



**ClimateWorks Foundation  
Mission Investment Director  
San Francisco, CA  
Full Time**

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**About the Organization**

ClimateWorks Foundation is a groundbreaking nonprofit organization working in partnership with a global network of philanthropic donors and investors who are committed to building a low carbon-society. Climate change is an urgent global challenge that requires the immediate, widespread, and continued adoption of effective climate, energy, and land use policies. ClimateWorks develops strategies, awards grants, and mobilizes philanthropy globally to address climate change by advancing public policy, inspiring the private sector, and strengthening public support for a low-carbon future. Founded in 2008, ClimateWorks and its partners support policies in the geographic regions and economic sectors that have the greatest potential for reducing greenhouse gas emissions.

To marshal the talent and capacity required to support sophisticated donors and tackle one of the world's toughest challenges, ClimateWorks collaborates closely with a global network of partners, including regional grant-making institutions operating in China, Europe, India, Indonesia, Latin America, and the United States. Together, they help direct philanthropic resources to a portfolio of strategies that result in real-world outcomes and offer gigatonne-scale reductions of the pollutants that drive climate change. ClimateWorks supports public policies that prevent dangerous climate change and promote global prosperity.

Transitioning to a low-carbon society becomes more urgent with each passing day. To meet this challenge, ClimateWorks is dedicated to serving the field and attracting additional philanthropic resources. ClimateWorks believes that more resources, coupled with better coordination, will hasten society's transition to a low-carbon future. ClimateWorks and its partners embrace this challenge in pursuit of a shared vision: a safe climate system, affordable clean energy, thriving economies, clean air and water, and healthy forests and ecosystems.

For more information, visit [www.climateworks.org](http://www.climateworks.org).

**Mission Investment Director**

Philanthropists working to help society transition to low-carbon prosperity and address the challenge of climate change typically make grants to advance climate solutions. But foundations can also make investments, at or below market rates, to further their philanthropic goals. Our premise is that foundations working to mitigate climate change could achieve greater results by selectively linking grantmaking with mission investing in integrated strategies.

ClimateWorks Foundation seeks a highly qualified leader to develop and direct mission investing strategies. This person will be responsible for helping ClimateWorks' partner foundations identify and assess mission investment opportunities that have the potential to drive large-scale reductions in the emissions that cause climate change and protect carbon sinks, such as tropical forests. Reporting to the Vice President of Programs, the successful candidate will collaborate

with peers at ClimateWorks and with partners at other leading organizations to integrate investment approaches with grant-based strategies to accelerate the transition to a low-carbon world.

### **Primary Duties and Responsibilities**

The Mission Investment Director will perform the following duties as assigned:

- Build relationships with investors and other actors working on or considering climate mission investing.
- Work closely with mission investors (e.g., foundation investment teams, family offices, and specialized firms), foundation program staff (i.e., program officers), and ClimateWorks staff to proactively source investment opportunities that have the greatest potential impact on climate mitigation.
- Manage a research agenda (including the Director's own research and the commissioning and management of third-party inputs) on policy, markets, trends, and financial structures relevant to clean energy and infrastructure investment.
- Collaborate with the ClimateWorks Sustainable Finance team on grant strategies that shift more investment into clean energy and clean infrastructure.
- Assist in the analysis of the climate benefits and financial viability of projects as they are considered for further development.
- Collaborate with development finance institutions, aid agencies, and relevant multilateral and other international organizations to identify where mission investments can play a key additive role in unlocking additional financing.
- Work with other project team members to conduct analyses (e.g., financial due diligence, climate impact assessment, screening for harmonization with specific policies, technical assistance programs, grant-based advocacy strategies, etc.) for other projects on an as needed basis.
- Convene colleagues and leaders on a regular basis; continue to grow the field of climate mission investing.

### **Qualifications**

The successful candidate will have the following minimum qualifications:

- At least 8 years of experience in finance, preferably international. *(A background in the social sector is not required. Candidates from private sector and development finance are strongly encouraged to apply.)*
- Bachelor's degree in finance or related field; an advanced degree in business administration, finance, international business or economics is preferred
- Experience in and knowledge of development finance, social impact, or mission-related investing
- Demonstrated experience in one or several of the following areas: renewable energy, design of financial instruments, infrastructure project development/assessment/finance, economic/financial analysis of energy investments
- Solid understanding of both the climate policy context and the investment climates of India, China, Brazil, the US, and the EU
- Strong analytical and problem solving skills, including ability to analyze quantitative and qualitative deal-level data
- Proven track record overseeing a broad range of asset classes

- Hands-on project management experience and an ability to efficiently manage multiple activities simultaneously and to navigate through complex, multi-stakeholder environments
- Strong communications skills and a track record of building trusted partnerships
- Exceptional relationship management and interpersonal skills and a “client service” orientation
- Prior experience working with philanthropy is preferable
- Willingness and ability to travel (approximately 15% of the time)
- Oral and written fluency in English

#### **Compensation and Location**

ClimateWorks offers an excellent benefits package and a competitive salary that is commensurate with experience. This position will be located in San Francisco, CA.

#### **To Apply**

To be considered for this position, interested candidates must follow the link below to submit a resume, cover letter, and salary requirements. CEA Recruiting is assisting ClimateWorks with this search. This position will remain open until filled.

<http://job.ceaconsulting.com/jobs/mission-investment-director-san-francisco-ca-36327>

*ClimateWorks is an equal opportunity employer.*

*CEA Recruiting works with leading environmental nonprofits, foundations, and businesses to recruit top talent and design effective organizational staffing strategies. For more information, visit [www.cearecruiting.com](http://www.cearecruiting.com).*