

# Texas TIF/TIRZ Bonds Market Overview

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#### CDFA/TEDC Inside Financing







Presented by Drew K. Masterson Managing Director First Southwest Company – Houston May 4, 2007

### **Texas TIF/TIRZ Bonds**

- 75 issues since 1988
- \$738 million
- 31 issued with city wide tax support
- 44 issued as stand alone increment revenue bonds



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#### **TIF/TIRZ Revenue Bond Issuers**

- Dallas
- Dupre
- Falcon's Lair
- Houston
- Katy
- Lone Star LGC

- Mission
- Missouri City
- North Padre Island
- Pearland
- Temple



#### **Market Evolution**

- Non-Investment Grade
- Investment Grade
- Radian "AA" Insured
- "AAA" Insured
- "AAA" Insured with Reserve Surety and "A" Category Underlying

# **Key Credit Criteria**

- Coverage (based on appraisal district values of what is on the ground):
  - 1.10 times = non-investment grade/retail
  - 1.25 times = investment grade/ "AA" insured
  - 1.40 times = "AAA" insured
- Reserve Fund: fully funded
- Flow of Funds: capture 12 months of debt service



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### **Key Credit Criteria Continued**

- Size: Generally a minimum of 200 acres to achieve investment grade unless major story like downtown Houston
- Diversification: Top 10 taxpayers less than 30% of total taxable value and less than incremental value. Diversification by sector also helps.



# Key Credit Criteria Continued

- Leverage Ratio: Incremental value divided by total value. At least 30% for investment grade.
- City Sponsorship: Even though direct city support is not pledged, if projects are more city oriented versus developer oriented, viewed differently.
- Level of Ultimate Development
- Future bonds

#### **Contact Information**



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