three categories: "non-competitive," "competitive," and "highly competitive." Applications that are evaluated as "non-competitive" during the merit review will not receive further review. Applications that are evaluated as "competitive" or "highly competitive" will be forwarded to an EDA Investment Review Committee for further evaluation.

-

¹ Ineligible applicants will be informed that they are ineligible for EDA funding. Please see section III.A. of this FFO for eligibility requirements.

EDA staff will notify applicants of the results of the merit review. Please note that notification that an application has been categorized as "competitive" or "highly competitive" is not a guarantee of funding. EDA receives far more competitive applications than it can fund.

3. Investment Review Committee

Each regional office will convene an Investment Review Committee (IRC) that consists of at least four Federal employees. One of the four members of each IRC will be appointed by the Deputy Assistant Secretary for Regional Affairs to represent EDA Headquarters and provide quality control assurance. Each IRC will discuss and evaluate each "competitive" and "highly competitive" application to determine if it meets the program-specific award and application requirements provided in 13 C.F.R. § 305.2 for Public Works investments and 13 C.F.R. §§ 307.2 and 307.4 for Economic Adjustment Assistance investments. The IRC also will apply the Selecting Factors set out below.

The IRC will recommend to the Regional Director those applications that merit funding. EDA expects to fund applications evaluated as "highly competitive" under the merit review; however, the IRC may decide not to make a recommendation, or may recommend an application categorized as "competitive" rather than "highly competitive" for several reasons, including the following Selecting Factors:

- A determination that the application better meets the overall objectives of section 2 of PWEDA (42 U.S.C. § 3121);
- Relative economic distress of the applicant;
- Financial or management capability of the applicant;
- Availability of program funding;
- Geographic balance in distribution of program funds;
- Balance of diverse project types in the distribution of program funds;
- Balanced funding for a diverse group of organizations, to include smaller and rural organizations, which may form part of a broader consortium to serve diverse populations and areas within the regional office's territory;
- The applicant's performance under previous Federal financial assistance awards;
- A determination that a project is more likely to create jobs in a shorter timeframe;
 or
- Whether the project will enable BRAC-impacted communities to transition from a military to civilian economy and otherwise respond to economic impacts.

4. *Grants Officer*

Each region's IRC makes its recommendations to the respective Regional Director, who is the Grants Officer under this announcement and who makes the final decision on whether to fund an application. The Regional Director might select a project that was not recommended by the IRC, or not to fund a project that was recommended, based on any of the Selecting Factors described above. The Regional Director's final decision must be consistent with EDA's and the DOC's published policies. Anytime the Regional Director makes a selection that differs from

the IRC's recommendation, the Regional Director will document the rationale for the decision in writing.

As part of the selection process, EDA reserves the right to seek clarifications in writing from applicants for those applications deemed to have highest merit in order to facilitate the selection process.

V. Optional Preliminary Review and Application Submission Information

A. Optional Preliminary Review Requirements

Applicants have the option of receiving preliminary feedback on an application's technical and competitive merits from EDA at any time. Once an application is received, EDA will conduct a preliminary technical and merit review and provide written feedback to the applicant not later than 15 business days from date of EDA's receipt of the application.² EDA will apply the same evaluation criteria for conducting preliminary reviews as for reviewing complete applications after the funding cycle deadline.

Applicants must submit at least the following to allow EDA to conduct an optional preliminary review:

1. Construction Assistance

An applicant seeking preliminary review on an application *with* construction components must submit:

- Form ED-900 (Application for Investment Assistance). One form per project is required. Please note that at the preliminary review stage, an applicant for construction assistance is only required to answer the questions in Form ED-900 specific to construction projects and the program under which the applicant is applying (Public Works or Economic Adjustment Assistance). The additional documentation referenced in the form is not required for a preliminary review; however applicants are encouraged to submit as much documentation as they have with respect to the proposed project so that EDA can conduct as thorough a review as possible.
- One Form SF-424 (*Application for Federal Assistance*) from <u>each</u> co-applicant, as applicable.
- Form SF-424C (*Budget Information—Construction Programs*). One form per project is required.
- One Form SF-424D (*Assurances—Construction Programs*) from <u>each</u> co-applicant, as applicable.
- One Form CD-511 (*Certification Regarding Lobbying*) from <u>each</u> co-applicant, as applicable.

² If EDA receives multiple submissions from an applicant for the same or substantially the same project, EDA in its sole discretion will conduct a preliminary review and provide feedback on only one submission.

16

2. Non-Construction Assistance

An applicant seeking a preliminary review on an application *without* construction components must submit:

- Form ED-900 (Application for Investment Assistance). One form per project is required. Please note that at the preliminary review stage, an applicant for non-construction assistance is only required to answer the questions in Form ED-900 specific non-construction projects and the Economic Adjustment Assistance Program. The additional documentation referenced in the form is not required for a preliminary review; however applicants are encouraged to submit as much documentation as they have with respect to the proposed project so that EDA can conduct as thorough a review as possible.
- One Form SF-424 (*Application for Federal Assistance*) from <u>each</u> co-applicant, as applicable.
- Form SF-424A (*Budget Information—Non-Construction Programs*). One form per project is required.
- One Form SF-424 B (*Assurances—Non-Construction Programs*) from <u>each</u> co-applicant, as applicable.
- One Form CD-511 (*Certification Regarding Lobbying*) from <u>each</u> co-applicant, as applicable.

As noted above, EDA will provide feedback to the applicant not later than 15 business days after receipt of the application and will help the applicant assess its options and next steps. EDA will provide the applicant with its assessment from a preliminary review based only on the application submitted by the applicant. An applicant that submits the required information for a preliminary review will be notified of any technical deficiencies and whether the application is evaluated as "non-competitive," "competitive," or "highly competitive." The applicant may modify or supplement the application based on this feedback or submit a substantially revised application by the funding cycle deadline or in time for consideration in a subsequent funding cycle. This decision rests solely with the applicant.

For example, EDA staff may inform the applicant that its application is competitive and complete and that no further action is necessary to submit a complete application in time for the funding cycle deadline. Alternatively, EDA staff may inform the applicant that the application is competitive, but is deficient or incomplete in some way. In this case, EDA will work with and instruct the applicant as to what further information and documentation must be submitted by the funding cycle deadline to cure the deficiency or complete the application. Please note that in this situation, EDA may not provide written feedback on documentation and information submitted to cure a deficiency or complete an application. Finally, EDA may assess that an application is simply not competitive in light of statutory criteria and agency priorities. Applications that are categorized as non-competitive will not receive further review, but the applicant has the option of addressing the competitiveness issues and submitting a substantially revised application for consideration by the funding cycle deadline or in time for a subsequent funding cycle. If the applicant submits a substantially revised application, EDA will provide initial feedback via a preliminary review within 15 business days of EDA's receipt of the new application.

An applicant that elects to receive feedback and wishes for an application to be considered during a particular funding cycle should take care to submit an application with all documentation required for a preliminary review sufficiently in advance of the funding cycle deadline so that EDA can provide feedback and the applicant can revise and/or provide additional documentation or submit a new application by the funding cycle deadline. EDA will make best efforts to review and provide feedback on applications submitted close to a funding cycle deadline; however EDA may not be able to provide feedback in a compressed timeframe. If an applicant does not submit its application in time for EDA to conduct a preliminary review for a particular funding cycle, EDA will still provide feedback to the applicant, but the feedback may be provided after the funding cycle deadline. However, in such a situation, if EDA determines an application is substantially deficient, the application will not receive further consideration during that funding cycle. If the applicant wishes for the application to be considered in a future funding cycle, the applicant must submit additional documentation to cure the deficiency or complete the documentation by the relevant deadline. EDA will provide the applicant with its assessment from a preliminary review based only on the application submitted by the applicant.

If EDA's written preliminary review instructs that an application is deficient or incomplete and the applicant does not revise and or supplement by the funding cycle deadline, EDA will not give the application further consideration. Applicants are strongly encouraged to submit as complete an application as possible. EDA's staff will be better able to perform a more comprehensive assessment and provide clear guidance if the applicant provides more and higher quality information. In all cases, an applicant must submit a complete application by the funding cycle deadline to be considered for funding in a particular funding cycle. Please see section V.B. of this FFO for information on a complete application.

Applicants are urged to seek technical assistance from EDA before submitting an application; however, in no event will a potential applicant be denied the ability to submit an application for EDA's consideration. Please note that the preliminary review described in this subsection is optional and is not required. An applicant retains full discretion to submit a complete application at any time.

B. Required Forms and Documentation for a Complete Application

Important: Please refer to important information in section V.H. of this FFO to help ensure your application is received by EDA.

The applicant must complete and submit the *Application for Investment Assistance* (Form ED-900) and accompanying supplemental information, the Federal grant assistance forms from the Standard Form (SF) 424 family, and certain Department of Commerce (CD) forms, as appropriate, as part of a complete application package. The specific SF forms required with the Form ED-900 depend on whether the applicant seeks construction or non-construction assistance. The following will assist the applicant in determining which forms are required for a complete application. Please see section V.D. of this FFO for information on obtaining application packages.

1. Construction Assistance

An applicant seeking assistance for a project *with* construction components is required to complete and submit the following by the applicable funding cycle deadline:

- Form ED-900 (*Application for Investment Assistance*) and accompanying supporting documentation. One form per project is required. Please read the paragraphs below carefully for important information on submitting a complete Form ED-900.
- One Form SF-424 (*Application for Federal Assistance*) from <u>each</u> co-applicant, as applicable.
- Form SF-424C (*Budget Information—Construction Programs*). One form per project is required.
- One Form SF-424D (*Assurances—Construction Programs*) from <u>each</u> co-applicant, as applicable.
- One Form CD-511 (*Certification Regarding Lobbying*) from <u>each</u> co-applicant, as applicable.

2. Non-Construction Assistance

An applicant seeking assistance for a project *without* construction components is required to complete and submit the following by the applicable funding cycle deadline:

- Form ED-900 (*Application for Investment Assistance*) and accompanying supporting documentation. One form per project is required. Please read the paragraphs below carefully for important information on submitting a complete Form ED-900.
- One Form SF-424 (*Application for Federal Assistance*) from <u>each</u> coapplicant, as applicable.
- Form SF-424A (*Budget Information—Non-Construction Programs*). One form per project is required.
- One Form SF-424 B (*Assurances—Non-Construction Programs*) from <u>each</u> co-applicant, as applicable.
- One Form CD-511 (*Certification Regarding Lobbying*) from <u>each</u> co-applicant, as applicable.

In addition, applicants may be required to provide certain lobbying information using Form SF-LLL (*Disclosure of Lobbying Activities*). Form ED-900 provided detailed guidance to help assess whether Form SF-LLL is required and how to access it. Please note that, if applicable, one Form SF-LLL must be submitted for <u>each</u> co-applicant that has used or plans to use non-Federal funds for lobbying in connection with this competition. Some applicants, including non-profits and first-time recipients of DOC funding, may be required to complete an individual background screening using Form CD-346 before an award may be made; however, please note that this form is not required for a complete application and EDA will request it when necessary.

3. Content of Form ED-900 and Instructions for Submitting a Complete Application

This section provides detailed instructions on what to expect when completing Form ED-900. Please note that some documentation that Form ED-900 advises may be submitted at a later date **must be submitted by a funding cycle deadline to be considered for funding in that cycle.**

Form ED-900 is divided into lettered sections that correspond to the specific EDA program for which an applicant is applying and that address all of EDA's statutory and regulatory requirements. Applicants applying under this FFO will select that they are applying only for Public Works or Economic Adjustment assistance on the first page of section A of the form and the correct sections and exhibits required will automatically populate the form. As noted in section II.A.3. of this FFO, GCCMIF applicants should apply in the same manner that they would apply for Economic Adjustment Assistance. Based on program and project type, the following table details the sections and exhibits in Form ED-900 that the applicant must complete as well as the required supporting documentation.

Any application that does not have all of the required Form ED-900 sections and supplemental documentation will be considered incomplete. However, EDA, in its sole discretion, may determine that an omission was a non-substantial technical deficiency that can easily be rectified or cured and continue its consideration of the application in that funding cycle. .

EDA Program	Required Form ED-900 Sections	
Public Works	Complete Sections A, B, and M and Exhibits A, D, and E.	
Economic Adjustment	t Complete Sections A, B, and K and Exhibit C. Also comple	
	Sections M and Exhibits A, D, and E if the application has	
	construction components and Section N if the application has	
	only design/engineering requirements. Complete Section E if	
	the application has no construction components.	
For Design and	Complete Sections A, B, and N and Exhibit C.	
Engineering Assistance		
under the Public Works		
or Economic		
Adjustment Programs.		
Revolving Loan Fund	Complete Sections A, B, E, K, and L and Exhibit C.	
Assistance under the		
Economic Adjustment		
Program		

In general, EDA does not typically reimburse pre-award project costs. Applicants that are in need of such reimbursement should work closely with EDA staff at the applicable regional office to determine if their pre-award costs may be considered for reimbursement. Note that for these costs to be eligible for reimbursement, the applicant must competitively procure services pursuant to the Federal Government's procurement procedures. Procurement requirement for institutions of higher education and non-profits are set out at 15 C.F.R. §§ 14.40—14.48 and

requirements for State and local governments are set out at 15 C.F.R. § 24.36. Please note that such costs are incurred at an applicant's own risk and these pre-award costs will only be considered for reimbursement if an applicant receives an award. As noted under section II.A. of this FFO, neither EDA nor DOC will be held responsible for application preparation expenditures, which are distinguishable from pre-award project costs.

In addition to the required application forms, applicants must also submit certain supporting documentation for a complete application. Please note that all required documentation submitted for a complete application, including any required engineering reports and environmental narratives, must be current. Because of EDA's new funding cycle process, some instructions contained in Form ED-900 will be superseded by this FFO. Some documentation that Form ED-900 advises may be submitted at a later date **must be submitted by the funding deadline to be considered for funding in that cycle**. The following list details the required submissions for applications by project type.

For all types of projects, both construction and non-construction, the following are required:

- Projects must be consistent with the region's Comprehensive Economic Development Strategy (CEDS) or alternate EDA-approved strategic planning document capable of meeting EDA's CEDS or strategy requirements. A summary of EDA's CEDS and strategy requirements can be found at http://www.eda.gov/InvestmentsGrants/Grant%20Process.xml. See also section A.3. of Form ED-900, which requires applicants to identify the relevant plan. If EDA does not already have the applicable plan, the applicant may be required to provide it. Please contact the applicable regional office listed in section IX. of this FFO for more information.
- Documentation confirming non-EDA funding, for examples letters of commitment and other documentation as necessary. For example, if bonds are contemplated as match, counsel opinion of the applicant's bonding authority and eligibility of the bonds for use as match, along with full disclosure of the type of bonds and the schedule of the applicant's intended bond issue are required. Please contact the applicable regional office listed in section IX. of this FFO with questions on this requirement. See also section A.9. of Form ED-900.

For construction projects only, the following are required:

- Maps of the project site (U.S. Geological Survey (USGS) map(s) and Federal Emergency Management Agency (FEMA) floodplain map (if applicable)) with project components and beneficiaries noted (*see* section A.2. of Form ED-900).
- Letters of commitment and assurances of compliance (Exhibit A to Form ED-900) from beneficiaries of the proposed project identified in section B.5. of Form ED-900 as providing the economic justification for the EDA project.

- Comments from the metropolitan area review/clearinghouse agency, if applicable. If the comment period has not expired or comments were not received, a copy of the applicant's request for comments is sufficient (*see* section M.1. of Form ED-900).
- A preliminary engineering report (all required elements are listed in section M.3. of Form ED-900; special formatting is not required). For additional guidance on preparing a preliminary engineering report, see EDA's website at http://www.eda.gov/InvestmentsGrants/Grant%20Process.xml.
- An environmental narrative that will enable EDA to comply with its National
 Environmental Policy Act (NEPA) responsibilities. An environmental narrative
 outline that details required components may be accessed at
 http://www.eda.gov/InvestmentsGrants/Grant%20Process.xml. Please note that the
 environmental narrative required for a complete application does not need to include
 all applicable approvals at the time of submission. Applicants must include Appendix
 A (Applicant's Certification Clause) to the environmental narrative signed by each
 co-applicant, as applicable.
- Copies of any existing correspondence with or sign-offs/approvals from other agencies with respect to the project, such as the U.S. Army Corps of Engineers, the U.S. Fish and Wildlife Service, or the State or Tribal Historic Preservation Officer. Please note that an applicant will not be required to submit all required sign-offs/approvals by a funding cycle deadline for an application to be considered complete. If the application does not include sign-offs/approvals from appropriate agencies and EDA subsequently determines that these are required, the applicant will be required to obtain them before EDA will approve an award. For additional information about this requirement, please contact the applicable Regional Environmental Officer (REO) listed in section IX. of this FFO.
- Copies of any other environmental studies that have already been completed for the project site, if available.
- Comments from the State Clearinghouse to comply with Executive Order 12372, if applicable. If the comment period has not expired or comments were not received, a copy of the applicant's request for comments is sufficient. Detailed information on the State Clearinghouse process can be accessed at http://www.whitehouse.gov/omb/grants_spoc.

For Revolving Loan Fund projects only, the following is required:

• An RLF Plan for the RLF's financial management. *See* EDA's regulation at 13 C.F.R. § 307.9 for more information on requirements for RLF Plans.

For non-profit applicants only, including each non-profit co-applicant, the following are required:

- Certificate of good standing from the State in which the non-profit organization is incorporated, if applicable.
- A copy of the non-profit organization's current Articles of Incorporation, or other formation documents, as applicable, and By-Laws.
- Resolution (or letter) from a general purpose subdivision of State government acknowledging that the non-profit organization is acting in cooperation with officials of that political subdivision.

As noted under section IV.A. of this FFO, applicants are expected to provide a clear and detailed explanation as to how the proposed project will meet one or more of EDA's core evaluation criteria. EDA will consider applications that include such an explanation with supporting data and performance measures and deliverables, as applicable, as more competitive than those that do not.

C. Deadlines for Submission

Please note that beginning in FY 2011, complete applications must be received by a funding cycle deadline to be considered in a particular funding cycle. However, applicants may submit applications for EDA's preliminary review at anytime. *See* section V.A. of this FFO for more information.

For increased transparency and to enhance the competitive process, beginning in FY 2011, EDA will review applications in accordance with four funding cycles and will have deadlines for the submission of applications, which are:

- December 15 for funding cycle 1;
- March 10 for funding cycle 2;
- June 10 for funding cycle 3; and
- September 15 for funding cycle 1 of FY 2012.

EDA strongly encourages applicants to start early and not to wait until an approaching funding cycle deadline to review the instructions for submitting an application. To receive consideration during a particular funding cycle, complete applications must be accepted and validated by www.grants.gov by 5:00 pm local time in the applicable regional office on the applicable funding cycle deadline. Alternatively, applications may be delivered via postal mail or courier service in hard copy to the applicable regional office. Hard copy applications must be delivered to the applicable regional office with a postmark or courier service's time and date stamp dated on or before 5:00 pm local time in the applicable regional office on the funding cycle deadline date.

D. Obtaining application packages.

An applicant may obtain the appropriate application package electronically at www.grants.gov. All components of the appropriate application package may be accessed and downloaded (in a screen-fillable format) at http://www.grants.gov/applicants/apply_for_grants.jsp. The preferred electronic file format for attachments is portable document format (PDF); however, EDA will accept electronic files in Microsoft Word, WordPerfect, or Microsoft Excel. The applicant must complete the www.grants.gov registration process to submit applications through www.grants.gov; however, please note that registration is note required for an applicant to view access, view, or download the application packages. Alternatively, an applicant eligible for assistance under this announcement may a request paper (hardcopy) application package by contacting the applicable EDA regional office listed under section IX. of this FFO.

E. Technical Assistance

Before each funding cycle deadline, EDA will provide technical assistance through its regional offices and via teleconferences and webinars to assist applicants through the application process. *Please see* EDA's website at http://www.eda.gov/InvestmentsGrants/Grant%20Process.xml for more information on such opportunities. In order to ensure that applicants meet all the requirements for a complete application, EDA encourages applicants to take advantage of these opportunities or to contact the point of contact for their region before submitting an application.

Additionally, all applicants may submit their application prior to a funding cycle deadline to receive a preliminary review and written feedback on the technical and competitive merits of their proposed projects. *Please see* section V.A. of this FFO for more information on this option.

F. Intergovernmental Review

Applications submitted under this FFO are subject to the requirements of Executive Order (EO) 12372, "Intergovernmental Review of Federal Programs," if a State has adopted a process under EO 12372 to review and coordinate proposed Federal financial assistance and direct Federal development (commonly referred to as the "single point of contact review process"). All applicants must also give State and local governments a reasonable opportunity to review and comment on the proposed Project, including review and comment from area-wide planning organizations in metropolitan areas, as provided for in 15 C.F.R. part 13. To find out more about a State's process under EO 12372, applicants may contact their State's Single Point of Contact (SPOC). Names and addresses of some States' SPOCs are listed on the Office of Management and Budget's home page at http://www.whitehouse.gov/omb/grants_spoc. Section A.11. of Form ED-900 provides more information and allows applicants to demonstrate compliance with EO 12372.

G. Are there any restrictions on what EDA funds can be used to support?

1. Regulations, administrative requirements, and costs principles

Specific regulations, administrative requirements, and cost principles govern the use of EDA funds. The general and administrative requirements for EDA awards are set forth in 13 C.F.R. parts 300–302. Specific application and award requirements for the Public Works and Economic Adjustment Assistance Programs are provided in 13 C.F.R. parts 305 and 307, respectively. Note that EDA funds may not be used directly or indirectly to reimburse any attorneys' or consultants' fees incurred in connection with expediting applications for investment assistance. See 13 C.F.R. § 302.10. Please contact the applicable regional office listed in section IX. of this FFO for application and award requirements applicable to the GCCMIF Program. The uniform administrative requirements for DOC grants and cooperative agreements are codified at 15 C.F.R. parts 14 and 24, as applicable. Note that for EDA's purposes, 15 C.F.R. part 14 governs awards made to institutions of higher education and non-profit organizations and 15 C.F.R. part 24 governs awards made to States and local governments. Funds awarded cannot necessarily pay for all the costs that the recipient may incur in the course of carrying out the project. Allowable costs under an EDA award are determined in accordance with the following regulations (incorporated by reference at 15 C.F.R. parts 14 and 24): (i) 2 C.F.R. part 220, "Cost Principles for Educational Institutions (OMB Circular A-21)"; (ii) 2 C.F.R. part 225, "Cost Principles for State, Local and Indian Tribal Governments (OMB Circular A-87)"; (iii) 2 C.F.R. part 230, "Cost Principles for Nonprofit Organizations (OMB Circular A-122)"; and (iv) Federal Acquisition Regulation Subpart 31.2, "Contracts with Commercial Organizations," codified at 48 C.F.R. § 31.2. Applicable administrative requirements and Federal cost principles are incorporated by reference into the terms and conditions of each EDA award. Generally, costs that are allowable include salaries, supplies, and other expenses that are reasonable and necessary for the completion of the scope of work. Indirect costs are not allowed on construction projects under this FFO.

2. Nonrelocation

Applicants are advised that should an application be selected for award, the recipient will be required to adhere to a special award condition relating to EDA's nonrelocation policy as follows:

In signing this award of financial assistance, Recipient(s) attests that EDA funding is not intended by the Recipient to assist its efforts to induce the relocation of existing jobs within the U.S. that are located outside of its jurisdiction to within its jurisdiction in competition with other U.S. jurisdictions for those same jobs. In the event that EDA determines that its assistance was used for those purposes, EDA retains the right to pursue appropriate enforcement action in accord with the Standard Terms and Conditions of the Award, including suspension of disbursements and termination of the award for convenience or cause, which may include the establishment of a debt requiring the Recipient to reimburse EDA.

For purposes of ensuring that EDA assistance will not be used to merely transfer jobs from one location in the United States to another, each applicant must inform EDA of all employers that constitute primary beneficiaries of the project assisted by EDA. EDA will consider an employer to be a "primary beneficiary" if the applicant estimates that such employer will create or save 100 or more permanent jobs as a result of the investment assistance, provided that such employer also is specifically named in the application as benefiting from the project, or is or will be located in an EDA-assisted building, port, facility, or industrial, commercial, or business park constructed or improved in whole or in part with investment assistance prior to EDA's final disbursement of funds. In smaller communities, EDA may extend this policy to the relocation of 50 or more jobs.

H. How can my organization submit an application?

1. Electronic Submissions

EDA strongly encourages electronic submissions of applications through www.grants.gov. EDA will not accept facsimile or email transmissions of applications. Applications must be successfully validated and time-stamped by www.grants.gov no later than 5:00 p.m. local time for the applicable regional office on the funding cycle deadline listed in section V.D. of this FFO. An application that is not submitted by a funding cycle deadline will not be processed during that funding cycle; however EDA staff will provide feedback to the applicant and may advise the applicant to resubmit or provide additional documentation for consideration during the following funding cycle.

Applicants need to be aware that once an application is submitted, it undergoes a validation process through www.grants.gov in which the application may be accepted or rejected by the system. The process may take 24 to 48 hours to complete. Additionally, once an application is submitted, www.grants.gov may notify the applicant that the application contains an error. In this case, the applicant must correct the error before the system will accept and validate the application and it can be received by EDA. EDA will not accept late applications that were rejected in grants.gov due to errors. EDA strongly suggests that applicants submit their applications at least 4-5 days before the funding cycle deadline to allow the application to be accepted and validated in the system and to allow for errors to be corrected in the event www.grants.gov detects an error before validation. EDA will consider the time stamp on the validation from www.grants.gov as the official submission time.

Register early and submit early. In order to submit an application through www.grants.gov, an applicant first must register for a www.grants.gov user ID and password. Note that this process can take between three to five business days or as long as four weeks if all steps are not completed correctly. To avoid delays, EDA strongly recommends that applicants start early and not wait until an approaching funding cycle deadline date before logging in, registering, reviewing the application instructions, and applying. Information about the www.grants.gov registration process for organizations can be found at http://grants.gov/applicants/organization-registration.jsp. Please note that organizations already registered with www.grants.gov do not need to re-register; however, all registered organizations must keep their Central Contractor Registration (CCR) database registration up-to-date.

AOR requirement. Applicants must register as organizations, not as individuals. As part of the registration process, you will register at least one Authorized Organizational Representative (AOR) for your organization. AORs registered at www.grants.gov are the only officials with the authority to submit applications at www.grants.gov, so please ensure that your organization's application is submitted by an AOR. If the application is submitted by anyone other than your organization's AOR, it will be rejected by the www.grants.gov system and cannot be considered by EDA. Note that a given organization may designate multiple individuals as AORs for www.grants.gov purposes.

EDA will not accept late submissions caused by <u>www.grants.gov</u> registration issues, including CCR and AOR issues.

Once an applicant is registered correctly, the following instructions provide step-by-step instructions for accessing, completing and submitting an application via www.grants.gov. Please also read the instructions posted at www.grants.gov.

- a. Navigate to www.grants.gov.
- b. Select "Apply for Grants" from the left-hand menu on www.grants.gov.
- c. Ensure that you have installed Adobe Acrobat Reader 8.1.3 on your computer as other versions of Adobe Acrobat Reader may cause errors, whether those versions are older or newer.
- d. Select the link "Download a Grant Application" package.
- e. Enter "EDA10142010EDAP" as the Funding Opportunity Number and click on [Download Package].
- f. Click on the "download" link under "Instructions and Applications" for the instructions and application specific to the type of project and EDA program (Public Works or Economic Adjustment Assistance) under which you are applying.
- g. A new window should pop up. In the new window, click on "Download Application Instructions" to review the instructions posted on www.grants.gov and "Download Application Package" when you are ready to begin the application.
- h. Save the applicable application package to your computer or network drive. Note that the package file can be shared among multiple users; however, each user must have Adobe Acrobat Reader 8.1.3 installed in order to save changes to the application package.
- i. Click on each of the documents in the "Mandatory Documents" box and, after selecting each one, click on the arrow to move these into the "Mandatory Documents for Submission" box.
- j. In the "Optional Documents" box, click on Form SF-LLL if non-Federal funds have been or are planned to be used for lobbying in connection with this competitive solicitation and then move this to the "Optional Documents for Submission" box. If you will be submitting your application via www.grants.gov, also click on "Attachments" and move this to the "Optional Documents for Submission" box. The Attachments form allows applicants to attach any documents required as attachments under this competitive solicitation, such as a CEDS or letters of support.

- k. The application package should pre-populate with all selected forms embedded. Complete all mandatory fields (highlighted in yellow) on the forms. Note that mandatory fields will vary based on the type of applicant and the type of assistance sought. On Form CD-511, type "not awarded yet" in the "project number" field. Save the application package at regular intervals to avoid losing work.
- 1. Attach any required attachments. The preferred file format for attachments is portable document format (PDF); however, EDA will accept electronic files in Microsoft Word, WordPerfect, or Excel formats.
- m. When all mandatory fields have been completed, scroll to the top and click on [Check Package for Errors].
- n. Click [Save].
- o. Click [Save and Submit]. At this point the applicant's AOR must be connected to the Internet and will be asked to enter their www.grants.gov user id and password in order to submit via www.grants.gov. As noted above, an AOR must submit the application for it to be validated by www.grants.gov and received by EDA.

<u>Verify submission was successful</u>. Applicants should save and print written proof of an electronic submission made at <u>www.grants.gov</u>. Applicants can expect to receive multiple emails regarding the status of their submission. Since email communication can be unreliable, applicants must proactively check on the status of their application if they do not receive email notifications within a day of submission.

An applicant should expect to receive two emails from www.grants.gov: the first will confirm receipt of the application, and the second will indicate that the application has either been successfully validated by the system before transmission to EDA or has been rejected due to errors. Because it can take up to two business days after www.grants.gov receives an application for applicants to receive email notification of an error, applicants should time their submissions to allow for application correction and resubmission by the applicable funding cycle deadline. Applicants will receive a third email once EDA has retrieved their applications.

EDA requests that applicants kindly refrain from submitting multiple copies of the same application package. Applicants should save and print both the confirmation screen provided on the www.grants.gov website after the applicant has submitted an application, and the confirmation email sent by www.grants.gov when the application has been successfully received and validated in the system. If an applicant receives an email from www.grants.gov indicating that the application was received and subsequently validated, but does not receive an email from www.grants.gov indicating that EDA has retrieved the application package within 72 hours of that email, the applicant may contact the applicable regional office listed in section IX. of this announcement to inquire if EDA is in receipt of the applicant's submission.

It is the applicant's responsibility to verify that its submission was timely received and validated successfully at www.grants.gov. To see the date and time your application was received, log on to www.grants.gov and click on the "Track My Application" link from the left-hand menu. For a successful submission, the application must be received and validated by www.grants.gov, and an agency tracking number assigned. If the date and time received is later

than 5:00 p.m. local time on the applicable funding cycle deadline, your application is late. If your application has a status of "Received" it is awaiting validation by www.grants.gov. Once validation is complete, the status will change to "Validated" or "Rejected with Errors." If the status is "Rejected with Errors," your application has not been received successfully. Some of the reasons www.grants.gov may reject an application can be found at http://www.grants.gov/applicants/submit_application_faqs.jsp. For more detailed information on why an application may be rejected, please access http://www.grants.gov/section910/ApplicationErrorTips.pdf.

Grants.gov systems issues. If you experience a www.grants.gov "systems issue" (technical problems or glitches with the www.grants.gov website) that you believe threatens your ability to complete a submission before an applicable funding cycle deadline, please (i) print any error message received; and (ii) call the www.grants.gov Contact Center at 1-800-518-4726 for immediate assistance. Ensure that you obtain a case number regarding your communications with www.grants.gov. Please note: problems with an applicant organization's computer system or equipment are not considered "systems issues." Similarly, an applicant's failure to complete the required registration, ensure that an AOR submits the application, or notice receipt of an email message from www.grants.gov, are not considered systems issues. A www.grants.gov "systems issue" is an issue occurring in connection with the operations of www.grants.gov itself, such as the temporary loss of service by www.grants.gov due to unexpected volume of traffic or failure of information technology systems, both of which are highly unlikely.

Applicants should access the following link for assistance in navigating www.grants.gov and for a list of useful resources: http://www.grants.gov/help/help.jsp. Also, the following link lists frequently asked questions (FAQs): http://www.grants.gov/applicants/resources.jsp#faqs. If you do not find an answer to your question under the "Applicant FAQs," try consulting the "Applicant User Guide" or contacting www.grants.gov or telephone at 1-800-518-4726. If you still cannot find an answer to your question, contact www.grants.gov via email at support@grants.gov or telephone at 1-800-518-4726. The www.grants.gov Contact Center is open 24 hours a day, seven days a week.

2. Paper Submissions

An applicant also has the option of submitting a completed paper (hard copy) application via postal mail or courier service to the applicable regional office listed in section IX. of this FFO. The applicant may download the appropriate application package, whether construction or non-construction, as provided in section V.B. of this FFO in a screen-fillable format from http://www.grants.gov/applicants/apply for grants.jsp, save it electronically, and print for hard copy submission to the applicable regional office as listed in section IX. of this FFO.

One original and two copies of the completed application package must be delivered via postal mail or courier service with a postmark or courier service's time and date stamp dated on or before 5:00 pm local time in the applicable regional office on the applicable funding cycle deadline. DOC mail security measures may delay receipt of United States Postal Service mail for up to two weeks. Therefore, applicants that submit paper submissions are advised to use guaranteed overnight delivery services.

VI. Award Administration Information

A. How will EDA notify applicants?

EDA expects to notify applicants of its decision within 20 business days of a funding cycle deadline. EDA will notify unsuccessful applicants and retain unsuccessful applications in the applicable regional office in accordance with EDA's record retention schedule. EDA will notify applicants whose projects EDA expects to fund through the competitive evaluation process via a Non-Binding Commitment (NBC) letter. Although the letter expresses the applicant's success in the competitive portion of the evaluation process, it will not legally obligate EDA to make an award to the applicant. Once an applicant receives this letter, the applicant will be required to complete certain due diligence requirements and pass a set of technical reviews by EDA staff to ensure compliance with all applicable rules and regulations, including environmental and other requirements. If the applicant successfully fulfills all requirements to EDA's satisfaction within the allotted time frame, the expectation is that EDA will proceed with the official award and obligation of funds.

If an application is selected for funding and the applicant successfully completes all due diligence requirements, the EDA Grants Officer will issue the grant award (Form CD-450), which is the authorizing financial assistance award document. By signing Form CD-450, the recipient agrees to comply with all award provisions. EDA will provide Form CD-450 by mail or overnight delivery to the appropriate business office of the recipient's organization. The recipient must sign and return the Form CD-450 without modification within 30 days of receipt.

If an applicant is awarded funding, neither DOC nor EDA is under any obligation to provide any additional future funding in connection with that award or to make any future award(s). Amendment or renewal of an award to increase funding or to extend the period of performance is at the discretion of the DOC and of EDA. Applicants that do not receive an NBC letter or denial letter will be so advised and given the option to carry over their application for consideration in the next funding cycle.

B. What type of reports are recipients responsible for submitting?

All recipients are required to submit financial and performance (technical) reports in accordance with the terms and conditions of the grant award. All financial reports must be submitted to the EDA program officer, preferably in electronic format.

C. Information Disclosure

The Freedom of Information Act (5 U.S.C. § 552 and DOC regulations at 15 C.F.R. part 4) (FOIA) sets forth the process and procedure DOC follows to make requested material, information, and records publicly available. Unless prohibited by law and to the extent required under the FOIA, contents of applications, proposals, and other information submitted by applicants may be released in response to FOIA requests. Applicants should be aware that EDA may make certain application information publically available. The applicant should notify EDA if it believes any application information to be confidential.

VII. "Special Need" Criteria

The following criteria are published in accordance with 13 C.F.R. § 301.3(a)(1)(iii) and define what may constitute a "Special Need" (as defined in 13 C.F.R. § 300.3) sufficient to make a project eligible for Public Works or Economic Adjustment investment assistance, as described in section III.B. of this announcement. Only applications for Public Works or Economic Adjustment Assistance investment assistance may be found eligible under a "Special Need," and EDA will determine the maximum allowable investment rates for such projects. The applicant will be asked to present appropriate economic or demographic statistics to demonstrate a "Special Need."

A project is eligible pursuant to a "Special Need" if the project is located in a region that meets one of the criteria described below:

- 1. Closure or restructuring of industrial firms or loss of a major employer essential to the regional economy. A region has experienced either:
 - a. an actual closure or restructuring of a firm(s) within the past 12 months prior to application, resulting in sudden job losses and meeting the following dislocation criteria; or
 - b. a threat of closure that results from a public announcement of an impending closure or restructuring of a firm(s) expected to occur within two years of application; AND
 - c. such actual or threatened closure results in sudden job losses meeting the following dislocation criteria:
 - For regions with a population of at least 100,000, the actual or threatened dislocation is 500 jobs, or one percent of the civilian labor force (CLF), whichever is less.
 - For regions with a population up to 100,000, the actual or threatened dislocation is 200 jobs, or one percent of the CLF, whichever is less.
- 2. Substantial out-migration or population loss. An applicant seeking eligibility under this criterion will be asked to present appropriate and compelling economic or demographic data to demonstrate the special need.
- 3. Underemployment, meaning employment of workers at less than full-time or at less skilled tasks than their training or abilities permit. An applicant seeking eligibility under this criterion will be asked to present appropriate and compelling economic and demographic data to demonstrate the special need.
- 4. Military base closures or realignments, defense contractor reductions-in-force, or Department of Energy defense-related funding reductions.
 - a. A military base closure refers to a military base that was closed or is scheduled for closure, realignment, or growth pursuant to the base closure and realignment process or other Department of Defense (DOD) process. Unless further extended by the Assistant Secretary, the region is eligible from the date of DOD's recommendation for closure, realignment or growth until five

- years after the actual date of closing of the installation or five years after the announced realignment or growth actually occurs.
- b. A defense contractor reduction-in-force refers to a defense contractor(s) experiencing defense contract cancellations or reductions resulting from official DOD announcements and having aggregate value of at least \$10 million per year. Actual dislocations must have occurred within one year of application to EDA and threatened dislocations must be anticipated to occur within two years of application to EDA. Defense contracts that expire in the normal course of business will not be considered to meet this criterion.
- c. A Department of Energy defense-related funding reduction refers to a Department of Energy facility that has experienced or will experience a reduction of employment resulting from its defense mission change. The area is eligible from the date of the Department of Energy announcement of reductions until five years after the actual date of reduced operations at the installation.
- 5. Natural or other major disasters or emergencies, including terrorist attacks. Unless further extended by the Assistant Secretary, a region that has received one of the following disaster declarations is eligible to apply for EDA assistance for a period of 18 months after the date of declaration:
 - a. A Presidentially Declared Disaster declared under the Robert T. Stafford Disaster Relief and Emergency Assistance Act, as amended (42 U.S.C. § 5121 *et seq.*); or
 - b. A Federally Declared Disaster pursuant to the Magnuson-Stevens Fishery Conservation and Management Act , as amended (16 U.S.C. § 1861a(a)); or
 - c. A Federally Declared Disaster pursuant to the Consolidated Farm and Rural Development Act, as amended (7 U.S.C. § 1961); or
 - d. A Federally Declared Disaster pursuant to the Small Business Act, as amended (Pub. L. No. 85-536, 72 Stat. 384 (1958)).
- 6. Extraordinary depletion of natural resources or other impact attributable to a new or revised Federal regulation or policy that will have a significant impact on a community to avoid an extraordinary depletion of natural resources. For example, in the case of a Federal fishing regulation designed to promote and sustain a community and its fishery in the long-term, EDA could quickly help a coastal community respond to any short-term economic dislocations.
- 7. Communities undergoing transition of their economic base as a result of changing trade patterns. An area certified as eligible by the North American Development Bank (NADBank) Program or the Community Adjustment and Investment Program (CAIP).
- 8. Other special need. The area is experiencing other special or extraordinary economic adjustment needs, as determined by the Assistant Secretary.

VIII. Other Requirements

A. Administrative and National Policy Requirements

Administrative and national policy requirements for all Department of Commerce awards are contained in the <u>Department of Commerce Pre-Award Notification Requirements for Grants and Cooperative Agreements</u>, published in the <u>Federal Register</u> on February 11, 2008 (73 FR 7696). This notice may be accessed by entering the <u>Federal Register</u> volume and page number provided in the previous sentence at the following Internet website: http://www.gpoaccess.gov/fr/index.html.

B. Environmental and Historic Preservation Requirements

All applicants for EDA construction assistance are required to provide adequate environmental information. Each application will be reviewed by EDA for compliance with the National Environmental Policy Act of 1969, as amended (NEPA). During the NEPA review process, applicants may be instructed to contact the designated State Historic Preservation Officer (SHPO, provide approvals from other governmental agencies, or provide more detailed environmental information. EDA, after compliance with requirements for consultation with Federally recognized Indian Tribes, may require applicants to participate in Tribal consultation, as necessary. The implementing regulations of NEPA require EDA to provide public notice of the availability of project-specific environmental documents, such as environmental impact statements, environmental assessments, findings of no significant impact, and records of decision, to the affected public, as specified in 40 C.F.R. § 1506.6(b). For further guidance and information, please contact the REO in the applicable regional office listed in section IX of this FFO, or refer to the Environmental and Historic Preservation information on EDA's website, which is available at http://www.eda.gov/InvestmentsGrants/Grants/20Process.xml.

C. OMB Circular A-133 Audit Requirements

Single or program-specific audits shall be performed in accordance with the requirements contained in OMB Circular A-133, "<u>Audits of States, Local Governments, and Non-Profit Organizations</u>," and the related *Compliance Supplement*. OMB Circular A-133 requires any non-Federal entity (i.e., non-profit organizations, including non-profit institutions of higher education and hospitals, States, local governments and Indian tribes) that expends Federal awards of \$500,000 or more in the recipient's fiscal year to conduct a single or program-specific audit in accordance with the requirements set out in the Circular.

The applicant is reminded that EDA or the DOC's Office of Inspector General also may conduct an audit of an award at any time.

D. Universal Identifier, and Central Contractor Registration Requirements and Reporting under the Transparency Act

1. DUNS Numbers and CCR Registration

All applicants for Federal assistance are required to obtain a universal identifier in the form of Dun and Bradstreet Data Universal Numbering System (DUNS) numbers and maintain a current registration in the Central Contractor Registration (CCR) database. Per the requirements of 2 C.F.R. part 25, each applicant must:

- Be registered in the CCR before submitting an application;
- Maintain an active CCR registration with current information at all times during which it has an active Federal award or an application under consideration by an agency; and
- Provide its DUNS number in each application or plan it submits to the agency.

Please see also the *Federal Register* notice published September 14, 2010 at 75 FR 55671.

2. Reporting Under the Transparency Act

All recipients of a Federal award made on or after October 1, 2010 are required to comply with reporting requirements under the Federal Funding Accountability and Transparency Act of 2006 (Transparency Act) per the requirements of 2 C.F.R. part 170. In general, all recipients are responsible for reporting subawards of \$25,000 or more. In addition, recipients that meet certain criteria are responsible for reporting executive compensation. Applicants must to ensure they have the necessary processes and systems in place to comply with the reporting requirements should they receive funding. Please see also the *Federal Register* notice published September 14, 2010 at 75 FR 55663.

IX. Agency Contacts

Contacts:

This competitive solicitation is for EDA's Public Works, Economic Adjustment Assistance, and GCCMIF Programs only. For more information on the Programs, you may contact the appropriate regional office or Economic Development Representative listed below. EDA's Internet website at www.eda.gov contains additional information on EDA and its programs.

H. Philip Paradice, Jr., Regional Director, Atlanta Regional Office, 401 West Peachtree Street, NW, Suite 1820, Atlanta, Georgia 30308-3510, Telephone: (404) 730-3002, Fax: (404) 730-3025, Internet Address: pparadice@eda.doc.gov
Economic Development Representatives or Regional Office

States covered:

1835 Assembly Street	South Carolina.
Suite 1075	
Columbia, SC 29201	
Telephone: (803) 253-3640	
Internet Address: rcooley@eda.doc.gov	
CORSO, Jonathan	Georgia.
401 West Peachtree Street, NW	
Suite 1820	
Atlanta, GA 30308-3510	
Telephone: (404) 730-3023	
Internet Address: jcorso@eda.doc.gov	
DENNIS, Bobby G	Alabama.
401 West Peachtree Street, NW	
Suite 1820	
Atlanta, GA 30308-3510	
Telephone: (404) 730-3020	
Internet Address: bdennis@eda.doc.gov	
FARMER, Pamela	Kentucky.
401 West Peachtree Street, NW	······································
Suite 1820	
Atlanta, GA 30308-3510	
Telephone: (404) 730-3026	
Internet Address: pfarmer@eda.doc.gov	
TRADER, Philip T	Florida.
401 West Peachtree Street, NW	
Suite 1820	
Atlanta, GA 30308-3510	
Telephone: (404) 730-3017	
Internet Address: ptrader@eda.doc.gov	
PATTERSON, Gilbert (Gil)	Mississippi,
401 West Peachtree Street, NW	Tennessee.
Suite 1820	
Atlanta, Georgia 30308-3510	
Telephone: (404) 730-3032	
Internet Address: gpatterson@eda.doc.go	<u>ov</u>
DYCHE, Keith	Regional Environmental Officer
401 West Peachtree Street, NW	
Suite 1820	
Telephone: (404) 730-3029	
Internet Address: kdyche@eda.doc.gov	
Pedro R. Garza, Regional Director, Austin Regional	anal Office 504 Layaca Suite 1100 Austin
Texas 78701-2858, Telephone: (512) 381-8144, Fa	
pgarza@eda.doc.gov	(512) 501 61/1, internet radices.
Area Directors:	States covered:

Arkansas, Texas (North),
,
` '/'
New Mexico,
Oklahoma.
Louisiana,
Texas (South).
l Environmental Officer
States covered:
Northeastern Illinois.
Northeastern Illinois.
Northeastern Illinois.
Northeastern IllinoisRemainder of IllinoisIndiana,
Northeastern Illinois.
Northeastern IllinoisRemainder of IllinoisIndiana,
Northeastern IllinoisRemainder of IllinoisIndiana,
Northeastern IllinoisRemainder of IllinoisIndiana,

Chicago Regional Office 111 North Canal Street, Suite 855	
Chicago, IL 60606	
Telephone: (312) 353-7148, ext. 139	
Internet Address: dfoldenauer@eda.doc.gov	
PRICE, Jack D	Wisconsin.
Chicago Regional Office	
111 North Canal Street, Suite 855	
Chicago, IL 60606	
Telephone: (312) 353-7148, ext. 159	
Internet Address: jprice@eda.doc.gov	
O'LEARY, John	Minnesota.
45 South Seventh Street, Suite 2220	
Minneapolis, MN 55402	
Telephone: (612) 335-4025	
Internet Address: jo'leary@eda.doc.gov	
BUSH, Robin	.Regional Environmental Officer.
Chicago Regional Office	
111 North Canal Street, Suite 855	
Chicago, IL 60606	
Telephone: (312) 353-7148, ext. 146	
Internet Address: rbush@eda.doc.gov	
Denver, Colorado 80202, Telephone: (303) 844-4714, Farolson@eda.doc.gov	
Economic Development Representatives or Region	
Contacts:	States covered:
STEIN Laura	
STEIN, Laura	Iowa,
Federal Building, Room 823	
Federal Building, Room 823 210 Walnut Street	Iowa,
Federal Building, Room 823 210 Walnut Street Des Moines, IA 50309	Iowa,
Federal Building, Room 823 210 Walnut Street Des Moines, IA 50309 Telephone: (515) 284-4746	Iowa,
Federal Building, Room 823 210 Walnut Street Des Moines, IA 50309 Telephone: (515) 284-4746 Fax: (515) 284-6641	Iowa,
Federal Building, Room 823 210 Walnut Street Des Moines, IA 50309 Telephone: (515) 284-4746 Fax: (515) 284-6641 Internet Address: lstein@eda.doc.gov	Eastern and Central Missouri.
Federal Building, Room 823 210 Walnut Street Des Moines, IA 50309 Telephone: (515) 284-4746 Fax: (515) 284-6641 Internet Address: lstein@eda.doc.gov WERTHMANN, Mark	Iowa, Eastern and Central MissouriWestern Missouri,
Federal Building, Room 823 210 Walnut Street Des Moines, IA 50309 Telephone: (515) 284-4746 Fax: (515) 284-6641 Internet Address: lstein@eda.doc.gov WERTHMANN, Mark	Eastern and Central Missouri.
Federal Building, Room 823 210 Walnut Street Des Moines, IA 50309 Telephone: (515) 284-4746 Fax: (515) 284-6641 Internet Address: lstein@eda.doc.gov WERTHMANN, Mark	Iowa, Eastern and Central MissouriWestern Missouri, Kansas,
Federal Building, Room 823 210 Walnut Street Des Moines, IA 50309 Telephone: (515) 284-4746 Fax: (515) 284-6641 Internet Address: lstein@eda.doc.gov WERTHMANN, Mark	Iowa, Eastern and Central MissouriWestern Missouri, Kansas,
Federal Building, Room 823 2l0 Walnut Street Des Moines, IA 50309 Telephone: (515) 284-4746 Fax: (515) 284-6641 Internet Address: lstein@eda.doc.gov WERTHMANN, Mark	Iowa, Eastern and Central MissouriWestern Missouri, Kansas,
Federal Building, Room 823 210 Walnut Street Des Moines, IA 50309 Telephone: (515) 284-4746 Fax: (515) 284-6641 Internet Address: lstein@eda.doc.gov WERTHMANN, Mark	Iowa, Eastern and Central MissouriWestern Missouri, Kansas,
Federal Building, Room 823 210 Walnut Street Des Moines, IA 50309 Telephone: (515) 284-4746 Fax: (515) 284-6641 Internet Address: lstein@eda.doc.gov WERTHMANN, Mark Charles Even Whittaker Courthouse 400 E. 9 th Street, Suite 9353 Kansas City, MO 64106 Telephone: (816) 471-2623 Fax: (816) 471-7867	Iowa, Eastern and Central MissouriWestern Missouri, Kansas, Nebraska.
Federal Building, Room 823 210 Walnut Street Des Moines, IA 50309 Telephone: (515) 284-4746 Fax: (515) 284-6641 Internet Address: lstein@eda.doc.gov WERTHMANN, Mark	Iowa, Eastern and Central MissouriWestern Missouri, Kansas, Nebraska.

301 S. Park Avenue, Room 123 North Dakota. Helena, MT 59624 Telephone: (406) 449-5380 Fax: (406) 449-5381 Internet Address: jrogers@eda.doc.gov ZENDER, John P......Colorado, 410 17th Street, Suite 250 Utah. Denver, CO 80202 South Dakota. Telephone: (303) 844-4902 Fax: (303) 844-3968 Internet Address: jzender@eda.doc.gov BENZ, Jenny......Regional Environmental Officer. Denver Regional Office 410 17th Street, Suite 250 Denver, CO 80202 Telephone: (303) 844-5363 Internet Address: jbenz@eda.doc.gov _____ Willie C. Taylor, Regional Director, Philadelphia Regional Office, Curtis Center, 601 Walnut Street, Suite 140 South, Philadelphia, PA 19106, Telephone: (215) 597-4603, Fax: (215) 597-1063, Internet Address: wtaylor@eda.doc.gov ______ Economic Development Representatives or Regional Office States covered: Contacts: ______ BRIGHAM, Alan.....Maine, U. S. Department of Commerce New Hampshire. Economic Development Administration 100 Middle Street East Tower – 2nd Floor Portland, ME 04101 Telephone: (207) 347-3139 Internet Address: ABrigham@eda.doc.gov U. S. Department of Commerce Maryland. Economic Development Administration 405 Capitol Street, Suite 411 Charleston, WV 25301 Telephone: (304) 347-5252 Internet Address: ACavalier@eda.doc.gov BEAVIN, Debra......Maryland. Philadelphia Regional Office The Curtis Center-Suite 140 South 601 Walnut Street Philadelphia, PA 19106 Telephone: (215) 597-4360

GITTLER, RobertVirginia.
Philadelphia Regional Office
The Curtis Center-Suite 140 South
601 Walnut Street
Philadelphia, PA 19106
Telephone: (215) 597-4360
Internet Address: RGittler@eda.doc.gov
EDGHILL, CalvinNew Jersey,
Philadelphia Regional Office New York City/Long Island.
The Curtis Center-Suite 140 South
601 Walnut Street
Philadelphia, PA 19106
Telephone: (215) 597-6769
Internet Address: CEdghill@eda.doc.gov
JACKSON, Jarrett
Philadelphia Regional Office
The Curtis Center-Suite 140 South
601 Walnut Street
Philadelphia, PA 19106
Telephone: (215) 597-1074
Internet Address: JJackson6@eda.doc.gov
MARSHALL, Harold J
620 Erie Boulevard West, Suite 104 Vermont.
Syracuse, NY 13204-2442
Telephone: (315) 448-0938
Internet Address: HMarshal@eda.doc.gov
MCGINLEY, Marguerite
Philadelphia Regional Office
The Curtis Center-Suite 140 South
601 Walnut Street
Philadelphia, PA 19106
Telephone: (215) 597-8822
Internet Address: mmcginle@eda.doc.gov
PLUMMER, Alma
Philadelphia Regional Office Puerto Rico,
The Curtis Center-Suite 140 South Virgin Islands
601 Walnut Street
Philadelphia, PA 19106
Telephone: (215) 597-7538
Internet Address: APlummer@eda.doc.gov
REID, AndrewPennsylvania.
Philadelphia Regional Office
The Curtis Center-Suite 140 South
601 Walnut Street
Philadelphia, PA 19106

Telephone: (267) 687-4317 Internet Address: AReid@eda.doc.gov Philadelphia Regional Office The Curtis Center-Suite 140 South 601 Walnut Street Philadelphia, PA 19106 Telephone: (215) 597-1242 Internet Address: MSuchodolski@eda.doc.gov WALLACE, Jerome......Delaware. Philadelphia Regional Office The Curtis Center-Suite 140 South 601 Walnut Street Philadelphia, PA 19106 Telephone: (215) 597-2808 Internet Address: <u>JWallace1@eda.doc.gov</u> Philadelphia Regional Office The Curtis Center-Suite 140 South Philadelphia, PA 19106 Telephone: (215) 597-6767 Internet Address: ehummel@eda.doc.gov ______ A. Leonard Smith, Regional Director, Seattle Regional Office, Jackson Federal Building, Room 1890, 915 Second Avenue, Seattle, Washington 98174, Telephone: (206) 220-7660, Fax: (206) 220-7669, Internet Address: LSmith7@eda.doc.gov _____ Economic Development Representatives or Regional Office States covere Contacts: States covered: PORTER, David......Oregon, One World Trade Center Clark County and Eastern Washington. Suite 244 121 SW Salmon St Portland, OR 97204 Telephone: (503) 326-3078 Internet Address: dporter@eda.doc.gov CHURCH, Dianne V California (Northern and Coastal). 709 Martinelli St Watsonville, CA 95076 Telephone: (831) 722-4288 Internet Address: dchurch@eda.doc.gov FUJITA, Gail S......Hawaii, Guam, Federal Building, Room 5180 American Samoa. 300 Ala Moana Boulevard Marshall Islands. P.O. Box 50264 Micronesia.

Honolulu, HI 96850 Northern Marianas, Telephone: (808) 541-3391 Republic of Palau. Internet Address: gfugita@eda.doc.gov MACIAS, Jacob.....Arizona, Seattle Regional Office Western Washington (except Clark County). Jackson Federal Building 915 Second Avenue, Room 1890 Seattle, WA 98174 Telephone: (206) 220-7666 Internet Address: jmacias@eda.doc.gov 5777 West Century Boulevard **Suite 1675** Los Angeles, CA 90045 Telephone: (310) 348-5386 Internet Address: wmarshall@eda.doc.gov KELLY, Shirley......Alaska. 510 L Street, Suite 444 Anchorage, AK 99501 Telephone: (907) 271-2272 Internet Address: skelly@eda.doc.gov 550 W. Fort St., Room 111 Nevada. Boise, ID 83724 Telephone: (208) 334-1035 Internet Address: rtremblay@eda.doc.gov FITZGERALD, Shannon Seattle Regional Office Jackson Federal Building 915 Second Avenue, Room 1890 Telephone: (206) 220-7703 Internet Address: sfitzgerald@eda.doc.gov