

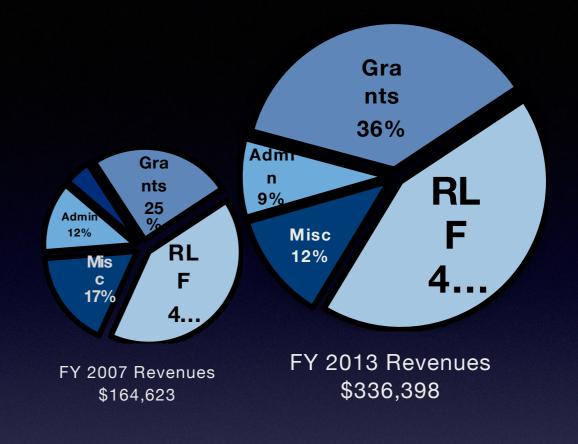
RLF Management

CDFA EDA Revolving Loan Fund Training Course

Council of Development Finance Agencies, Baltimore, MD, June 14th, 2018 Mark Scarano, Executive Director, Community Business Partnership

Expanding Your RLF

As you grow, you'll need to change the way you manage your RLF.





As you grow...

Policies → how is the RLF governed?

Personnel → who manages the RLF?

Technology → how is the RLF managed?

Policies

Revolving Loan Fund Policy Risk Rating Policy for New and Existing Loans Loan Loss Risk Policy

Conflict of Interest Policy Confidentiality Policy

Personnel Policies

Personnel

Time & Resources on deal vs. Number of Decision Makers



Thank you



Mark Scarano, Executive Director Community Business Partnership, Springfield, VA (703) 768-1440 x 108 mark@cbponline.org