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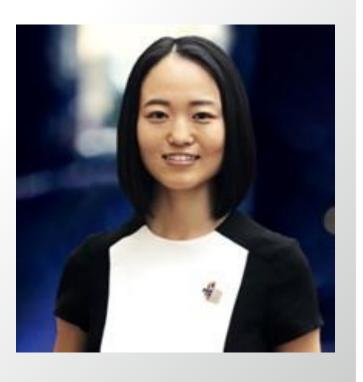
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Bond Market 2024 Forecast







# Zeyu Zhang

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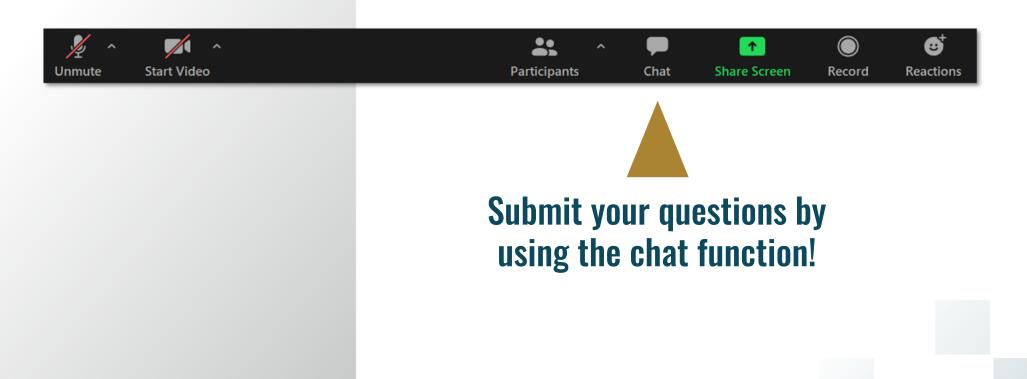
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### Bond Market 2024 Forecast Presentation

January 2024



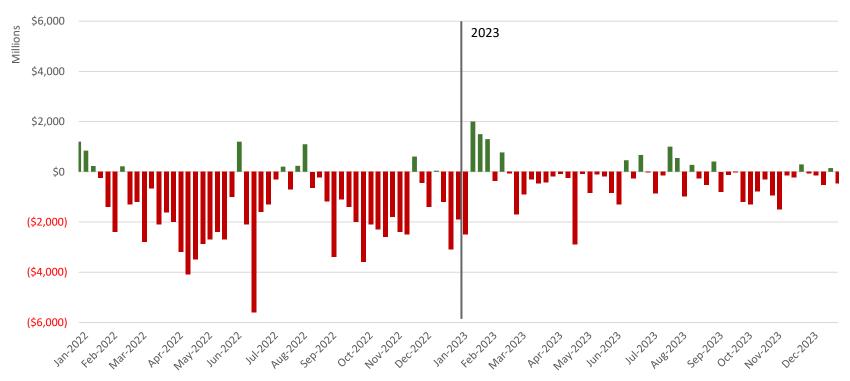
#### 2023 Year in Review

- The U.S. regional banking crisis, Fed policy actions, and the conflict in the Middle East created significant volatility in the debt and equity markets in 2023
- The Federal Reserve raised its benchmark rate four times for a total increase of 100 basis points in 2023, ending the year at a target rate of 5.25% to 5.50%
- Long-term, new municipal issuance totaled \$380.0 billion in 2023, a 2.8% decrease in comparison to 2022
- Long-term tax-exempt and taxable interest rates increased with 30-Year U.S. Treasury rates and AAA "GO" MMD rates reaching their highest levels since July 2007 and August 2009, respectively, in late October 2023 before experiencing a year-end rally
- As of December 28, 2023, municipal bond funds in 2023 saw 40 out of 52 weeks of outflows resulting in total net outflows for the year of \$15.8 billion
- Tender & Exchange transactions became more common as call dates were reached for tax-exempt bonds that were taxably advance refunded after 2017, allowing those bonds to revert back to being tax-exempt.

#### Municipal Bond Funds Experienced \$15.8 Billion of Outflows in 2023

- Municipal bond fund flows in 2023 continued to experience outflows, albeit to a lesser extent than 2022
- Municipal bond funds posted 40 out of 52 weeks of outflows, resulting in \$15.8 billion of total net outflows for the year

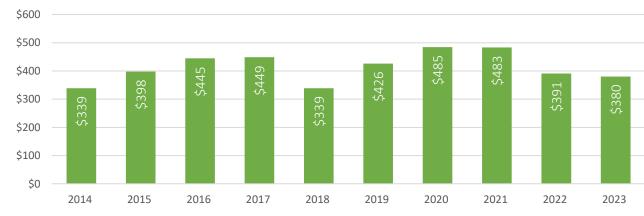
#### Weekly Municipal Bond Fund Flows from January 5, 2022 to December 28, 2023



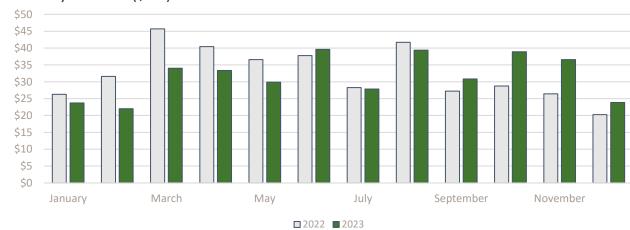
#### Long-Term New Issue Volume Declined by 2.8% in 2023

- In 2023, long-term, new municipal issuance ended the year at \$380 billion. This was a slight 2.8% decrease from \$391 billion in 2022
- Robust fourth quarter issuance made up for lower supply during the first half of the year





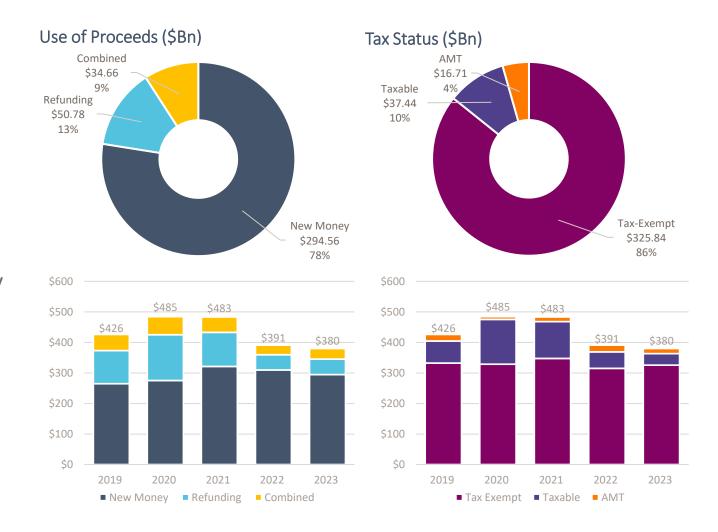
#### Monthly Volume (\$Bn)



Source: The Bond Buyer

#### Long-Term New Issue Supply Breakdowns

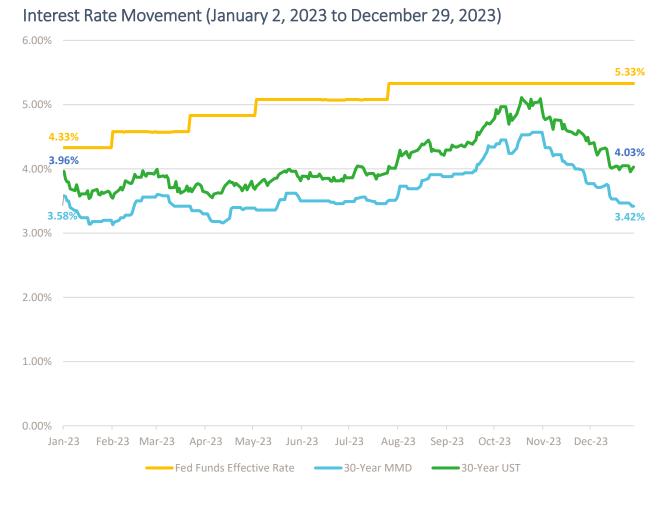
- Higher interest rates led to another year of low refunding issuance with refunding and combined issuance comprising 22% of issuance in 2023
- Tax-exempt issuance increased by 3.4% while taxable issuance declined by 31% in comparison to 2022



Source: The Bond Buyer

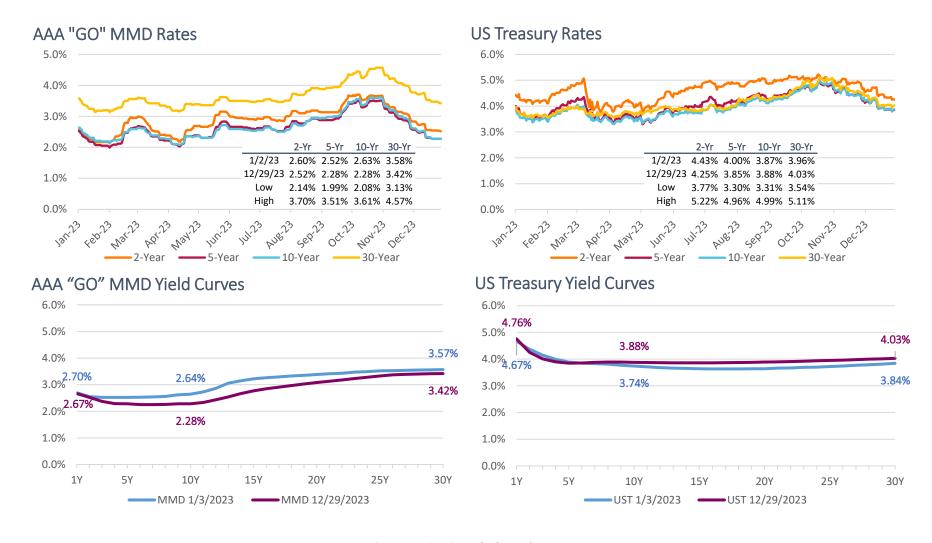
## Long-Term Interest Rates in 2023 Rose to Their Highest Levels in over a Decade Before Rallying at the End of the Year

- The Federal Reserve raised its benchmark rate 4 times throughout the course of the year before beginning to pause rate hikes at the September 2023 Fed meeting
- In October 2023, tax-exempt and taxable interest rates rose to their highest levels in over a decade before rallying
  - 30-Year UST hit 5.11% on October 19, 2023, the highest level since July 2007, before ending the year at 4.03%
  - 30-Year MMD hit 4.57% on October 26, 2023, the highest level since August 2009, before ending the year at 3.42%



Source: TM3, Bloomberg and Board of Governors of the Federal Reserve System

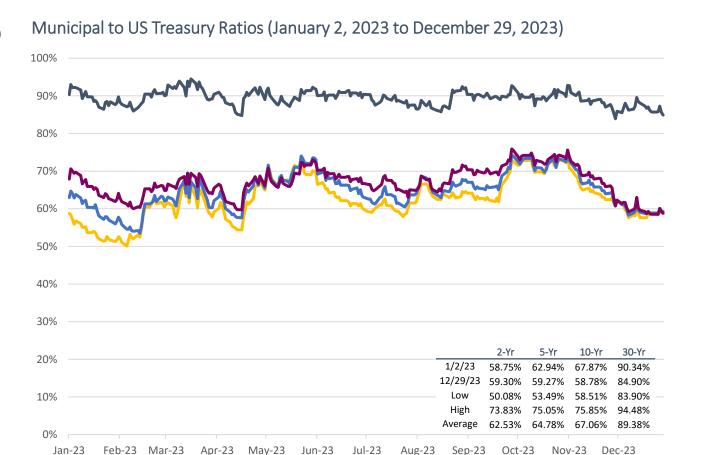
#### Tax-Exempt and Taxable Interest Rate Movement in 2023



Source: TM3 and Bloomberg

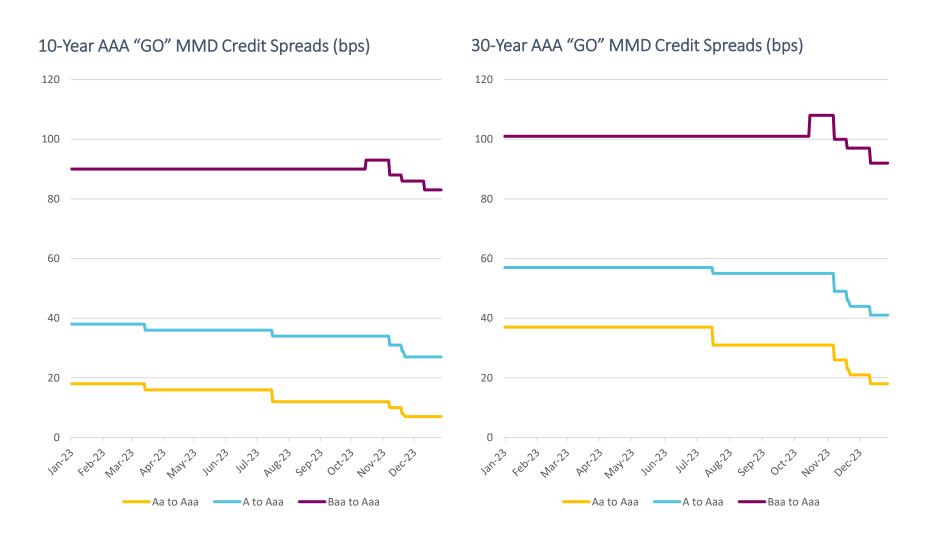
#### Municipal to US Treasury Ratios in 2023

 Shorter dated municipal to Treasury ratios in 2023 were rich with the 2-year, 5-year, and 10-year ratios averaging in the 60s and ending the year at 59%



Source: TM3 and Bloomberg

#### 2023 Saw Narrowing Credit Spreads



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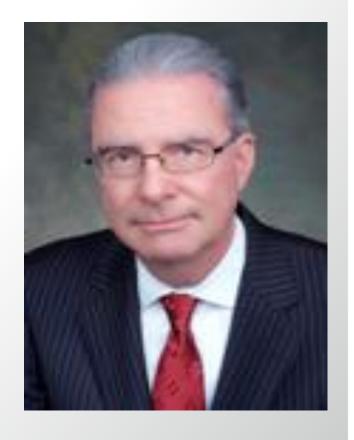
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# John Hallacy

President
John Hallacy Consulting LLP



# CDFA

Outlook for 2024

John Hallacy

John Hallacy Consulting LLC

January 16, 2024

- The Fed and the rate forecast are key to activity this year.
- Inflation continues to come down in halting fashion.
- Chairman Powell's more dovish commentary stoked the market's positive reaction. Some easing of rates is expected to take place in the March to June timeframe.
- Quantitative easing is ongoing with the Fed selling Treasury and MBS paper each month. To date, this activity has not unsettled markets.
- Treasury will be selling more paper due to the federal deficit. Last year the deficit was \$1.7T. This year's level is anticipated at \$2T.

- The federal budget deliberations are entering a more critical phase with the deadlines of January 19 and February 2.
- After saying there would not be one, the Speaker is now calling for a short Continuing Resolution. Now March 1 and March 8.
- The challenge is the 12 appropriation bills are nowhere near completion and approval.
- There is an agreement between the two parties on the amount of the total budget.
- However, the details especially the preferred cuts will take time to put together.
- A government shutdown remains a possibility despite denials.

- The yield curve continues to be inverted. However, the short end has been coming down and the inversion is not as great.
- At some point, possibly this year, the curve will become upwardly sloping once again.
- Equity markets are expecting a good year despite volatility throughout the year. Profits are not expected to be as robust.
- Fixed income markets had experienced strong demand on the short end due to the higher rates.
- Strategies for investments will change with the change in the curve.

- For the municipal market, volume for the year is estimated at \$390 billion + or \$10 billion in either direction.
- Presidential election years are not always as strong due to focus on the political agenda. However, rates are still more important to the outcome.
- Some firms have opted out of the business including UBS and Citi.
- We may expect some more consolidation and the regionals benefitting from these changes.
- So far, it has been reported that liquidity has not suffered due to these departures.

- Credit quality has been relatively stable.
- However, some states have announced growing budget gaps including CA and NY.
- State taxes are not anticipated to change very much in an election year.
- Property taxes may experience more marginal increases due to lower turnover in the housing sector and a soft commercial sector.
- Demand for high yield paper has been strong and there have been fewer defaults. These conditions are likely to change if the economy softens.

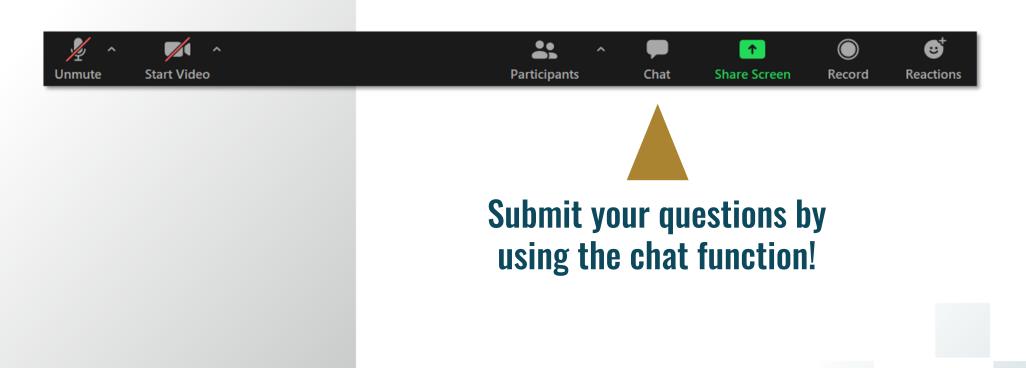
- Development bonds should continue to experience strong demand.
- Growth in the sunbelt is ongoing and will create more supply of development bonds.
- In the present environment, the spread between a non-rated development bond and a rated one is relatively narrow.
- More projects covered by the Infrastructure Law will get a start this year. Companion funding of projects will be necessary and will increase supply.

- The economy remains relatively strong with low unemployment and job openings remaining relatively high at over 8 million.
- The so called "soft landing" is poised to become a reality.
- Recession is not on the horizon according to most economists.
- Artificial Intelligence will reduce some positions and will probably create others.
- Hiring has accelerated in the public sector due to Boomer retirements.
- Wage growth has moderated but remains positive.

- Sales and sales taxes remain strong but there are signs of some softening.
- Interruptions in shipping may be expected to be ongoing.
- There are no signs that the wars are abating.
- Energy markets are stable at lower prices but are subject to shocks.
- EV adoption has slowed recently.
- In summary, the economy continues to perform well but is subject to potential external shocks and industry specific developments.

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March 6-7 // Daily: 12:00 – 5:00 PM Eastern



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