

# Membership Corner



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We just wrapped up the 25th Annual Development Finance Summit in Boston, MA. The Annual Summit started with a kick-off celebration, where attendees were able to mingle with their colleagues, and ended with a bus tour of the New England Coast Line. We had a great

week in Boston with over 40 speakers, 38 sponsors and exhibitors, and nearly 300 attendees.

With the release of the *Federal Financing Reference Guide*, CDFAs also revealed new membership benefits at the Annual Development Finance Summit. CDFAs member organizations will receive a copy of the Guide upon renewing their membership. All members will also receive access to the online version of the Guide through the Federal Financing Clearinghouse. We're very excited about the Reference Guide and to add another benefit to being a part of CDFAs!

I look forward to seeing you all in 2012, when the Development Finance Summit moves to Washington, DC!

## Welcome CDFAs New Members March - May, 2011

Boldt Consulting Services

City of Glens Falls

Dallas-Houck Associates

Front Royal-Warren County Economic  
Development Authority

Gateway Community Action Partnership, Inc.  
Greene County Industrial Development Agency  
Jones, Walker, Waechter, Poitevent, Carrere &  
Denegre LLP

Katy Area Economic Development Council  
McGlinchey & Stafford

Midcoast Regional Redevelopment Authority

Perseverance Capital Advisors LLC

Swinomish Indian Tribal Community

Tremco Inc.

Tunica Chamber & Economic Development  
Foundation

## Membership Dues Visit [www.cdfa.net](http://www.cdfa.net) to fill out a Membership Application.

### State Issuer, Agency, Department or Division (Financing & Non-Financing)

Size	Dues	Financing Average Issuance per Year:	Non Financing: Services a Population:
Small	\$750	Under \$45 million	under 3 million
Medium	\$2625	\$45 to \$199 million	between 3-8 million
Large	\$4200	Over \$200 million	over 8 million

### Local Issuer, Agency, Department or Division (Financing & Non-Financing)

Size	Dues	Financing Average Issuance per Year:	Non Financing Services a Population:
Small	\$400	Under \$25 million	under 100,000
Medium	\$750	\$25 to \$74 million	between 100,000-250,000
Large	\$1575	Over \$75 million	over 250,000

### Financial, Investment, Legal & Private Service Providers

Size	Dues	Criteria
Local	\$525	Offices in 1 state only
Regional	\$1050	Offices in 2-5 states
National	\$2625	Offices in 6+ states

## Member Benefits

CDFAs greatly appreciates the support of our members and, in return, we offer the following benefits.

### *Discounted registration rates, bookstore savings & special offers from industry partners*

CDFAs Members receive reduced rates to all CDFAs events, including Training Institute courses, the Annual Development Finance Summit, and other workshops and seminars. This benefit can ultimately cover the cost of annual dues. Publications produced by CDFAs are available for sale at a discounted rate to members, and CDFAs members are eligible for reduced rates on a number of industry publications through partnerships established by the Council.

### *Exclusive Access to the CDFAs online Federal Financing Clearinghouse*

The Federal Financing Clearinghouse is the online companion to the *Federal Financing Reference Guide*. The CDFAs online Federal Financing Clearinghouse is a member exclusive database that provides members an overview of over 170 federal economic development financing programs from 16 agencies. The clearinghouse serves as a reference point for economic development professionals seeking federal funding for projects in their own community.

### *Individualized technical assistance services*

The Research & Technical Assistance Program provides members access to CDFAs extensive knowledge of the development finance industry. Members using these services receive specialized attention from a team of experts who are keenly aware of the issues and challenges facing development finance organizations.

### *Dedicated & effective legislative representation on Capitol Hill*

CDFAs is the voice of development finance on Capitol Hill. Our dedicated Legislative Affairs team advocates on behalf of the industry, addressing its most pressing concerns in an effective and efficient manner. The Council routinely provides congressional offices advice, research, testimony and legislative language that help advance the industry. As a result, Congress has repeatedly passed CDFAs-led initiatives, underscoring the organization's outstanding reputation in Washington, DC.

### *Opportunity to serve on CDFAs working committees to help build future initiatives*

Members have the opportunity to guide CDFAs policy agenda by serving on the Legislative Committee. This committee actively works with the general membership to identify the causes that are the most critical to the industry.