



Research & Advisory Services

CDFA's Research & Advisory Services is the nation's first non-profit information and consulting service solely dedicated to development finance. With unparalleled access to the nation's top agencies and professionals in development finance, CDFA's Research & Advisory Services deliver the Council's experience to transform organizations' development finance knowledge, operations, and programs.

CDFA's Research & Advisory Services offer four key advantages:

- Peer-Based Approach
- Development Finance Expertise
- Customizable Products
- Affordable Service

CDFA's Research & Advisory Services include a number of customizable products:

- Strategic Planning
- Seminars & Workshops
- Research & White Papers
- Custom Program Design & Evaluation
- Innovation Finance Services
- Revolving Loan Fund Services
- Fully Customized Projects

CDFA's Research & Advisory Services delivers development finance expertise:

- Bond Finance
- Tax Increment Finance
- Innovation Finance (Seed, Angel, Venture)
- Tax Credits
- Revolving Loan Funds
- Federal Financing Programs

CDFA's Research & Advisory Services' past clients:

- Business Oregon
- Detroit/Wayne County Port Authority
- LISC Milwaukee
- New Jersey Economic Development Authority
- New York State Economic Development Council
- Oklahoma Dept. of Commerce
- Summit County Port Authority
- Texas Economic Development Council

Transform your organization's development finance knowledge, operations, and programs.

Contact CDFA's Research & Advisory Services to receive a specific CDFA proposal and quote at info@cdfa.net or 614-224-1300.



Peer-Based Approach

CDFA is not your normal consulting firm. CDFA taps into a vast network of development finance industry professionals to find true peers. This approach means that the people working on your project not only provide expert advice, but also see your community's challenges—and opportunities—from your perspective. The end result is a product that is informative, actionable, realistic, and personal.

Development Finance Expertise

CDFA utilizes 30 years of development finance experience, a broad network, and a large resource database to address your organization's needs in a wide variety of development finance sectors, including: bond finance, tax increment finance, innovation finance, tax credits, revolving loan funds, and more.

Customizable Products

CDFA offers a range of products that can improve your programs, organization, and community in a number of ways. Our fully-customizable services include:

- **Strategic Planning** – CDFA can help organizations transform their programming and performance through a process yielding a formal Strategic Plan that will serve as a roadmap to catalyze investment, development, and employment in your community.
- **Seminars & Workshops** – CDFA can create a customized development finance seminar or workshop to fit your needs, whether you are looking to train staff, educate community leaders, or promote your programs.
- **Research & White Papers** – CDFA can conduct in-depth studies of best practices, national trends, finance programs, comparable organizations, or other topics to help your organization gain the insight you need to jumpstart a program, develop a partnership, or advance a policy.
- **Custom Program Design & Evaluation** – CDFA can provide a step-by-step roadmap to creating, implementing, and maintaining a new program, or evaluate your existing program to determine what changes can improve efficiency and effectiveness.
- **Innovation Finance Services** – CDFA has partnered with Development Capital Networks to help you launch or promote investment networks by evaluating your community's resources and designing a plan to bring a catalytic investment network to life.
- **Revolving Loan Fund Services** – CDFA can identify the right type of program for your community and organization, establish a strategy for capitalizing your fund, and assist in implementing the right RLF Board and fund management.
- **Additional Capacity** – Many clients have needs that do not quite fit into one of the service areas listed above. CDFA can create a fully customized proposal to suit your particular development finance research or advisory needs.

Affordable Service

As a national association dedicated to the advancement of development finance concerns and interests, the Council's goal is to maximize the effectiveness of the industry's professionals and organizations. CDFA's Research & Advisory Services are therefore available at competitive, reasonable costs.

Next Steps

Contact CDFA's Research & Advisory Services to receive a specific CDFA proposal and quote at info@cdfa.net or 614-224-1300.

