



Fundamentals of Economic Development Finance Course

March 14-15, 2013

Washington, DC

Speaker Biographies

Charlie Bartsch
Senior Advisor to the Assistant Administrator
U.S. Environmental Protection Agency
1301 Constitution Avenue NW
Washington, DC 20460
Phone: 202-566-1054
Email: bartsch.charlie@epa.gov

Charlie Bartsch has more than 25 years of experience in economic and community development program and policy analysis focusing on brownfield reuse. He is a nationally recognized authority on emerging public-private and state and federal brownfield financing and process initiatives. Currently, he serves as Special Assistant to the Administrator for the U.S. Environmental Protection Agency. Formerly, he was Vice President and Senior Fellow for Human Services and Community Development at ICF International and Director of Brownfield Studies at the Northeast-Midwest Institute.

Mr. Bartsch was instrumental in the evolution of the brownfield issue from its inception in the early 1990s, producing the first evaluation of the emerging brownfield market (the landmark New Life for Old Buildings) developing the first case studies of brownfield reuse successes (Lessons from the Field), preparing the first Brownfields State of the States analysis of state reuse programs, and carrying out the first federal cross-agency analysis of programs applicable to brownfield situations (Guide to Federal Brownfield Programs).

Over the past two decades, he has written numerous other reports and publications and, most recently, has co-authored Financing Strategies for Brownfield Cleanup and Redevelopment and Recycling America's Gas Stations. He has also carried out analyses of state brownfield financing programs and the U.S. Environmental Protection Agency (EPA) Phoenix Awards project winners. Mr. Bartsch often testifies before Congress on issues of economic development, most recently on HUD brownfield financing innovations, brownfield reauthorization, and brownfield tax incentives.

He is chair of the National Brownfield Association's Advisory Board and a national board member of GroundworksUSA. He serves on the advisory board of the National Vacant Property Campaign and the editorial board of BNA's Environmental Due Diligence Reporter. Mr. Bartsch has been a tireless advocate for brownfield revitalization. He has conducted workshops and offered training in more than 40 states and nearly 300 communities. In 2001, he received the International Economic Development Council's Chairman's Award for Outstanding Service for ten years of work on brownfield policies and legislation.

Samuele Bozzolla
Business Development Specialist
Allegheny County Economic Development
425 Sixth Avenue, Suite 800
Pittsburgh, PA 15219
Phone: 412-350-1194
Email: sbozzolla@county.allegheny.pa.us

Samuele Bozzolla was born and raised in Bologna, Italy. He has a graduate degree in International Business and Economics from the Johns Hopkins University School of Advanced International Studies. Mr. Bozzolla began working with Allegheny County government in 1989 in the office of former Allegheny County Commissioner Pete Flaherty. He has been with the Department of Economic Development since 1996. Presently he is a project manager with the Authorities Division within the Department. Mr. Bozzolla enjoys playing golf, listening to opera, teaching Italian and traveling to Europe.

Mitch Bragin
Partner
Kutak Rock
1101 Connecticut Ave., NW, Suite 1000
Washington, DC 20036
Phone: 202-828-2450
E-mail- mitch.bragin@kutakrock.com



Fundamentals of Economic Development Finance Course

March 14-15, 2013

Washington, DC

Mr. Bragin is Chairman of the firm's National Public Finance Tax Department. Before joining Kutak Rock LLP, he was employed by the Internal Revenue Service, where he was in charge of issuing rulings related to tax-exempt bonds. He has been an active participant in the American Bar Association Section of Taxation, Committee on Tax-Exempt Financing, as well as the National Association of Bond Lawyers. Handling hundreds of financings and maintaining an ongoing dialogue with current representatives of the Internal Revenue Service and United States Treasury Department with regard to matters of significance to the municipal finance industry, as well as representing municipal issuers and finance professionals in audits by the Internal Revenue Service of tax-exempt municipal bonds.

John Dalton

Partner

Bryan Cave LLP

1155 F Street NW

Washington, DC 20004

Phone: 202-508-6160

Email: john.dalton@bryancave.com

John Dalton practices with the Tax Advice & Controversy Client Service Group. He focuses his practice on tax credit transactions, including new markets tax credit, low-income housing tax credit, and historic rehabilitation tax credit transactions and related affordable housing and community development matters.

Mr. Dalton has represented investors, syndicators, community development entities and developers in structuring, negotiating and closing a wide range of tax credit transactions, including projects involving two or more tax credits, multiple community development entities, tax-exempt sponsors and developers, tax-exempt bond financing and numerous other federal and state grants and subsidies. Prior to joining Bryan Cave, Mr. Dalton specialized in bank regulatory issues. He received his J.D., cum laude, in 1997 from Washington and Lee University and his B.A. in 1990 from the College of William and Mary.

Timothy A. Flanagan

Executive Director

Washington Area Community Investment Fund

2012 Rhode Island Ave NE

Washington, DC 20018

Phone: 202-529-5505

Email: tflanagan@wacif.org

Timothy Flanagan, WACIF's Executive Director, is responsible for overseeing WACIF's day-to-day operations. Mr. Flanagan joined WACIF in 2006 after successfully running a small business for 3 years. He previously served as Program Director, with oversight of WACIF's programs, clients, and community outreach. In addition, Mr. Flanagan provided loan underwriting and portfolio management for WACIF. Mr. Flanagan's community and economic development experience includes program development and small business consulting with the Pennsylvania Small Business Development Center Network.

He has published several research papers and articles on high-growth companies and access to capital for small businesses. He has served as a guest speaker and panelist for both regional and national economic development conferences. Most recently, he has been featured on DC Channel 16, in the Washington Post, Hill Rag, East of the River, Saint Joseph's University Magazine, and the Washington Business Journal. He is a graduate of Saint Joseph's University in Philadelphia, PA, with a Bachelor of Science in Management.

Mark Huston

Portfolio Manager

Cimarron Capital Partners, LLC

2600 Grand Avenue, Suite 410

Des Moines, IA 50312

Phone: 515-249-7525

Email: mhuston@cimarroncapital.com

Mark Huston began his association with Cimarron in December 2004 as a Managing Director of Cimarron Business Capital. CBC is a \$50 million fund that finances growing companies in Oklahoma and is capitalized in partnership with OG&E, the state's largest utility. He moved to Cimarron's fund of funds team as a Portfolio Manager in July of 2008.



Fundamentals of Economic Development Finance Course

March 14-15, 2013

Washington, DC

Prior to joining Cimarron, Mark was the Manager of Business Finance at the Oregon Economic and Community Development Department. He served in that capacity for 21 years, from 1983 to 2004, with responsibility for State of Oregon programs delivering revenue bonds, loans, guaranties, and credit enhancement. Under his management, thousands of Oregon companies were provided with over \$1 billion of financing. Mark served on the Oregon State Bond Committee. Mark is a Director and former President of the National Council of Development Finance Agencies. He received a Masters of Public Administration degree from Arizona State University and a Bachelors of Science degree in Economics from the University of Idaho. Mark makes his home in Portland, Oregon.

Bill MacRostie

Principal

MacRostie Historic Advisors LLC

1400 16th Street, NW, Suite 420

Washington, DC 20036

Phone: 202-483-2020

Email: bmacrostie@mac-ha.com

Bill MacRostie is the principal of Washington, DC-based MacRostie Historic Advisors LLC where he advises clients on historic rehabilitation tax credit design and regulatory issues. From 2000 – 2003, Bill was the Washington, DC principal of Heritage Consulting Group. From 1997 - 2000, he was National Director of Historic Property Services for Ernst & Young LLP where he served developers, institutional investors and equity syndicators on historic certification matters. At E&Y, Bill also originated historic credit investments for the firm's corporate and institutional clients. Bill was formerly employed by Langelier Historic Properties, Inc., an equity syndication firm specializing in rehabilitation development. He also served as an architectural historian on the staff of the Technical Preservation Services Division of the National Park Service in Washington where he performed historic tax credit project review.

In private practice for the past 20 years, Bill has advised clients nationwide on projects ranging in size and type from the multi-phased \$175 million mixed-use Stroh's Riverplace project in Detroit to a \$1.5 million hotel rehabilitation in Santa Rosa, California. He has conducted more than two-dozen tax certification administrative appeals in Washington, DC. For the 14 years that NPS certification project review was conducted in regional offices, Bill worked extensively in every regional office and most major states around the country.

Bill holds a Bachelor's degree in history from Lewis and Clark College in Portland, Oregon and a Master's degree in historic preservation studies from Boston University. Bill has lectured widely on the subjects of historic rehabilitation and development. His speaking credits include the nationwide 21-city "Rehab for Profit" seminar series on historic rehabilitation development co-sponsored by National Association of Realtors and National Trust for Historic Preservation, and testimony before the Committee on Ways and Means of the US House of Representatives.

Bill's recent publications include articles in Urban Land Magazine, Multi-Housing News, Affordable Housing Finance Magazine, and the Section 42 Report. Bill is a member of Lambda Alpha International, an honorary land economics society, and serves on the board of directors of the National Housing & Rehabilitation Association. He is also a past treasurer of the board of directors of Preservation Action, the national lobby for preservation and rehabilitation.

John Markowitz

Assistant Vice President

Stifel Nicolaus & Company, Inc.

901 East Byrd Street, Suite 1150

Richmond, VA 23219

Phone: 804-727-6765

Email: jmarkowitz@stifel.com

John Markowitz, Assistant Vice President at Stifel, Nicolaus & Company, is a Public Finance banker specializing in the structuring and issuance of revenue, tax increment financing (TIF) and land secured bonds to finance infrastructure for real estate development and general government purposes. His responsibilities include quantitative analysis, credit analysis, document review and deal execution. He is involved in the expansion of TIF and land secured usage in a number of states helping to make Stifel the national leader in land secured and TIF financing.



Fundamentals of Economic Development Finance Course

March 14-15, 2013

Washington, DC

Melissa Messina

Associate

Miles & Stockbridge P.C.

10 Light Street, 14th Floor

Baltimore, MD 21202-1487

Phone: 410-385-3426

Email: mmessina@milesstockbridge.com

Melissa Messina is an Associate in the Baltimore office of Miles & Stockbridge P.C. where she practices in the areas of public and commercial finance regularly representing banks, mezzanine lenders, issuers, underwriters, developers and trustees in various types of financial transactions. In her commercial finance practice, Melissa's clients include national and regional financial institutions and mezzanine lenders. In representing her clients, Melissa documents, negotiates and closes asset-based, acquisition, middle market, private banking and real estate finance transactions. As a public finance practitioner, Melissa represents issuers, underwriters, developers, borrowers and trustees in a variety of tax-exempt bond financings in Maryland and elsewhere. She is frequently involved in land-based infrastructure transactions, including special taxing district, community development authority and tax increment finance bonds.

Tom Nida

Regional President-DC/MD

United Bank

1875 Eye Street, NW, 1st Floor

Washington, DC 20006

Phone: 202-496-4068

Email: tnida@unitedbank-va.com

With more than forty years experience in banking and finance, Tom Nida currently serves as Regional President-DC/MD for United Bank, directing its community development activities for the greater Washington, DC metropolitan area. In that capacity, he focuses on facility financing and investment management for local non-profit organizations and independent government agencies, providing tax-exempt bond financing, as well as special revenue and tax increment financing.

Tom also currently serves as Chair of the DC Public Charter School Board, having been first appointed by former Mayor Anthony Williams in February 2003, and re-appointed in August 2006. This Board is the authorizer for 62 public charter schools, operating a total of 90 campuses, serving nearly 25,000 students throughout the city. An expert in school finance, he is a frequent speaker at national conferences, and is the author of several articles published in national banking journals. Tom serves as a Trustee and member of the Credit Committee of the Charter Schools Development Corporation, a national non-profit that provides credit enhancement funding for charter school facility financing, as well as developing charter school facilities in metropolitan areas across the country.

Tom serves on the Board of the DC Students Construction Trades Foundation, a local non-profit active in the creation of a current building trades vo-tech program for DC public schools. He has also been appointed to a Non-Profit Task Force headed by DC Deputy Mayor Neil Albert, focused on recruitment and retention of DC headquarters facilities for non-profit corporations, as part of a new DC initiative. Tom has been actively involved in leadership roles with non-profit Boards for the last 30 years, including local, regional, and national organizations. He is a graduate of the School of Banking at the University of Wisconsin and an Executive Program at the University of Virginia Graduate School of Business. He is a guest lecturer at the Law School and the Graduate Business School of Georgetown University and at the Graduate Business School of the University of Maryland. Tom also manages United Bank's Leadership Development Program for the DC Metro region, developing mid-level bank officers for senior management positions.

Brian Ostar

Director

EB5 Capital

1776 I Street, NW, Suite 900

Washington, DC 20006

Phone: 202-652-2437

Email: bostar@eb5capital.com

At EB5 Capital, Mr. Ostar is responsible for raising funds for EB5 projects both domestically and internationally, as well as communicating directly with investors, attorneys, and foreign consultants. He has successfully raised funds from over 30 countries. His professional responsibilities include an appointed position as Membership Chairman of IIUSA, the national EB-5



Fundamentals of Economic Development Finance Course

March 14-15, 2013

Washington, DC

trade association. Before joining EB5 Capital, Mr. Ostar spent over two years working in the EB-5 industry in China, and he is now proficient in Mandarin. Academically, Mr. Ostar earned a Bachelors degree in Applied Economics and Management from Cornell University, and is currently working towards a Masters degree in Real Estate Finance from Georgetown University.

Cameron Prell

Partner

McGuire Woods LLP

2001 K Street N.W., Suite 400

Washington, DC 20006-1040

Phone: 202-857-1741

Email: cprell@mcguirewoods.com

Mr. Prell advises clients on federal energy and climate change policies and regulation, carbon finance and energy commodity transactions, and sustainable energy and infrastructure development. He counsels clients on all aspects of energy and climate change policy and regulatory matters, including domestic and international climate regulations, energy and environmental market transactions, clean energy project development, cleantech financing, commercialization and deployment (e.g., energy efficiency, hydrokinetic, water quality, carbon capture and sequestration), and sustainable water and waste infrastructure partnerships). Mr. Prell counsels clients on developing and implementing carbon risk management strategies and solutions, which includes mandatory and voluntary market ecosystem services and carbon finance transactions, emission reduction offset project development, registration and commercialization (landfill gas, international forestry, energy efficiency, land use and coal mine methane), renewable energy credit agreements, and low carbon technology and infrastructure development.

Cameron is currently serving as a Vice Chair of the Carbon Trading and Energy Finance Committee of the ABA Section of Environment, Energy and Resources. Mr. Prell has been project counsel for entities seeking to develop, construct and finance clean energy and sustainable infrastructure projects. He has negotiated and drafted construction agreements, interconnection agreements, power purchase and sale agreements and financing agreements for biomass, waste-to-energy, wind, concentrated solar power, landfill gas-to-energy, combined heat and power, and energy efficiency upgrade projects. He also drafted construction and service agreements for local governments to procure, develop and finance sustainable infrastructure capital projects (e.g., clean water, emission retrofits, anaerobic digestion, landfill gas and solid waste management).

Toby Rittner

President & CEO

Council of Development Finance Agencies

85 E. Gay Street, Suite 700

Columbus, OH 43215

Phone: 614-224-1300

Email: trittner@cdfa.net

Mr. Rittner runs the day-to-day operations of the Council of Development Finance Agencies (CDFA), which includes management of a 32 member Board of Directors, and the organization's various educational, advocacy and research initiatives. Rittner is a frequent speaker at local, state and national conferences and events focused on economic development finance. He has been featured extensively in The Bond Buyer and other national media publications concerning the advancement of development finance tools. He is the author of CDFA's highly acclaimed Practitioner's Guide to Economic Development Finance and an adjunct faculty member at the Ohio State University teaching planning for sustainable economic development in the Knowlton School of Architecture.

Rittner is a Development Finance Certified Professional (DFCP) through CDFA and is a Certified Economic Development Finance Professional (EDFP) through the National Development Council (NDC). Rittner has also advised state and federal government leaders, including President Obama's Administration Transition Team, on economic development finance policy and focus. Prior to joining CDFA, Mr. Rittner was the Director of Legislative Affairs and former Director of Training for the International Economic Development Council (IEDC). Mr. Rittner has also worked for the Franklin County, Ohio Board of Commissioners, Community and Economic Development Department as a Senior Program Coordinator for Economic Development and as an Associate Planner for the City of Gahanna, Ohio.

In 2011, Mr. Rittner was appointed to the U.S. Environmental Protection Agency's Environmental Financial Advisory Board. He is a member of the Advisory Board for the National Community Fund I, LLC and is also a member of the Advisory Board for Heritage Ohio. Mr. Rittner holds a Bachelor of Arts in Political Science and a Master's of City and Regional Planning degree from the Ohio State University.