



# CDFA FOOD SYSTEMS FINANCE WEBINAR SERIES

**THE BROADCAST WILL  
BEGIN AT 2PM EASTERN**

Submit your questions in  
advance using the chat box

View previous webinar  
recordings online at [cdfa.net](http://cdfa.net)

Driving Food Systems Investment  
with Tax Credits

# Driving Food Systems Investment with Tax Credits



**Angela Blatt**

Director,  
Council of Development Finance Agencies  
Columbus, OH

VISIT OUR WEBSITE AT **CDFA.NET**



W.K.  
KELLOGG  
FOUNDATION®

CDFA FOOD SYSTEMS FINANCE **WEBINAR SERIES**



# Legal Disclaimer

CDFA is not herein engaged in rendering legal, accounting, financial or other advisory services, nor does CDFA intend that the material included herein be relied upon to the exclusion of outside counsel or a municipal advisor. This publication, report or presentation is intended to provide accurate and authoritative general information and does not constitute advising on any municipal security or municipal financial product. CDFA is not a registered municipal advisor and does not provide advice, guidance or recommendations on the issuance of municipal securities or municipal financial products. Those seeking to conduct complex financial transactions using the best practices mentioned in this publication, report or presentation are encouraged to seek the advice of a skilled legal, financial and/or registered municipal advisor.

Questions concerning this publication, report, or presentation should be directed to [info@cdfa.net](mailto:info@cdfa.net).

## ARE YOU A CDFA MEMBER?

Members receive exclusive access to thousands of resources in the CDFA Online Resource Database.

Become a member today at  
[www.cdfa.net](http://www.cdfa.net)

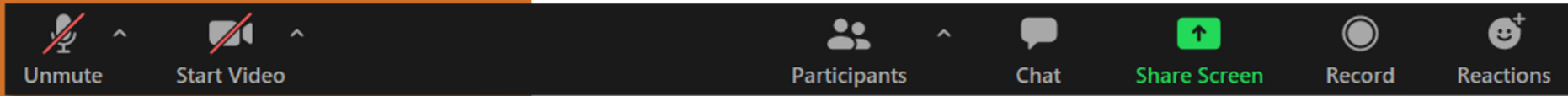
VISIT OUR WEBSITE AT [CDFA.NET](http://CDFA.NET)



W.K.  
KELLOGG  
FOUNDATION®

CDFA FOOD SYSTEMS FINANCE **WEBINAR SERIES**

# Join the Conversation



**Submit your questions by  
using the chat function!**



# Defining the Food System Asset Class



## ARE YOU A CDFA MEMBER?

Members receive exclusive access to thousands of resources in the CDFA Online Resource Database.

Become a member today at  
**[www.cdfa.net](http://www.cdfa.net)**

With support from the W.K. Kellogg Foundation, CDFA has been researching how development finance agencies can become more engaged in developing localized food systems through traditional finance approaches. The premise of this project is to suggest and then prove that, if organized and defined properly, the food system can become a defined asset class worthy of traditional investment. Through this work, CDFA aims to advance opportunities and leverage capital to scale local food systems, increase access to better food, and create new living wage jobs in communities across the country.

VISIT OUR WEBSITE AT **CDFA.NET**



W.K.  
KELLOGG  
FOUNDATION®

CDFA FOOD SYSTEMS FINANCE **WEBINAR SERIES**

# CDFA Food Systems Finance Resources



## ARE YOU A CDFA MEMBER?

Members receive exclusive access to thousands of resources in the CDFA Online Resource Database.

Become a member today at [www.cdfa.net](http://www.cdfa.net)



VISIT OUR WEBSITE AT [CDFA.NET](http://CDFA.NET)



CDFA FOOD SYSTEMS FINANCE **WEBINAR SERIES**



# Driving Food Systems Investment with Tax Credits

## ARE YOU A CDFA MEMBER?

Members receive exclusive access  
to thousands of resources in the  
CDFA Online Resource Database.

Become a member today at  
[www.cdfa.net](http://www.cdfa.net)

## Dave Misky

Assistant Executive Director,  
City of Milwaukee

## Olivia Rebanal

Chief Impact Officer,  
Ecotrust

VISIT OUR WEBSITE AT [CDFA.NET](http://CDFA.NET)



W.K.  
KELLOGG  
FOUNDATION®

CDFA FOOD SYSTEMS FINANCE **WEBINAR SERIES**

# Driving Food Systems Investment with Tax Credits



## Olivia Rebanal

Chief Impact Officer,  
Ecotrust  
Portland, OR

VISIT OUR WEBSITE AT **CDFA.NET**



W.K.  
KELLOGG  
FOUNDATION®

CDFA FOOD SYSTEMS FINANCE **WEBINAR SERIES**



Ecotrust

1

---

## About Ecotrust

## What we do

Since 1991, Ecotrust has worked in partnership from California to Alaska to restore lands and waters, foster economic development, practice relationship-based capacity building, & inspire through stories.

**30**

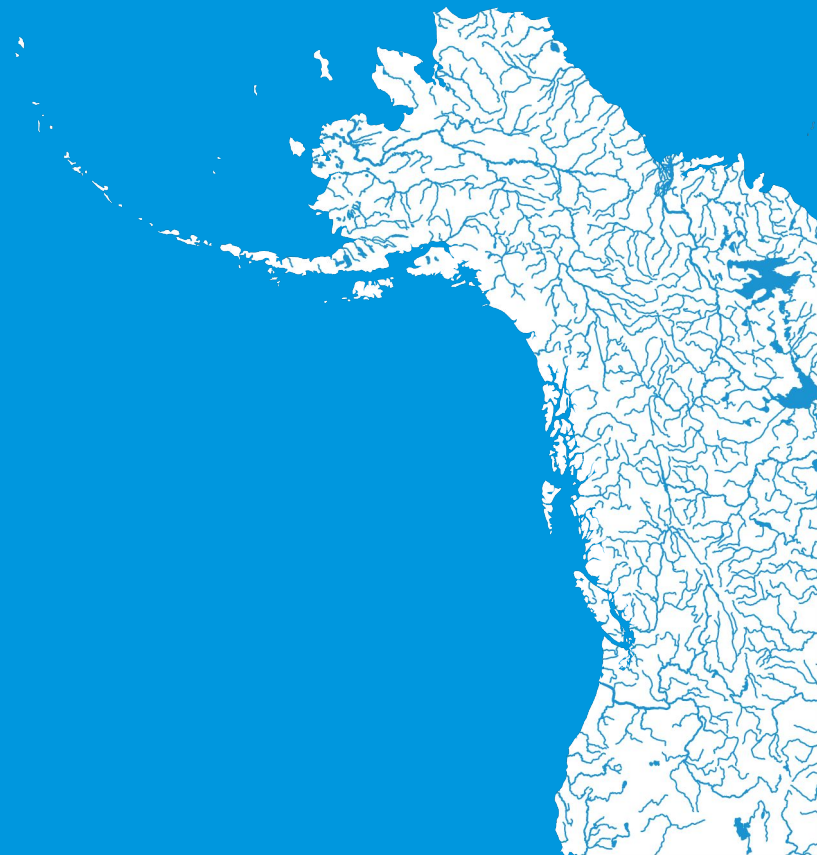
years

**\$14 M**

annual operating budget

**60**

staff







Building a more just  
and climate resilient  
food system



**2**

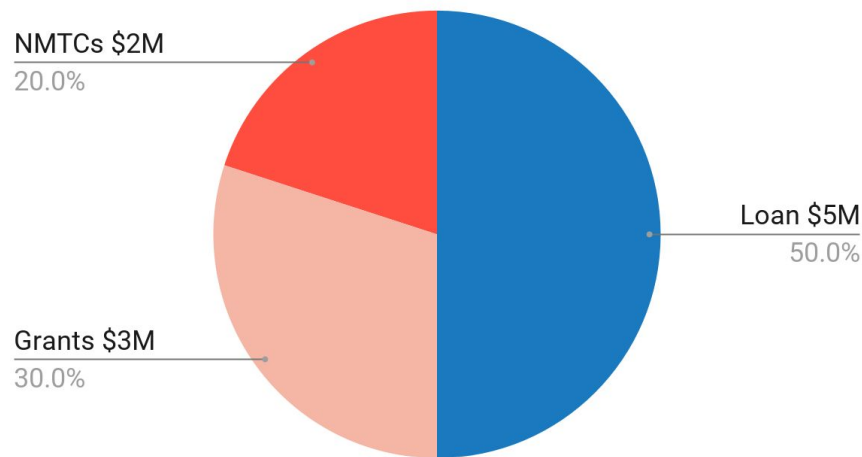
---

## **About the NMTC Program**

# What is the New Markets Tax Credit (NMTC) Program?

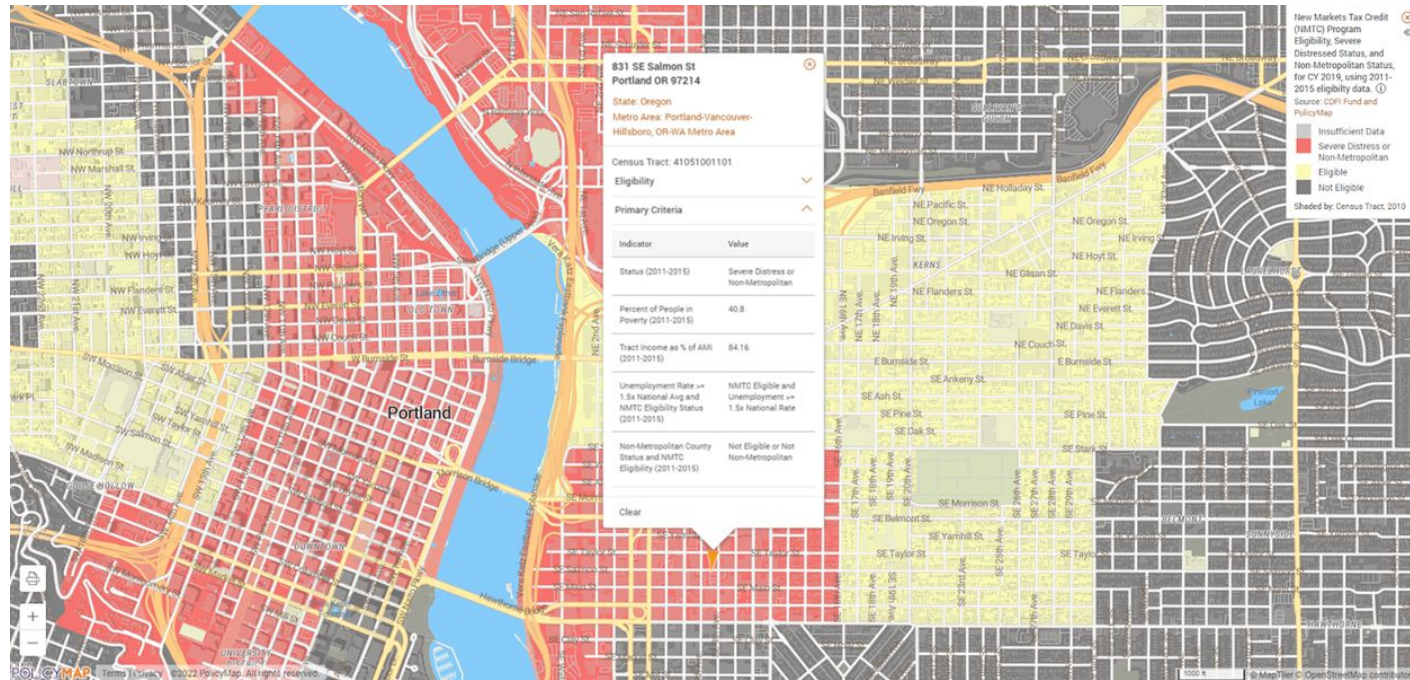
- Congress established the New Markets Tax Credit (NMTC) program in 2000 to help attract investment capital in Low-Income Communities (LICs)
  - The NMTC is a 39% investment tax credit claimed over seven years
  - Investors claim this tax credit by investing funds into a Community Development Entity intermediary (like Ecotrust CDE)
  - The CDE makes a forgivable loan to the project which, upon the completion of the compliance period, results in a 15-20% residual benefit

**Illustrative Funding Sources for a \$10M Project**



## How do we determine NMTC eligibility?

- NMTCS must be deployed into Low-Income Communities
  - Poverty rate of more than 20%; median family income less than 80% of the surrounding area



# What kinds of projects qualify for NMTC financing?

- Most types of capital projects are eligible for NMTC financing, including health care, education, manufacturing, infrastructure, energy, and more
- NMTC financing typically funds:
  - the acquisition, rehabilitation or construction of real estate
  - the purchase of equipment, or
  - the expansion of operating business in low-income communities (working capital)
- The projects are generally **larger than \$5 million** in total costs
- Must be a qualifying business, which is generally all business activities with the following exceptions:
  - so-called “sin” businesses
  - **most** farming
  - some residential property rental businesses

# How do projects receive NMTC funding?

- Understanding industry dynamics and drivers is essential to closing this type of financing
- Applicant CDEs are committed to investing in projects in severely distressed census tracts
  - Examples of areas of higher distress can include brownfield sites, medically underserved areas, and food deserts
- CDEs will select projects based on alignment with business strategy, depth of quantitative and qualitative community impacts, and readiness to close
- 20% of all allocation must go to rural census tracts and some CDEs commit to more to receive a “Rural CDE” designation
- Innovative Investments, as defined by the CDFI Fund, includes:
  - Investing in Federal Indian Reservations, Off-Reservation Trust Lands, Hawaiian Home Lands, and Alaska Native Village Statistical Areas
  - Providing QLICs for non-Real Estate Activities, such as working capital, inventory, or equipment purchase

**3**

---

**About Ecotrust CDE**

# About Ecotrust CDE



The infographic consists of three blue circles, each with a white border, arranged horizontally. Each circle contains a large white number or percentage. Below each circle is a descriptive text block. The first circle contains '\$427m' and an asterisk, with text below stating it's the NMTC allocation since 2004, excluding a recent \$40MM. The second circle contains the number '39', with text below stating it's the number of projects funded in nine states since 2004. The third circle contains '64%', with text below stating it's the percentage of rural investment in the past ten years.

**\$427m**  
**\***

**in NMTC allocation  
awarded to Ecotrust  
CDE since 2004**

***\*not including \$40MM  
recently announced***

**39**

**projects funded in nine  
states since 2004**

**64%**

**rural investment in  
the past ten years**

# Ecotrust CDE Investment Strategy

## What are our objectives?



Improving climate resiliency



Increasing stewardship of lands and waters



Building intergenerational wealth

## Where do we invest?



Rural areas



Tribal lands (both on trust land and not)



Metro frontline communities

## What types of projects do we fund?

- **Community infrastructure**, including health care, education, emergency response, or other community support facilities that improve quality of life
- **Utility infrastructure**, including water, wastewater, broadband internet, electricity, and other investments that reduce greenhouse gas emissions, sequester carbon, and restore ecosystems and cultures.
- **Climate-smart operating businesses** that adopt or pioneer climate-smart manufacturing processes and/or add value to natural resources that are managed using climate-smart techniques.

## Who are we prioritizing when evaluating projects to fund?

The communities we serve face deep systemic challenges: persistent poverty and inequity despite massive economic growth; systemic racism, leading to radically different outcomes based on racial identity; and destruction and displacement due to climate change and other forms of environmental degradation. Ecotrust CDE's investment strategy was developed with this context held at the forefront.



4

---

**Ecotrust CDE Investment:  
Hawaii Farming LLC**

*Ua Mau ke Ea o ka  
‘Āina i ka Pono*

- King Kamehameha III

***The life of the land is perpetuated in righteousness***

**Hawaii Farming is a  
3rd-generation family business  
in sustainable farming**







## Project Characteristics

- Natural Resource Management
- Climate Change Resilient
- Sustainable Development



**\$12.6  
m**

**Total Project Cost**

**\$3.5  
m**

**NMTC Allocation**

**\$11.1  
m**

**Other sources  
leveraged**



**110K**

**Square Feet of newly  
constructed  
production**

**200**

**MW solar power capacity**

**95**

**Total Permanent  
Quality Jobs created**

# 5

---

## Ecotrust CDE Investment: The Redd on Salmon



**The Redd on Salmon Street  
is a working hub for the  
regional food economy.**

Redd West, Ecotrust offices  
and B-Line loading dock





# THE REDD ON SALMON



Come Thru Market  
**NOAH THOMAS**





*Loading docks + mural at Redd West*

# Our Community Includes 168 Companies:

146

Value added companies  
with products including  
packaged good, prepared  
foods, & beverages

5

Produce farms

5

Fisheries

1

Dairies

8

Ranches

32

black, indigenous and  
people of color  
owned businesses

50

Woman-owned  
businesses



**“Together we are building  
economic and ecological  
resilience in a region where  
hunting, gathering, and fishing  
are a way of life”**

**MIAKAH NIX, Ecotrust Community Resource Strategist**



# Thank you for joining us

---

Olivia M. Rebanal  
[orebanal@ecotrust.org](mailto:orebanal@ecotrust.org)  
[Ecotrust.org](https://ecotrust.org) | [@ecotrust](https://twitter.com/ecotrust)

Ecotrust

# Driving Food Systems Investment with Tax Credits



## Dave Misky

Assistant Executive Director,  
City of Milwaukee  
Milwaukee, WI

VISIT OUR WEBSITE AT **CDFA.NET**



W.K.  
KELLOGG  
FOUNDATION®

CDFA FOOD SYSTEMS FINANCE **WEBINAR SERIES**



# **DRIVING FOOD SYSTEMS INVESTMENTS WITH TAX CREDITS**

## **CITY OF MILWAUKEE, WISCONSIN**

**David Misky, Assistant Executive Director  
Redevelopment Authority of the City of  
Milwaukee**



**A** central demographic location positions Milwaukee businesses within 600 miles of 25% of the U.S. population, 33% of total manufacturing volume, and 27% of the country's total income.

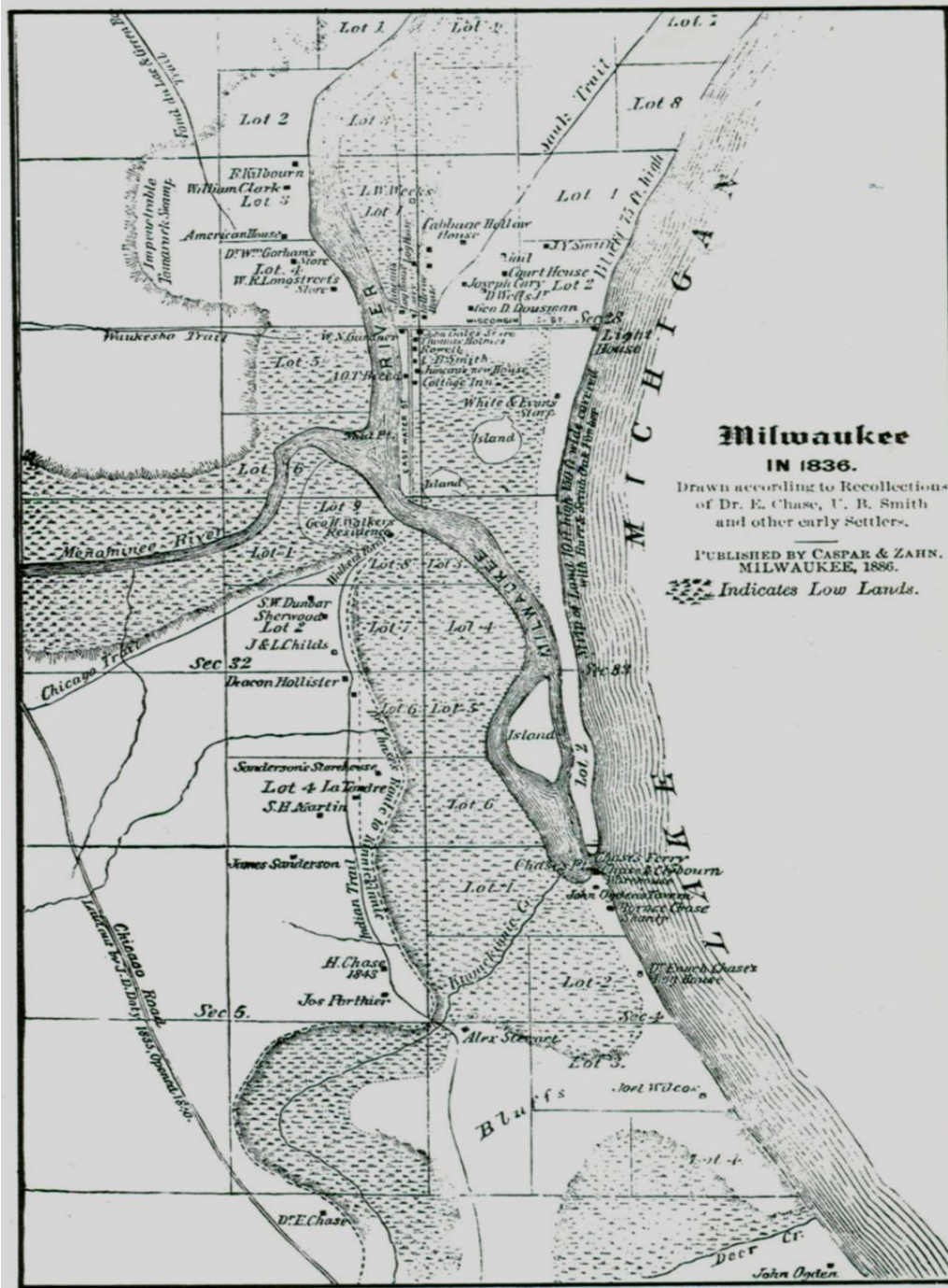


**An** attractive location close to Lake Michigan with many support activities makes Milwaukee a desirable location.





# Milwaukee in 1836.



**WHERE THREE  
RIVERS CAME  
TOGETHER  
AND FLOWED  
INTO LAKE  
MICHIGAN**

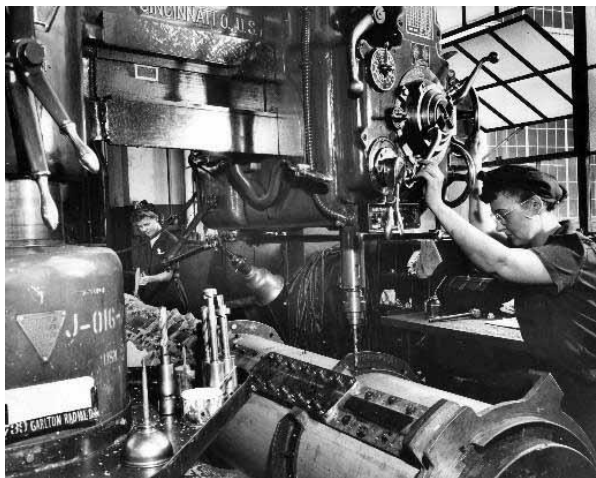




Looking west from Water Street, photograph c.  
1950.



# HISTORY OF MILWAUKEE



# A FIRST-RATE LOCATION FOR GLOBAL COMPANIES

- 8 *Fortune* 500 headquarters (5<sup>th</sup> highest per capita in U.S.)
- 7 *Fortune* 501-1,000 headquarters, plus U.S. headquarters for GE Healthcare
- 4 *Forbes* 500 companies (largest closely-held businesses)







**MILWAUKEE 7**

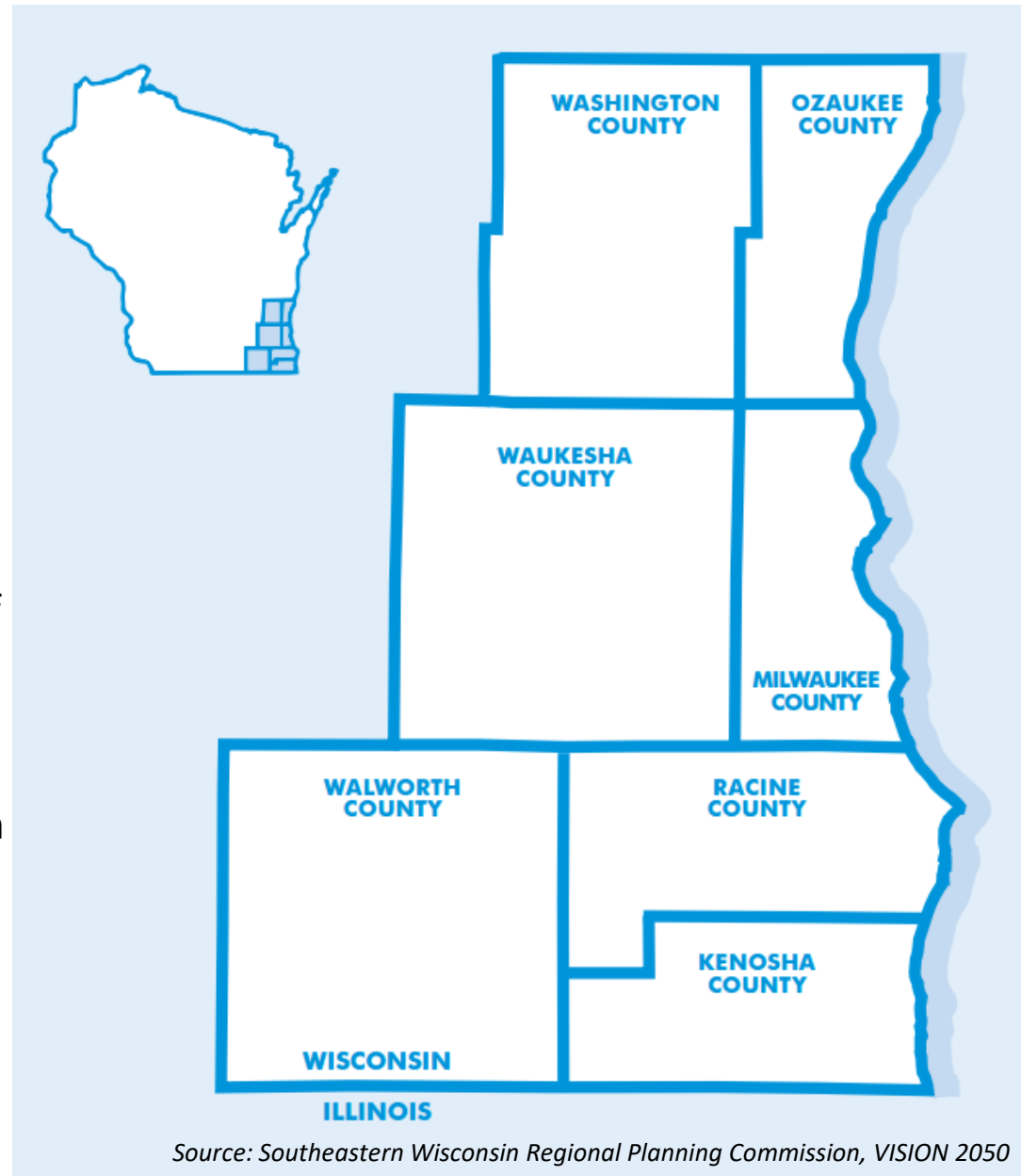
**DRIVING ECONOMIC GROWTH**



# The 7-County Greater Milwaukee Region

The region makes up only 5% of the total state land area, but accounts for:

- 36% of the state's population
- 34% of the state's jobs
- 37% of the state's wealth



Source: Southeastern Wisconsin Regional Planning Commission, VISION 2050



## **Regional Framework Strategy 1:**

Become a leading innovator, producer and exporter of products and services related to ENERGY, POWER & CONTROLS







## **Regional Framework Strategy 2:**

Become a global hub for innovation and start-up activity in WATER TECHNOLOGY





### **Regional Framework Strategy 3:**

Enhance the EXPORT CAPACITY AND CAPABILITY of the region's firms, focusing on small- and medium-sized enterprises





## **Regional Framework Strategy 4:**

Leverage the region's geographic, supply chain and human capital advantages to grow the FOOD & BEVERAGE CLUSTER



## **Other Regional Framework Strategies:**

Align WORKFORCE DEVELOPMENT with growth opportunities in targeted, high-potential industry clusters

Foster a dynamic, richly networked INNOVATION and ENTREPRENEURSHIP ECOSYSTEM

Catalyze ECONOMIC PLACE-MAKING in the region's core cities and strategic locations throughout the region

Modernize REGIONAL INFRASTRUCTURE to enhance efficiency, cost-effectiveness and connectivity

Enhance INTER-JURISDICTIONAL COOPERATION and COLLABORATION for economic growth





# GROWING PROSPERITY

An Action Agenda for Economic Development  
in the City of Milwaukee





# ReFresh Milwaukee



**FRESH COAST. FRESH IDEAS.**

A Vision for Community Sustainability

[www.ReFreshMKE.com](http://www.ReFreshMKE.com)

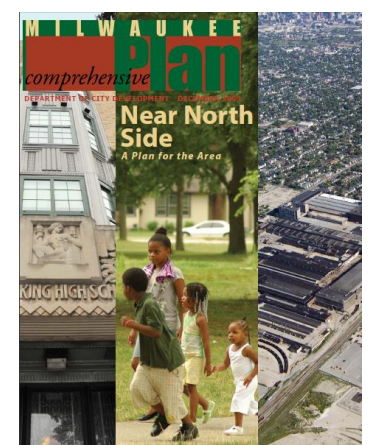
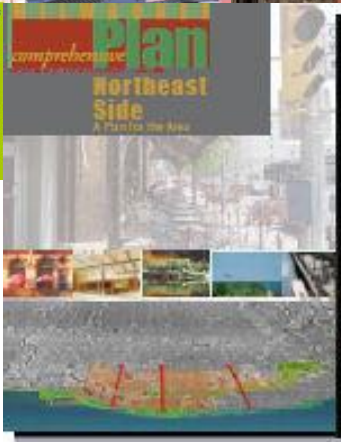
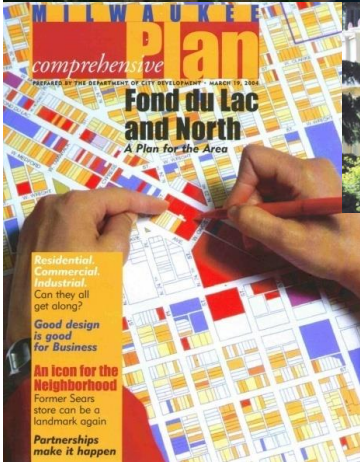
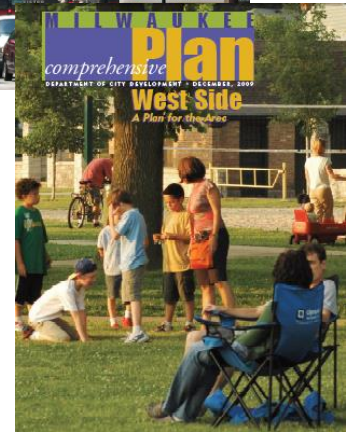
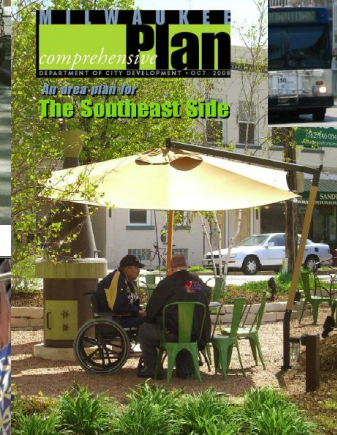
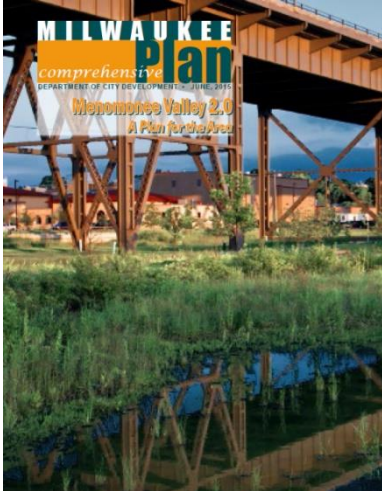
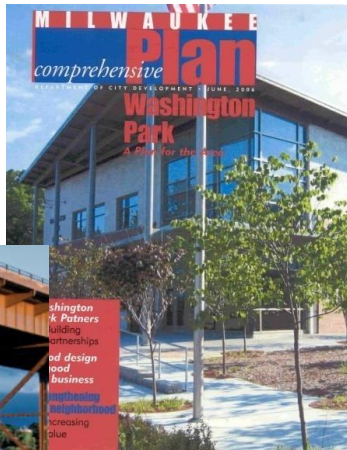




- The City of Milwaukee has worked to increase access to fresh and healthy foods by incorporating grocery stores into its urban planning and providing financing where feasible. The City supported a new *Pete's Fruit Market* in Bronzeville, a new *Save A Lot* on Fond du Lac Avenue, and *Cermak Fresh Market* in Walker's Point.
- The City completed a [Fresh Food Access Report](#) that outlines strategies for increasing access to healthy food in Milwaukee communities.
- In 2015, the HOME GR/OWN program and partners planted 230 fruit trees inside 20 new park and orchard sites, offering free access to healthy fruits.
- IN 2017, City and partners developed the 2017 Fondy Park to support and expand the retail access, programming and attractiveness of the primary farmers market in the 53206 zip code.

- City Hall offers a Community Supported Agriculture option as part of its Wellness program.
- [Cream City Farms](#) is a 1.5 acre commercial farm built from a former brownfield site. Through funding from the US Environmental Protection agency, the Redevelopment Authority of the City of Milwaukee, ECO, Reflo, and other partners converted this site into a commercial farm with a 40,000 gallon stormwater cistern for irrigation.
- Local non-profits including Walnut Way Conservation Corporation, Victory Garden Initiative, Groundwork Milwaukee, Alice's Garden, and *We Got This Milwaukee* all support community gardens and urban agriculture and investments in Milwaukee's youth. The City of Milwaukee has supported some of these organizations in various ways, including funding solar installations and providing construction contracts through the HOME GR/OWN program.
- ECO and the Milwaukee Health Department formalized a partnership with the Milwaukee Food Council to collaborate on food access challenges.
- Milwaukee's Vincent High School offers robust programming in urban agriculture and the UWM School of Freshwater Sciences offers programming in aquaculture research.





# **REDEVELOPMENT AUTHORITY OF THE CITY OF MILWAUKEE (RACM)**

- Independent public corporate body created by state statute in 1958
- Governed by 7-member board
  - Appointed by Mayor; Approved by Council
- Mission
  - “...eliminate blighting conditions that inhibit neighborhood reinvestment, to foster and promote business expansion and job creation, and to facilitate new business and housing development



# REDEVELOPMENT AUTHORITY OF THE CITY OF MILWAUKEE (RACM)

- Tools for Economic Development
  - Acquisition and disposition of property (66.1333(5)(a)3)
  - Preparation and implementation of redevelopment plans
  - **Issuance of Bonds**
  - **Approval of Tax Incremental Financing Districts**
  - **Creative roles in redevelopment projects – NMTC, Opportunity Zones**

# **REDEVELOPMENT AUTHORITY OF THE CITY OF MILWAUKEE (RACM)**

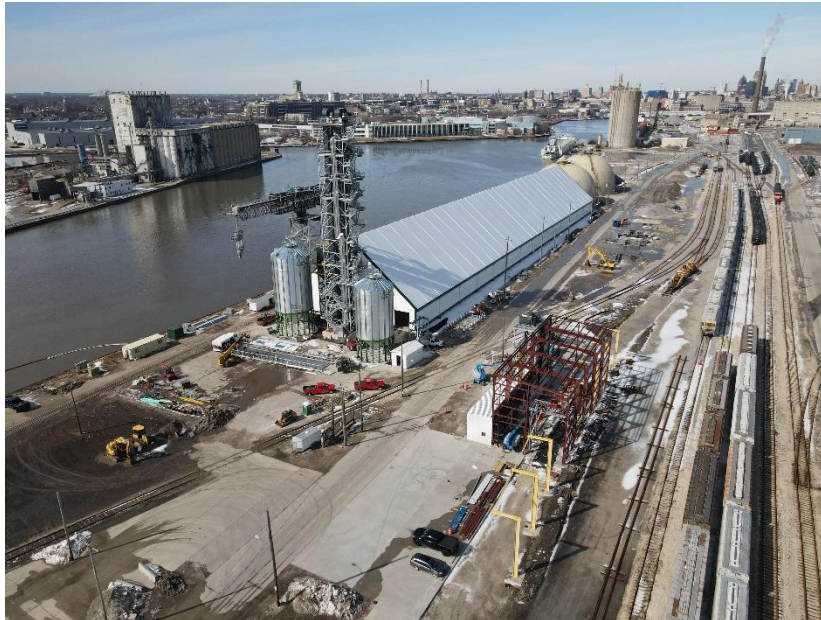
- Any debt or obligation of the authority is not the debt or obligation of the city, county, state or any other governmental authority other than the redevelopment authority itself.
- Since 1985, the Redevelopment Authority has issued bonds in excess of \$1 billion to leverage and support private investments.

# **REDEVELOPMENT AUTHORITY OF THE CITY OF MILWAUKEE (RACM)**

- The bonds are primarily conduit bonds that have been issued for veterans housing, non-profits (e.g. Goodwill, YWCA), offices (e.g. Schlitz, Pabst), parking decks (e.g. Manpower, Cathedral Square, Milwaukee Bucks), education buildings (e.g. MPS, MSOE), and manufacturers (e.g. Usingers, Palermos)

# REDEVELOPMENT AUTHORITY OF THE CITY OF MILWAUKEE (RACM)

- University of Wisconsin – Milwaukee Kenilworth Building
- Milwaukee Public Schools
- DeLong Company



# WHY USE TAX INCREMENTAL FINANCING DISTRICTS?

- Encourage Development
- Eliminate Blight
- Address Environmental Issues
- Adaptive Reuse
- Finance Infrastructure



# CITY OF MILWAUKEE TIF DISTRICT FACTS

- In 2023, Milwaukee had 65 active districts with \$3.4 billion of total incremental property value in all the districts
- This represents 7.85% of the City's 2023 total equalized value of \$43 billion.
- Milwaukee's average payback is 18 years with a statutory limit of 27 years

# **CITY OF MILWAUKEE TIF DISTRICT FACTS**

- No Districts were dissolved in 2023; however, the City has seen a total of \$1.4 billion of incremental value added to our tax base since the first TID was closed. This benefits the five taxing jurisdictions.

# MANUFACTURING TIF EXAMPLES: MENOMONEE VALLEY INDUSTRIAL CENTER AND COMMUNITY PARK





# October 2004





# **MENOMONEE VALLEY INDUSTRIAL CENTER AND COMMUNITY PARK - 2016**





# PALERMO'S PIZZA



# RISHI TEA



# **MENOMONEE VALLEY INDUSTRIAL CENTER AND COMMUNITY PARK**

- TIF, Grants, Loans, and Tax Credits/Incentives...
  - \$28.6 million
    - \$16.2 million TIF District with three amendments
    - Grants - Nineteen grants
    - Loans – Two loans
    - Tax Credits and Incentives



# CENTURY CITY IN MILWAUKEE





## A.O. Smith/Tower Automotive - 2009



# AO SMITH/TOWER AUTOMOTIVE - 2009





# CENTURY CITY

## GOOD CITY BREWING - 2018



# CENTURY CITY IN MILWAUKEE

Grants, Loans, and Tax Credits/Incentives...

\$40.2 million

- \$15.6M TIF District
- \$10.2M Federal and State Grants
- \$10.0M City Capital Funds
- \$4.4M New Market Tax Credits
  - MEDC WI was allocatee (\$18.6M)



# VILLARD LIBRARY



# Fresh Food Access Fund (FFAF): Program Overview



[City.Milwaukee.gov/ffaf](http://City.Milwaukee.gov/ffaf)

# FFAF ELIGIBLE PROJECTS

- Attract grocery stores and mobile market stops to underserved neighborhoods
- Develop other retail outlets in underserved neighborhoods as sources of fresh foods
- Increase the stock of fresh foods in corner stores
- Increase the amount of locally grown food that is available to Milwaukee consumers
- Meet the fresh food needs of populations with special dietary requirements
- Improve transportation to grocery stores and farmer's markets for individuals who live in underserved areas

# FFAF GRANT TERMS

- Minimum- \$5,000: Project budget must be at least \$10,000 to qualify
- Max- \$25,000: Project budget must be at least \$50,000 to qualify.
- Up to 50% of the project budget may be covered by the FFAF grant (1:1 matching grant)
- Grantees are required to enter into a written grant agreement with the City of Milwaukee
- The agreement will specify that the grant will be provided as a single reimbursement for paid expenses or direct payment to equipment vendors
- Reimbursement is only provided as a single disbursement once the project has been completed or when the equipment purchase is intended to occur
- If City and State licenses are required to operate the proposed project, no payment will be made until the grantee presents evidence that these licenses have been issued



# FFAF GRANT SELECTION CRITERIA

Proposals will be evaluated by a committee. Evaluation will rate the following factors (100 points total):

- The applicant's plans for measuring impact (10 points)
- The degree of the project's expected impact with regards to improving access to fresh food options (10 points)
- The level of need experienced by the community or neighborhood that is expected to benefit from the project (10 points)
- The experience of the applicant in addressing issues relating to food insecurity and food access (15 points)
- The nature and design of the project, and the likelihood that the project will successfully implement one or more strategies specifically identified in the Fresh Food Access Fund (25 points)
- Financial feasibility of the project – the ability to leverage additional funds and the level of financial need. (30 points - applicants are encouraged to include documentation of any funds that are made available for or pledged to the project)



## Buildout of fresh food retail space

*Sherman Park Grocery – 4315 W. Fond Du Lac Avenue*



## Gardening supplies installation

*Gerald L. Ignace Indian Health Center – 930 W Historic Mitchell Street*



## Commercial refrigeration purchase

*Interchange Food Pantry – 1105 N. Waverly Place*

**FFAF: Uses of Funds**



**Hydroponic system installation**  
*Dominican Center for Women – 2470 W. Locust Street*



**Buildout of fresh food retail space**  
*Farm 2 Fork – 3000 N. 22<sup>nd</sup> Street*



**Garden box purchase/construction**  
*Great Lakes Community Conservation Corps – 731 W. Washington Street*

## FFAF: Uses of Funds

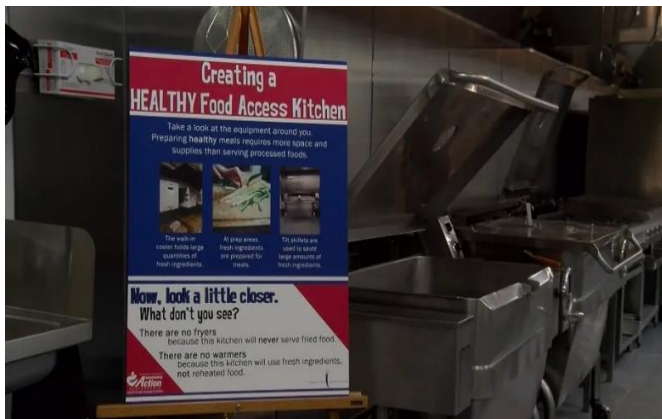
# FFAF 2023 FUNDING ROUND

- **Dominican Center for Women (\$25,000):** This grant funding will be used to develop a micro-farm (small-scale, high-yield, sustainably-minded farming) to grow Amani's AgTech Program to improve food security and economic development in Milwaukee's Amani neighborhood.
- **Fondy Food Center (\$25,000):** This grant funding will be used to purchase and install refrigerated storage containers at Fondy's office at 2102 W. Fond du Lac Avenue.
- **Friedens Food Pantries (\$20,000):** This grant funding will be used to purchase and install coolers to expand cold storage, as well as for exterior/interior signage for food centers and necessary food delivery vehicle repairs.
- **Gerald L. Ignace Indian Health Center (\$8,761):** This grant funding will be used to purchase and install a storage shed to store harvested produce or to dry harvested herbs and medicines.
- **Housing Authority of the City of Milwaukee (\$1,518):** This grant funding will be used to construct garden beds.
- **HoneyBee Sage Wellness & Apothecary (\$4,221):** This grant funding will be used to install an indoor hydroponic garden.
- **We Got This Community Garden (\$15,500):** This grant funding will be used to construct two high tunnel hoop house systems, as well as 1,000 square feet of raised beds.



# FFAF 2024 FUNDING ROUND

- **4th Dimension Sobriety** | \$5,000 | Upgrading the three raised garden beds currently on their property so that they are useable for growing fresh food
- **Ebenezer Stone Ministry** | \$25,000 | Purchase of new refrigeration equipment to maintain the ability to store meat and dairy
- **Food For Health** | \$20,000 | Acquisition and installation of Smart Snack healthy vending machines to be installed at various locations in the City of Milwaukee
- **Friedens Food Pantry** | \$20,000 | Purchase of new refrigeration equipment to maintain the ability to store meat and dairy
- **Hundred Acre LLC** | \$20,000 | Purchase of a delivery van, which would allow for greater efficiency and faster deliveries of fresh food to vendors
- **Riverworks Development Corporation** | \$5,000 | Purchase and installation of signage along the Beerline Trail and other equipment related to the Riverwest Farmer's Market
- **The Gathering of SE Wisconsin** | \$5,000 | Purchase of a new freezer to enhance food preservation



Healthy food community kitchen

## FFAF ELIGIBLE USES



FF&E, store & prep equipment for healthy food business



Construction or equipment related to community gardens



Startup inventory for a healthy food business



Purchase of vehicles

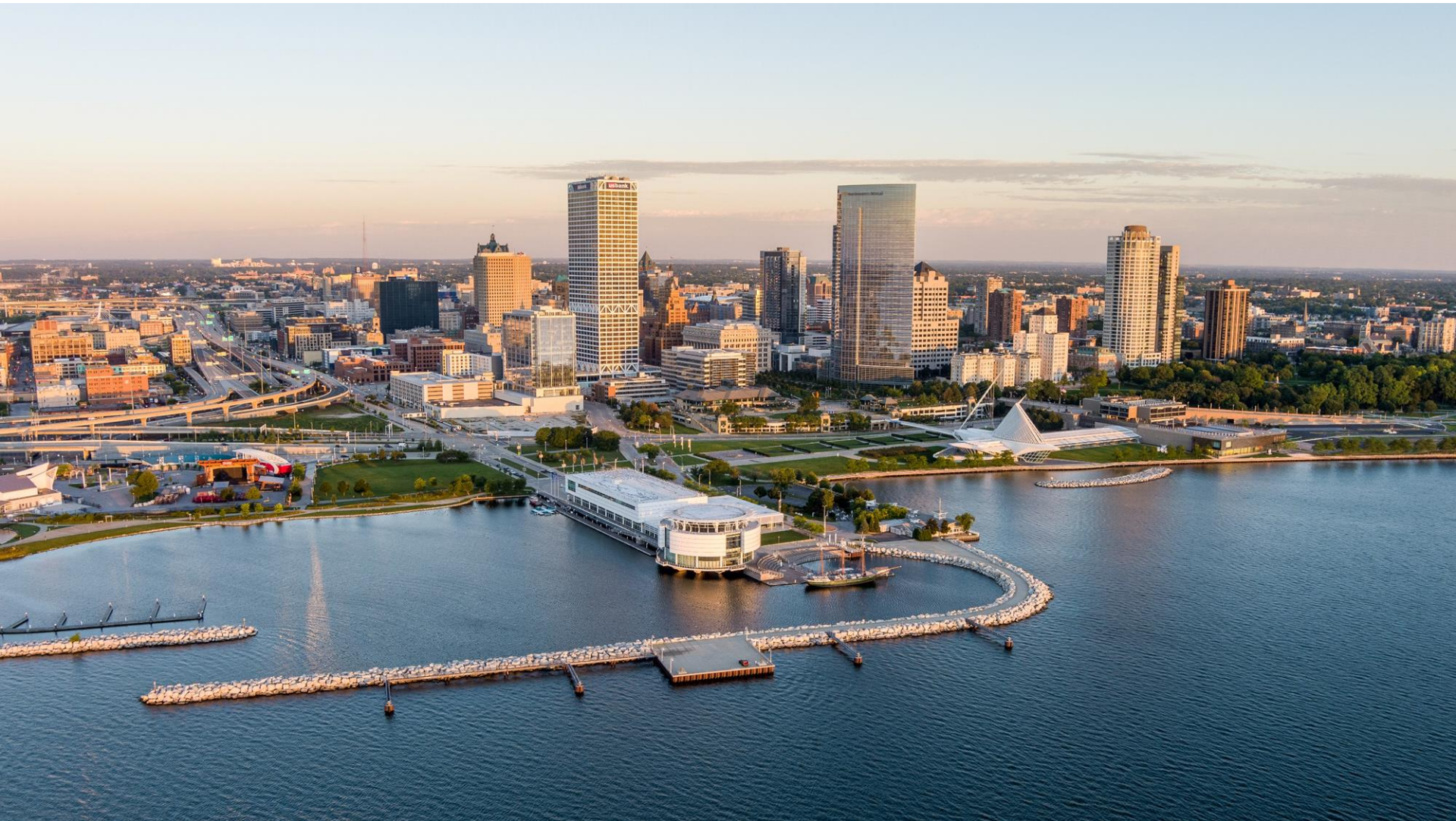
## FFAF ELIGIBLE USES



Innovative fresh food farming strategies



# CDFA Presentation





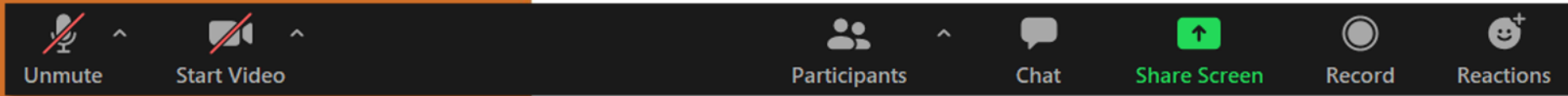


# **DRIVING FOOD SYSTEMS INVESTMENTS WITH TAX CREDITS**

## **CITY OF MILWAUKEE, WISCONSIN**

**David Misky, Assistant Executive Director  
Redevelopment Authority of the City of  
Milwaukee**

# Audience Questions



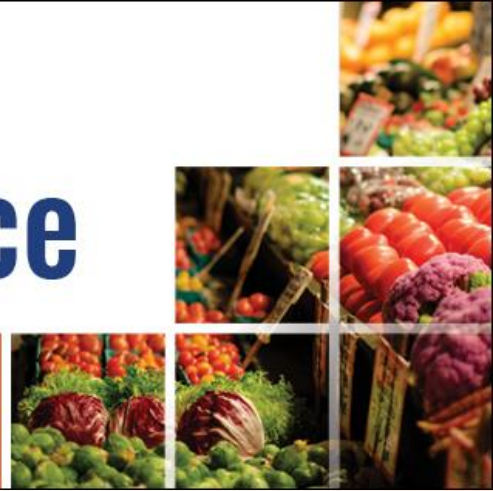
**Submit your questions by  
using the chat function!**



# Food Systems Finance

REGISTER  
TODAY >>

WEBINAR SERIES



## CDFA TRAINING INSTITUTE

We offer 20+ courses in development finance designed for all skill levels.  
Learn more and register today at  
[www.cdfa.net](http://www.cdfa.net)

## Reframe, Build, Plan to Advance Food Systems Finance

Tuesday, November 26, 2024 / 2:00 PM - 3:30 PM Eastern

VISIT OUR WEBSITE AT [CDFA.NET](http://CDFA.NET)



W.K.  
KELLOGG  
FOUNDATION®

CDFA FOOD SYSTEMS FINANCE **WEBINAR SERIES**



# Upcoming Events at CDFA

## CDFA TRAINING INSTITUTE

We offer 20+ courses in development finance designed for all skill levels. Learn more and register today at [www.cdfa.net](http://www.cdfa.net)

### Intro Tax Credit Finance WebCourse

September 25-26, 2024

Daily: 12:00 PM - 5:00 PM Eastern

### CDFA Equitable Lending Learning Series: Building Borrower Finance-Readiness

Tuesday, October 1, 2024 / 1:00 PM - 3:00 PM Eastern

### CDFA Tribal Finance Webinar Series: Layering the Capital Stack in Indian Country

Tuesday, October 15, 2024 / 2:00 PM – 3:30 PM Eastern

VISIT OUR WEBSITE AT [CDFA.NET](http://CDFA.NET)



W.K.  
KELLOGG  
FOUNDATION®

CDFA FOOD SYSTEMS FINANCE **WEBINAR SERIES**





PRESENTED BY



NOVEMBER 13-15, 2024

BALTIMORE

# NATIONAL DEVELOPMENT FINANCE SUMMIT



CDFA TRAINING INSTITUTE | [CDFA.NET](https://cdfa.net)

# Contact Us



## Angela Blatt

Director,  
Council of Development Finance Agencies  
[ablatt@cdfa.net](mailto:ablatt@cdfa.net)

## Olivia Rebanal

Chief Impact Officer,  
Ecotrust  
[orebanal@ecotrust.org](mailto:orebanal@ecotrust.org)

## Dave Misky

Assistant Executive Director,  
City of Milwaukee  
[dmisky@milwaukee.gov](mailto:dmisky@milwaukee.gov)