

Southwest Georgia Regional Commission

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REVOLVING LOAN FUND APPLICATION

RLF Application Last Revised 10/2005

Revolving Loan Fund Application Checklist

All of the following items must be received to process your loan request. The pre-application form provided contains all of the project information required to review your loan request. Any forms not included that are needed, or appropriate, will be provided upon request. Please be sure to provide complete information and attach any other exhibits you feel necessary for the Review Committee and Board of Directors to evaluate your application (Please sign and date each exhibit.)

- _____ 1. History and description of the business.
- 2. Statement detailing exact uses of the loan proceeds and project costs.
- 3. Statement of personal history for each officer (if corporation) or partner (if partnership) (RDC form).
- 4. Resumes of the principals involved in day to day management.
- 5. Jobs Criteria and Relationship (current and projected for 2 years).
- 6. Balance sheet and profit and loss statement for previous 3 years.
- 7. A current balance sheet and operating statement no older than 60 days.
- 8. Proforma balance sheet and profit and loss statement for 3 years.
- 9. Monthly cash flow for next 12 months or 3 months beyond breakeven point.
 - _ 10. Schedule of each loan business currently has outstanding original date and amount, present balance, interest rate, monthly payment, maturity date, security pledged and status (current or delinquent).
 - 11. Schedule for debt financing planned for the next year beginning after the date of the current financial statement. Terms and conditions specified in item 10 should be identified (Summary Debt Financing).
- _____ 12. If a franchise, copy of franchise agreement.
- 13. Current personal financial statement of each owner with 20% or more ownership as well as personal credit reports.
- 14. Resolution of Board of Directors, if Corporation, to borrow or Partnership.
- 15. Provide Articles of Incorporation or copy of Partnership Agreement, if applicable.
- _____ 16. Copy of purchase agreement or proposed lease or occupancy arrangement.
- 17. Commitment letter from bank lender outlining amount of participation, interest rates, terms, special conditions of their portion of loan and reason why it will not finance entire amount. A definitive proposed loan agreement with participating bank is required prior to the issuance of a commitment by the RDC.
- 18. Identify source of applicant business required 10% cash or equity injection in project. If funds are borrowed, identify name and address of lender, interest rate, term and collateral.
 - 19. If project has construction, provide cost with preliminary plans and specs and or machinery and/or list of machinery and equipment with useful life verification by vendor. (Construction projects must comply with David-Bacon wage rates of area).
- _____ 20. Independent appraisal on project, if fixed assets, on "as completed basis" acceptable to RDC.
- 21. Applicant's requested loan amount, term requested and collateral offered as security.
- 22. Formal business plan (start-up and existing businesses)
- 23. Copy of all business licenses and certificates

REVOLVING LOAN FUND PROGRAM APPLICATION

The purpose of the Revolving Loan Fund (RLF) is to support business activities for which credit is not otherwise available on terms and conditions which would permit completion and/or successful operation or accomplishment of the project.

ALL QUESTIONS SHOULD BE ANSWERED

1.	Applicant Name:		
2.	Date:		
3.	Address		
4.	Phone/Fax:		
5.	Email Address:		
6.	FEIN or SSN:		
7.	Were you (the applicant) even	convicted of a felony? If yes, would you care	to explain:
8.	Type of Business. If applican	t is a corporation, identify all officers, directors, and	principal
	shareholders, giving complete	names and addresses for each:	
	shareholders, giving complete	e names and addresses for each:	
	shareholders, giving complete	e names and addresses for each:	
	shareholders, giving complete	e names and addresses for each:	
	shareholders, giving complete	e names and addresses for each:	
9.		e names and addresses for each:	
9.			
9.			
9.			
9.			

* The following is a list of some items that may be required to process your loan request.*

- History and description of the business.
- Statement of personal history for each officer or partner.
- Resumes of the principals involved in day to day management.
- Jobs Criteria and Relationship (current and 2 year projections.)
- Schedule of each loan the business currently has outstanding, original date and amount, present balance, interest rate, monthly payment, maturity date, security pledged and status (current or delinquent).
- If a franchise, a copy of the franchise agreement.
- Current personal financial statements of each owner with 20% or more ownership.
- Resolution of Board of Directors (corporation).
- Articles of Incorporation or Partnership Agreement.
- Copy of purchase agreement or proposed lease or occupancy agreement.
- Commitment letter from bank lender outlining amount of participation, interest rate, terms, special conditions of their portion of loan and reason why it will not finance the entire amount.
- Independent appraisal on project.

This list does not fully constitute all items that may be required and is only a guideline to some items that may be requested as part of a loan request

INTRODUCTION

	 Manufacturing	Contract
	 Subcontract	
C. Ownership	 Sole Proprietorship	
	 Partnership (Type):	
	 Corporation (Type):	

MARKETING

- A. Research
 - 1. Describe your market area (city, county, state, etc.):

2. Assess the demand for your product or service:

B. Describe your pricing philosophy and policies:

ADMINISTRATION

A. Personnel. Described staffing. How many employees will you have?

B. Insurance. Do you have business owner's insurance? If so, what limits do you carry?

C. Legal and other consultants. Do you have a lawyer or other consultants? If so, please list.

FINANCE

- A. Who will do your bookkeeping? _____
- B. Do you have derogatory credit? If so, please give a brief explanation.

ATTACHMENTS **

Please complete the following:

- Attachment A: Formal Business Plan
- * Attachment B: Balance Sheet Previous Three Years *
 - Attachment C: Profit and Loss Previous Three Years
 - Attachment D: Three Year Projected Income Statement
 - Attachment E: Monthly Profit & Loss Projection
 - Attachment F: Balance Sheet Three Year Projection
 - Attachment G: Monthly Cash Flow (for the next 12 months or 3 months beyond breakeven point)
- Attachment H: Projected Start-Up Expenses
- Attachment I: Current Quarter Balance Sheet *
- * Attachment J: Current Quarter Profit and Loss Statement
 - Attachment K: Personal Financial Statement(s)
 - Attachment L: Resume(s)
 - Attachment M: Statement(s) of Personal History
 - Attachment N: Business Debt Schedule
- * Attachment O: Copy of all Business Licenses and Certifications

* For existing businesses only.

** This is not an all inclusive list of attachments. Other attachments may be required when referring to the checklist. Please attach as necessary.

I. PROJECT DESCRIPTION

(Generally describe the project, giving purpose of loan. Supply here any information (not specifically requested in this application) you feel is necessary to an understanding of the project. Attach an additional sheet, if necessary.)

II. PLAN FOR FINANCING PROJECT

(Note: RLF Loans will ordinarily range between \$40,000 and \$125,000. The owner must provide a minimum of 10% equity.)

A. <u>Financ</u>	ing	
1)	Bank Loan(s) (identify)	
	Source	Amount \$
	Source	Amount \$
	Source	Amount \$
2)	Other Private Resources:	
	Source	Amount \$
	Source	Amount \$
	Source	Amount \$
3)	Microloan:	
	Source	Amount \$
	Source	Amount \$
4)	Other Public Resources:	
	Source	Amount \$
	Source	Amount \$
5)	Applicant Equity:	
	Existing facilities and property at apprai	sed value: Amount \$
	Cash: Amount \$	
6)	Other:	
	Source	Amount \$
	Source	Amount \$
		TOTAL \$

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B. Term of loan (Note: Working capital loans cannot exceed five (5) years and shall be amortized during its term. Fixed asset loans will not be for a greater term than the life of the fixed assets)

	Repayment:		
	Requested Interest Ra	ate:	
Is thi	is loan request for:		Fixed Assets: Working Capital: Refinancing:
Ident	tifu all landing institutions a	1	
	•	-	ncies that be been contacted concerning financing of l participate in the project financing:
proje	ect, which you do not anticip	oate wil	· · · · ·
proje	ect, which you do not anticip)	l participate in the project financing: Disapproved financing ()

(2)_____

(3)_____

III. GENERAL INFORMATION

A.	Is this:		
	(1) A New Venture?	Yes:	No:
	(2) An Expansion of an Existing Business?	Yes:	No:
B.	Does the Project Involve Relocation?	Yes:	No
C.	(For loans to corporations) Has the Board of Dir	ectors Approved th	e Loan Application?
		Yes:	No:
D.	Do You Have a Market Analysis on the Effect of	f the Project?	
		Yes:	No:
	IV. SALES INFO	RMATION	
A.	Sales		
	1) Last Year Sales (for established business	ses only)	
		\$	
	2) This Year Projected Sales (for establishe	d businesses only)	
		\$	
	3) One Year Projected Sales After Disburse	ements of Loan (all	applicants)
		\$	
B.	Income		
	1) Last Year Net Income (for established bu	usinesses only)	
		\$	
	2) This Year Projected Income (for establis	hed businesses only	y)
		\$	
	3) One Year Projected Net Income After Lo	oan is Disbursed (a	ll applicants)

\$_____

V. COST ELEMENTS OF PROJECT

A.	Land Improvements		\$
B.	Building		\$
C.	Construction (Leasehold Improvement)		\$
D.	Machinery/Equipment/Inventory		\$
E.	Architect/Engineer		\$
F.	Other Cost Interim		\$
G.	Interest		\$
H.	Contingency		\$
I.	Refinancing		\$
J.	Working Capital		\$
K.	Legal		\$
L.	Accounting		\$
M.	Other:		\$
		TOTAL:	\$
These estimates are based on:		Tentative Plan	s of Applicant:
		Detailed Plans	& Specifications:
		Other:	

VI. SUMMARY OF COLLATERAL OFFERED

(Attach separate sheets describing nature and value of assets offered as collateral; attach copy of deeds for real estate)

List below type of collateral being offered:

VII. PROJECTED COMMUNITY BENEFITS

A. Employment Projection and Civil Rights Data:

(For the purposes of this form, the following are considered to be minority persons: Blacks, Hispanics, Asian, Pacific Islanders, American Indian/Alaskan Natives)

PRESENT EMPLOYEES (if now in operation)

Total of Employees		Minorities and Women Employees		Imployees	
Sex			Sex		
F			F		
М			М		
Total			Total		

SIX MONTHS AFTER THE LOAN

Total of Employees		Minorities and Women Employees	
Sex		Sex	
F		F	
М		М	
Total		Total	

TWELVE MONTHS AFTER THE LOAN

Т	Total of Employees		s and Women Employees
Sex		Sex	
F		F	
М		М	
Total		Total	

EIGHTEEN MONTHS AFTER THE LOAN

T	Total of Employees		Minorities and Women Employees		Imployees
Sex			Sex		
F			F		
М			М		
Total			Total		

TWENTY-FOUR MONTHS AFTER THE LOAN

Total of Employees		Minoritie	Minorities and Women Employees	
Sex		Sex		
F		F		
М		М		
Total		Total		

I certify that the information included in this application is true and complete to the best of my knowledge. I also grant permission to Southwest Georgia Regional Development Center to obtain information from my bank creditors, credit bureau reporting agency or other necessary sources to research and evaluate this application.

Officer or Person Responsible for Project

Name:

Title:_____

Telephone:_____

Signature of Owner or Principal Officer

Name:			
Title:			

Telephone:_____

ATTACHMENT A

FORMAL BUSINESS PLAN

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ATTACHMENT B

BALANCE SHEET PREVIOUS THREE YEARS

Business Name: _____

ASSETS

CURRENT ASSETS			
YEAR	1	2	3
Cash			
Accounts Receivable			
Inventory Other			
ouici			
TOTAL CURRENT ASSETS			
FIXED ASSETS			
OTHER ASSETS			
TOTAL ASSETS			
LIABILITIES AND NET WORTH			
CURRENT LIABILITIES			
Accounts Payable			
Notes Payable			
Taxes			
SBA/RLF/IRP			
Other Liabilities			
TOTAL CURRENT LIABILITIES			
Notes Payable			
SBA/RLF/IRP			
Other			
TOTAL LIABILITIES			
	[]	[]	[]
<u>NET WORTH</u>			
		 1	[]
<u>TOTAL LIABILITIES & NET WORTH</u>			

ATTACHMENT C

3

PROFIT AND LOSS STATEMENT Business Name:_____ **PREVIOUS THREE YEARS** 1 YEAR 2 SALES COST OF GOODS SOLD **GROSS PROFIT EXPENSES** WAGES UTILITIES GENERAL AND ADMIN. ADVERTISING ACCOUNTING LEGAL INTEREST OFFICER COMPENSATION RENT OTHER OTHER DEPRECIATION TOTAL EXPENSES NET INCOME BEFORE TAXES

INCOME TAXES

NET INCOME

THREE YEAR PROJECTED INCOME STATEMENT

		YEAR 1	YEAR 2	YEAR 3
1.	Gross Sales	\$	\$	\$
2.	Other Income	\$	\$	\$
3.	TOTAL INCOME $(1+2)$	\$	\$	\$
4.	Cost of Sales:			
	a. Purchases	\$	\$	\$
	b. Payroll (manufacturing only)	\$	\$	\$
	c. Other Direct Cost (mfg. only)	\$	\$	\$
5.	TOTAL COST OF SALES $(a + b + c)$	\$	\$	\$
6.	GROSS PROFIT (3 - 5)	\$	\$	\$
7.	General Expenses:			
	a. Salaries	\$	\$	\$
	b. Payroll Taxes	\$	\$	\$
	c. Advertising	\$	\$	\$
	d. Rent	\$	\$	\$
	e. Supplies/Postage	\$	\$	\$
	f. Utilities	\$	\$	\$
	g. Telephone	\$	\$	\$
	h. Travel	\$	\$	\$
	i. Repairs/Maintenance	\$	\$	\$
	j. Insurance	\$	\$	\$
	k. Taxes/Licenses	\$	\$	\$
	l. Interest	\$	\$	\$
	m. Miscellaneous	\$	\$	\$
8.	TOTAL GENERAL EXPENSES	\$	\$	\$
9.	Depreciation Expense	\$	\$	\$
10.	TOTAL EXPENSES (8 + 9)	\$	\$	\$
11.	Net Pre-Tax Profits (6 - 10)	\$	\$	\$
12.	Provision for Taxes	\$	\$	\$
13.	Net Profit After Taxes (11 - 12)	\$	\$	\$

NOTE: Attach narrative explaining basis or rational for income and expense projections.

PROFIT & LOSS PROJECTION

ATTACHMENT E

Business Name:

MONTH	1	2	3	4	5	6	7	8	9	10	11	12	TOTAL
Sales: Cash													
Credit													
Total Sales													
Cost of Sales													
Gross Profit													
Officer Salary (ies)													
Wages													
Rent-Property													
Rent-Equipment													
Auto/Truck Expenses													
Office Supplies	ľ												
Advertising	ľ												
Telephone & Utilities													
Bad Debts													
Taxes/Licenses													
Depreciation													
Repairs/Maintenance													
Accounting/Legal													
Interest – AT&T													
Interest – Other													
Insurance (all)													
Office Expenses													
Royalties													
Miscellaneous													
Other													
Total Expenses													
Net Profit													

Please attach assumptions to this projection.

Signature:_____

Please indicate seasonality during the year.

Date:_____

ATTACHMENT F

BALANCE SHEET THREE YEAR PROJECTION

Business Name: _____

ASSETS

CURRENT ASSETS		
YEAR Cash Accounts Receivable Inventory Other	2	3
TOTAL CURRENT ASSETS		
FIXED ASSETS		
OTHER ASSETS		
TOTAL ASSETS		
LIABILITIES AND NET WORTH		
CURRENT LIABILITIES		
Accounts Payable Notes Payable Taxes SBA/RLF/IRP Other Liabilities		
TOTAL CURRENT LIABILITIES		
Notes Payable		
<u>SBA/RLF/IRP</u>		
Other		
TOTAL LIABILITIES		
<u>NET WORTH</u>		
TOTAL LIABILITIES & NET WORTH		

ATTACHMENT G

MONTHLY CASH FLOW

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PROJECTED START-UP EXPENSES

Cost Estimate

1.	Inventory	\$
2.	Equipment	\$
3.	Two Month's Rent	\$
4.	Lease Deposit (One Month's Rent)	\$
5.	Insurance Premiums:	
	a. Liability	\$
	b. Fire and Extended Coverage	\$
6.	Telephone Installation	\$
7.	Telephone Deposit	\$
8.	Permit and License Fees	\$
9.	Legal Fees	\$
10.	Accounting Fees	\$
11.	Business Cards, Stationary, Sales Books,	\$
	Check Printing, etc.	
12.	Other:	\$
		\$
	TOTAL START-UP COSTS	\$

*Please use supplemental sheets as needed.

CURRENT QUARTER BALANCE SHEET

As of:_____

ASSETS

Current Assets:

 Cash Accounts Receivable Raw Materials (if applicable) Finished Goods or Inventory Prepaid Expenses (Security Deposit, Phone Deposit, Prepaid Insurance, etc.) Other Current Assets TOTAL CURRENT ASSETS (Total 1 thru 6) Fixed Assets:	\$ \$ \$ \$ \$	\$
 8. Land and Buildings 9. Machinery & Equipment 10. Furniture, Fixtures & Vehicles 11. Less: Accumulated Depreciation 12. TOTAL FIXED ASSETS (Total 7 thru 11) 13. Other Assets 14. TOTAL ASSETS (7 + 12 + 13) 	\$ \$ \$ \$ ES AND NET WORTH	\$ \$ \$
Current Liabilities		
 15. Accounts Payable 16. Notes Payable (Amt. to be paid this year) 17. Taxes Payable 18. TOTAL CURRENT LIABILITIES (15 + 16 + 19. Long Term Debt a. Mortgage Payable b. Notes Payable (Long Term Portion) 	\$ \$ \$ 17) \$ \$	\$
20. TOTAL LONG TERM DEBT (19a + 19b) 21. TOTAL LIABILITIES (18 + 20) 22. TOTAL ASSETS (LINE 14)	φ	\$ \$ \$
23. NET WORTH (22 - 21)		\$

CURRENT QUARTER PROFIT AND LOSS STATEMENT Period Covered:_____

1.	Gross Sales		\$
2.	Other Income		\$
3.	TOTAL INCOME $(1+2)$		\$
4.	Cost of Sales:		
	a. Purchases	\$	
	b. Payroll (manufacturing only)	\$	
	c. Other Direct Costs	\$	
5.	TOTAL COST OF SALES $(a + b + c)$		\$
6.	GROSS PROFIT (3 - 5)		\$
7.	General Expenses:		
	a. Salaries	\$	
	b. Payroll Taxes	\$	
	c. Advertising	\$	
	d. Rent	\$	
	e. Supplies/Postage	\$	
	f. Utilities	\$	
	g. Telephone	\$	
	h. Travel	\$	
	i. Repairs/Maintenance	\$	
	j. Insurance	\$	
	k. Taxes/Licenses	\$	
	1. Interest	\$	
	m. Miscellaneous	\$	
	n. Depreciation	\$	
	o. Other	\$	
8.	TOTAL GENERAL EXPENSES (a thr	u o)	\$
9.	NET PROFIT (6 thru 8)		\$

ATTACHMENT K

PERSONAL FINANCIAL STATEMENT

Link: http://www.sba.gov/sbaforms/sba413.pdf/

ATTACHMENT L

RESUME FORMAT

Name: Address: Marital Status:

EDUCATION

Date of Birth: (Optional) Phone: Other Personal Data:

Give name(s) of institution(s) attended and dates of attendance. If degree or special license has been conferred or granted, specify name of degree or license. Summarize curriculum and area(s) of special interest. Describe each educational experience under separate heading.

EMPLOYMENT

Give name(s) and address(es) of all employees and dates of employment. Specify the duties and responsibilities of each job held.

MILITARY SERVICE

Give branch of the military and dates served. Specify duties and responsibilities. Indicate date and type of discharge. Indicate if on reserve status.

AWARDS AND SPECIAL CREDENTIALS

Note all scholarships, superior performance awards, special certifications, etc. Indicate dates of receipt and/or expiration dates if relevant.

REFERENCES

Provide names and addresses of at least three (3) references that are not related to you. These references should be persons who know your work and character

ATTACHMENT M

STATEMENT(S) OF PERSONAL HISTORY

STATEMENT OF PERSONAL HISTORY

Name and Address of Applicant (Firm Nat	me)(Street, City, State, and ZIP Code)	Amount Applied for			
 Personal Statement of: (State name in full, if no middle name, state (NMN), or if initial only, indicate initial.) List all former names used, and dates each name was used. Use separate sheet if necessary. 		2. Give the percentage of ownership or stock owned or to be owned in the small business of the development company	SSN:		
First Middle	Last	3. Date of Birth (Month, day, and year)			
		4. Place of Birth: (City & State or Foreign Count	y)		
Name and Address of participating lender	or surety co. (when applicable and known)	5. U.S. Citizen? If No, are you a Lawful Permanent resident alien: If non-U.S. citizen provide alien registration number:			
6. Present residence address:		Most recent prior address (omit if over 10 years ag	o):		
From:	1	From:			
To:		To:			
Address:		Address:			
Home Telephone No. (Include A/C): Business Telephone No. (Include A/C):					
IT IS IMPORTANT THAT THE NEXT TH WILL NOT NECESSARILY DISQUALIFY IF YOU ANSWER "YES" TO 7, 8, OR 9, FU	PLEASE SEE REVERSE SIDE FOR EXPLANATION REGARDING DISCLOSURE OF INFORMATION AND THE USES OF SUCH INFORMATION. IT IS IMPORTANT THAT THE NEXT THREE QUESTIONS BE ANSWERED COMPLETELY. AN ARREST OR CONVICTION RECORD WILL NOT NECESSARILY DISQUALIFY YOU; HOWEVER, AN UNTRUTHFUL ANSWER WILL CAUSE YOUR APPLICATION TO BE DENIED. IF YOU ANSWER "YES" TO 7, 8, OR 9, FURNISH DETAILS ON A SEPARATE SHEET. INCLUDE DATES, LOCATION, FINES, SENTENCES, WHETHER MISDEMEANOR OR FELONY, DATES, OF PAROLE/PROBATION, UNPAID FINES OR PENALTIES, NAME(S) UNDER WHICH CHARGED, AND ANY				
7. Are you presently under indictment, on Yes No	parole or probation?				
	or arrested for any criminal offense other tha ecuted (All arrests and charges must be disc	n a minor motor vehicle violation? Include offense losed and explained on attached sheet)	es which have		
 9. Have you <u>ever</u> been convicted, placed of any criminal offense other than a minor Yes 	• • •	of probation, including adjudication withheld pend	ing probation, for		
Signature	Title	Date			

NOTICES REQUIRED BY LAW

The following is a brief summary of the laws applicable to this solicitation of information.

Paperwork Reduction Act (44 U.S.C Chapter 35)

The Southwest Georgia Regional Development Center (RDC) is collecting information on this form to make a character and credit eligibility decision to fund or deny you a loan or other form of assistance. The information is required in order for the RDC to have sufficient information to determine whether to provide you with the requested assistance. The information collected may be checked against criminal history indices of the Federal Bureau of Investigation.

Privacy Act (5 U.S.C § 552a)

Any person can request to see or get copies of any personal information that the RDC has in his or her file, when that file is retrievable by individual identifiers, such as name or social security numbers. Requests for information about another party may be denied unless the RDC has the written permission of the individual to release the information to the requestor or unless the information is subject to disclosure under the Freedom of Information Act.

Under the provisions of the Privacy Act, you are not required to provide your social security number. Failure to provide your social security number may not affect any right, benefit or privilege to which you are entitled. Disclosures of name and other personal identifiers are, however, required for a benefit, as the RDC requires an individual seeking assistance from the RDC to provide it with sufficient information for it to make a character determination. In determining whether an individual is of good character, the RDC considers the person's integrity, candor, and disposition toward criminal actions. In making loans the RDC is required to have reasonable assurance that the loan is of sound value and will be repaid of that it is in the best interest of the agency to grant the assistance requested. Additionally, the RDC is specifically authorized to verify your criminal history, or lack thereof. For these purposes, you are asked to voluntarily provide your social security number to assist the RDC in making a character determination and to distinguish you from other individuals with the same or similar name or other personal identifier.

When this information indicates a violation or potential violation of law, whether civil, criminal, or administrative in nature, the RDC may refer it to the appropriate agency, whether Federal, State, or foreign, charged with responsibility for or otherwise involved in investigation, prosecution, enforcement, or prevention of such violations. See 56 Fed. Reg. 8020 (1991) for other published routine uses.

ATTACHMENT N

COPY OF ALL BUSINESS LICENSES AND CERTIFICATIONS.

OTHER SAMPLE FORMS

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Business Name: _____

ONE YEAR PROJECTED BALANCE SHEET

As of:_____

ASSETS

Current Assets:

1.	Cash	\$
2.	Accounts Receivable	\$
3.	Raw Materials (if applicable)	\$
4.	Finished Goods or Inventory	\$
5.	Prepaid Expenses (Security Deposit,	\$
	Phone Deposit, Prepaid Insurance, etc.)	
6.	Other Current Assets	\$
7.	TOTAL CURRENT ASSETS (Total 1 thru 6)	\$
8.	Land and Buildings	\$
9.	Machinery & Equipment	\$
10.	Furniture, Fixtures & Vehicles	\$
11.	Less: Accumulated Depreciation	\$
12.	TOTAL FIXED ASSETS (Total 7 thru 11)	\$
13.	Other Assets	\$
14.	TOTAL ASSETS $(7 + 12 + 13)$	\$

LIABILITIES AND NET WORTH

Current Liabilities

 Accounts Payable Notes Payable (Current Portion) 	\$ \$	
17. Taxes Payable	\$	
18. TOTAL CURRENT LIABILITIES (15 + 16 +	17)	\$
19. Long Term Debt		
a. Mortgage Payable	\$	
b. Notes Payable (Long Term Portion)	\$	
20. TOTAL LONG TERM DEBT (19a + 19b)		\$
21. TOTAL LIABILITIES (18 + 20)		\$
22. TOTAL ASSETS (LINE 14)		\$
23. NET WORTH (22 - 21)		\$

PROFIT AND LOSS STATEMENT PREVIOUS THREE YEARS

Business Name:_____

	YEAR	1	2	3
SALES				
COST OF GOODS SOLD				
GROSS PROFIT				
<u>EXPENSES</u>				
WAGES UTILITIES GENERAL AND ADMIN. ADVERTISING ACCOUNTING LEGAL INTEREST OFFICER COMPENSATIO RENT OTHER OTHER DEPRECIATION	N			
TOTAL EXPENSES				
NET INCOME BEFORE TA	AXES			
INCOME TAXES				
NET INCOME				

PROFIT AND LOSS STATEMENT THREE YEAR PROJECTION

Business Name:_____

	YEAR	1	2	3
SALES				
COST OF GOODS SOLD				
GROSS PROFIT				
<u>EXPENSES</u>				
WAGES UTILITIES GENERAL AND ADMIN. ADVERTISING ACCOUNTING LEGAL INTEREST OFFICER COMPENSATIC RENT OTHER OTHER DEPRECIATION	DN			
TOTAL EXPENSES				
NET INCOME BEFORE TA	AXES			
INCOME TAXES				
NET INCOME				