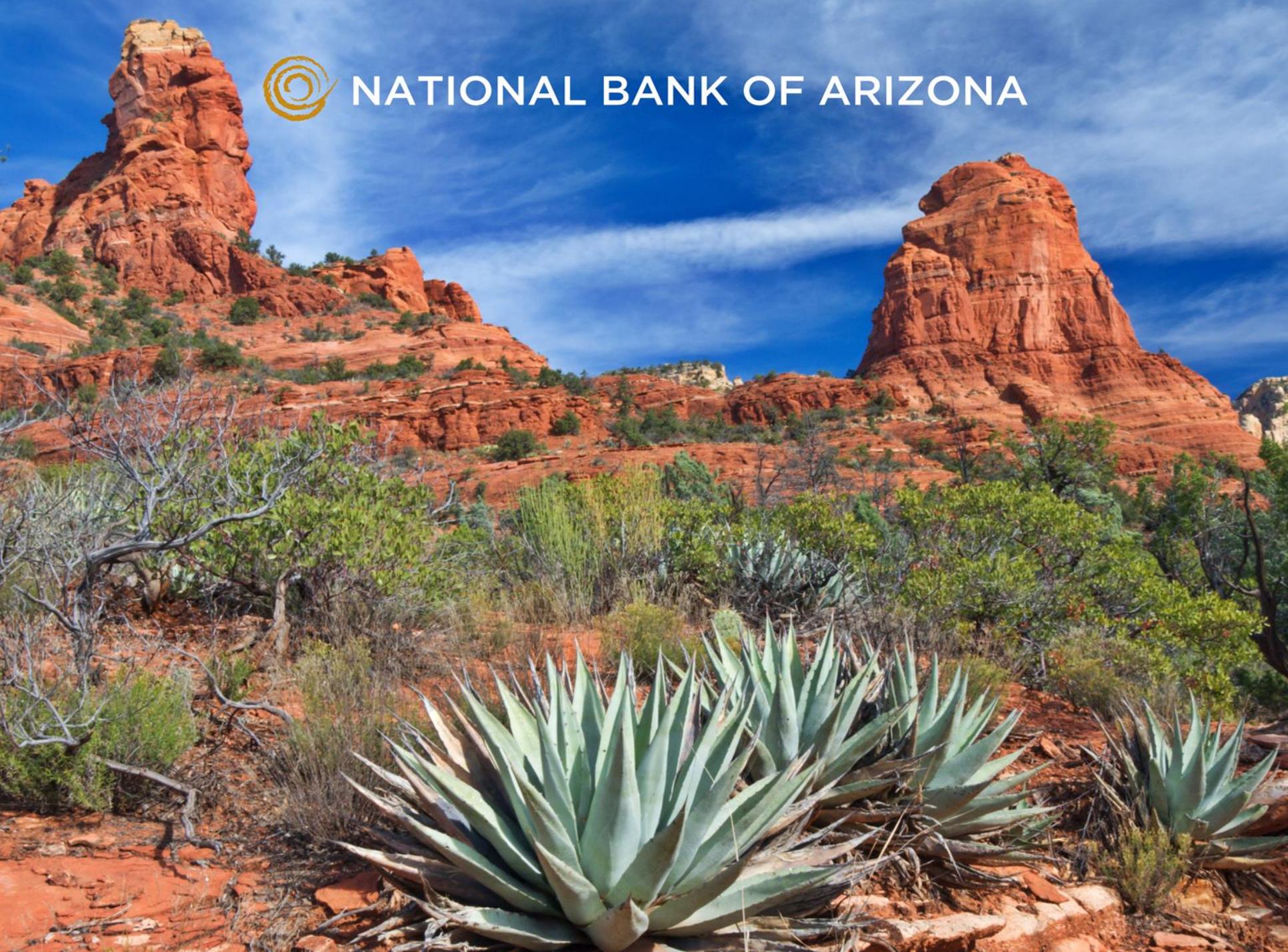




NATIONAL BANK OF ARIZONA



# Banking Then

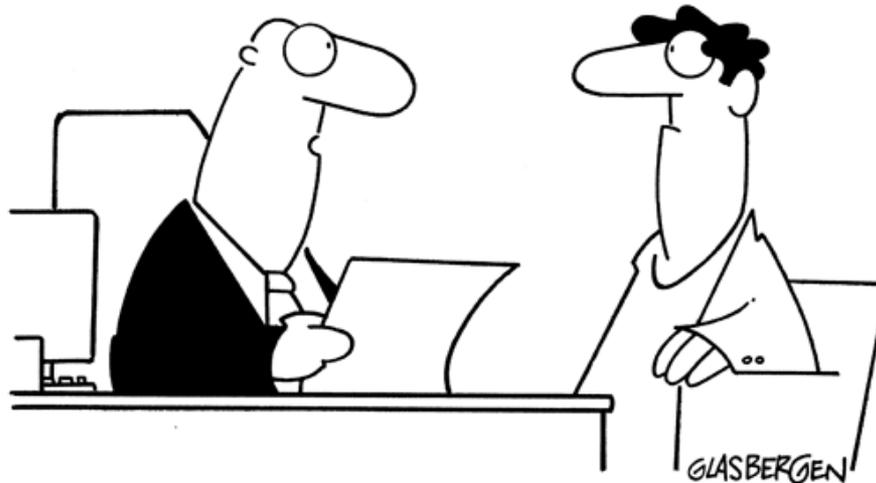
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**“I have a germ of an inkling of a notion, but I will need ten million dollars to develop it into an abstraction of a vision of a concept.”**

# Banking Now

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**“Banks are being more cautious these days.  
For mortgages, we require 300% down-payment to  
cover whatever crisis may show up in tomorrow’s news.”**

# History

- 1984: National Bank of Arizona (NB|AZ), originally know as National Bank of Tucson, opened its doors. It specialized in meeting the financial needs of Arizona's small and mid-sized businesses, real estate market and professionals.
- 1991: Expanded into Phoenix and Flagstaff and changed its name to National Bank of Arizona.
- 1994: Acquired by Zions Bancorp.
- Through 2014: 8 additional acquisitions.



# Strength and Stability

## **National Bank of Arizona**

- \$4.5 billion in assets
- Over 70 branches in more than 50 communities throughout Arizona.
- Approximately 880 employees in Arizona.

## **Zions Bancorporation**

- \$56 billion in assets

# Funding Options

- Traditional Financing
  - Conventional bank loan
  - Public Finance
  - Guaranteed Loans
    - Small Business Administration ([sba.gov](http://sba.gov))
    - USDA ([rurdev.usda.gov/az](http://rurdev.usda.gov/az))
- Other Sources
  - Micro Loan
    - AZ Commerce Authority
    - SBA
  - Grants

National Bank of Arizona was founded on a mission of building local relationships and providing exceptional customer service. More than 27 years later our approach hasn't changed. We still pride ourselves on providing local expertise and delivering award-winning service. More than just a business bank, we've expanded to a full-service financial institution offering a suite of products and services tailored to our clients' lives. This comprehensive approach to banking enables NB|AZ to be **the only bank you need.**

