

## **Company Overview**

Massachusetts Development Finance Agency (MassDevelopment) is a quasi-public agency of the Commonwealth of Massachusetts that provides economic development services.

Offering a wide range of finance programs and real estate development services, MassDevelopment supports economic growth, development, and investment across all sectors of the Massachusetts economy: public and private; commercial, industrial, and residential; and nonprofit, including healthcare, educational, cultural, and human service providers. Our staff works in collaboration with private- and public-sector developers, businesses, and banks to identify investors and leverage public and private funds to support economic growth.

For more information about MassDevelopment, please visit www.massdevelopment.com.

## Position Title: Vice President – PACE Program Manager

This position is responsible for managing the new Commercial Property Assessed Clean Energy (PACE) Program, including:

- Creation of program policies and guidelines
- Product development and program implementation
- Development and implementation of marketing plan
- Ongoing business development and public presentations
- Transaction execution and closings
- Ongoing program and relationship management and other related activities.

Must work closely with state and municipal officials, property owners, contractors, banks, and energy auditors to implement and manage the program. May also work on other energy bond programs

Bachelor's degree required; Masters preferred with background in Business, Finance, Real Estate, Energy and/or Government Finance. Minimum 7 years of relevant work experience, which includes energy finance, investment banking, commercial lending, and/or financial advisory. Knowledge of energy finance and/or experience working with renewable energy and energy efficiency projects desirable. PACE experience desirable but not required. Must be detail-oriented and demonstrate strong organizational, leadership, interpersonal and communication skills. Must be proficient in Microsoft Office. In-state travel required. Some out-of-state travel required. Car and valid driver's license required.

Please do not contact agency staff directly. This posting can close without notice.

Submit resume & salary requirements to:

MassDevelopment, Attn: Human Resources, 99 High Street, 11th Floor, Boston, MA 02110 Fax: [617-603-3112], E-mail: jobs@massdevelopment.com

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