



## Vice President Development Finance

Status: Full-time, Exempt  
Location: Columbus, Ohio  
Salary Range: \$75,000 - \$85,000 annually

The Council of Development Finance Agencies (CDFA at [www.cdfa.net](http://www.cdfa.net)) seeks a motivated, well-organized and energetic individual to fill the position of **Vice President, Development Finance**. This position is critical to the continued success of CDFA's education, advocacy, research, resources and networking efforts. This position leads CDFA's development finance practice and is responsible for ensuring CDFA delivers on its research projects, resource collection, educational offerings, partnerships, and content creation. This is an exciting and high-profile opportunity for an energetic and enthusiastic development finance expert to contribute to a great organization, working to create economic prosperity across the country. This position is located in Columbus, OH and reports directly to the President & CEO.

Working at CDFA:

The Council of Development Finance Agencies is a national association dedicated to the advancement of development finance concerns and interests. CDFA is comprised of the nation's leading and most knowledgeable members of the development finance community representing public, private and non-profit development entities. Members are state, county and municipal development finance agencies and authorities that provide or otherwise support economic development financing programs.

The Council was formed in 1982 with the mission to strengthen the efforts of state and local development finance agencies fostering job creation and economic growth. Today, CDFA has one of the strongest voices in the development finance industry. The Council provides a number of avenues for assisting the development finance industry including education, advocacy, research, resources and networking. CDFA is ultimately the conduit linking development finance professionals together.

The CDFA team is a growing and dynamic group focused on building economic prosperity for communities across the country. CDFA offers a very generous benefits package, including 12 days of paid vacation and 10 days of personal leave. Vacation time increases with tenure. CDFA also offers a comprehensive health insurance package with employer contribution and an industry-leading 401(k) investment program with a 4% match. Opportunities for travel, to create flexible working schedules, and to build a career with expanded responsibilities and advancement are offered in exchange for hard work and dedication.

The CDFA offices are in the heart of downtown Columbus overlooking the Ohio Statehouse. Located in the bustling Gay Street District and steps away from the creative Discovery District, CDFA is surrounded



by the work of our members, making it possible to see the direct connection between finance and economic development growth and prosperity. The CDFA team is driven by our core values and is a passionate and mission-driven group dedicated to celebrating victories and individual achievements. Team building exercises, fun activities, and cooking competitions are part of the everyday routine at CDFA.

For more information about CDFA, visit [www.cdfa.net](http://www.cdfa.net).

Your Role:

The **Vice President, Development Finance** is a proven development finance expert with the ability to lead technical projects and support fellow CDFA team members to deliver CDFA's research projects, resource collection, educational offerings, partnerships, and content creation. This includes the management of special research projects, production of key research reports, teaching in the CDFA Training Institute, speaking at conferences, webinars, etc., and contributing to research and technical assistance efforts. More specifically, the **Vice President, Development Finance** will work with CDFA colleagues to perform the following tasks:

- Conducting research projects for various initiatives and grants
- Collecting resources and crafting technical development finance literature
- Contributing as a technical expert on CDFA research and technical assistance projects
- Facilitating and teaching courses offered by the CDFA Training Institute
- Writing research reports on various development finance tools
- Reviewing research reports produced by CDFA team members for clarity and accuracy
- Assisting with grant proposals to philanthropic and federal funders
- Serving on national committees to represent the development finance industry and CDFA's initiatives
- Working with CDFA members and local communities to improve their development finance programs and offerings
- Delivering technical presentations at CDFA events and other national industry convenings
- Representing CDFA on behalf of the President & CEO when needed.
- Preparing visual presentations
- And, assisting with other duties and special projects as assigned by the President & CEO.

Significant travel is required with approximately 10-12 trips per year as determined by CDFA.

Qualifications:

Qualified candidates should have 8+ years of experience and be familiar with the principles of development finance (bonds, tax increment finance, revolving loan funds, tax credits, etc.) with targeted expertise in the industry. Previous financing experience or employment with a development finance agency is desired. A bachelor's degree is required. Candidates should have excellent leadership,



communication and presentation skills. In addition, candidates should have strong organizational skills and be familiar with Microsoft Office, working on the internet and using email routinely. Candidates must possess the technical expertise, writing and research, surveying and associated skills commensurate with a position of this nature.

The ideal candidate must possess the ability to work independently, with strong written and interpersonal skills, and a high energy level. The ability to work under deadlines and successfully handle multiple priorities and excellent relationship-building skills is a must. Possessing great communication skills including listening and providing feedback is required. Finally, the successful candidate will be able to work in a team environment and contribute to all of the Council's initiatives.

While performing the functions of this job the employee is continuously required to talk or hear. Must be able to sit for extended periods of time. Frequently look at a computer screen for extended periods of time. Required to stand, walk, and reach with hands and arms.

#### Submission Criteria:

Interested candidates should email a cover letter, resume, salary request, one writing sample of at least four pages and three professional/academic references. Candidates who fail to submit the required materials will not be considered for the position. Submissions should be sent to:

Toby Rittner  
President & CEO  
Council of Development Finance Agencies  
jobs@cdfa.net

The projected starting date for this position is immediately based on finding a qualified candidate.

The Council of Development Finance Agencies does not discriminate in any manner contrary to law or justice on the basis of race, color, gender, sexual orientation, age, religion, disability, veteran's status or national origin in its programs or activities, including employment, membership, participation and sponsorship.