

Revolving Loan Fund Program Quick Reference Guide

Quick Facts:

The Door County Economic Development Corporation manages three low interest revolving loan funds to assist business owners starting or expanding their companies in Door County. Typical terms for these loans include:

- Loans up to \$250,000 but not more than 50% of total project costs.
- Interest rate and term are set individually for each loan. The term typically matches the life of the equipment/asset being financed. Interest rates are below market rate and set based on an assessment of economic benefit verses financial risk of the project. Recent rates range from 2 to 6%.
- For larger eligible projects we can also facilitate and application to the Wisconsin Economic Development Corp. for additional funding.
- Business must commit to one full time equivalent job created or retained per \$35,000 that we loan, within three years.
- If required, we can be flexible with repayment and offer interest only payments for 1-2 years.
- We will seek the *best possible* collateral position.

Eligible Activities:

- Acquisition of fixed equipment.
- Acquisition of inventory.
- Acquisition of land and buildings. (*While eligible, these activities are strongly discouraged due to federal requirements.*)
- The construction, reconstruction or installation of buildings, fixed equipment and site improvements. The clearance, demolition, removal or rehabilitation of buildings and improvements. (*While eligible, these activities are strongly discouraged due to federal requirements.*)
- The payment of assessments for sewer, water, street and other public utilities, if the provision of the facilities will directly create or retain jobs.

Ineligible Activities:

- Refinancing or reimbursement for expenditures made prior to loan approval.
- Equipment that has a depreciable life of less than five years.
- Payroll costs.

The Process

- Either the client or a bank loan officer should contact Bill Chaudoir or Sam Perlman at 920-743-3113 (bill@doorcountybusiness.com or sam@doorcountybusiness.com).
- An application will need to be filled out with supporting documentation attached. Typically, we are looking for a business plan with financial statements, financial projections and tax returns.
- A loan committee meeting will be scheduled...the committee will then make a recommendation on the loan.
- The recommendation will be taken to the loan fund owner (City, County, or DCEDC) for final approval. (Because of timing issues with the meetings, keep in mind that the entire process could take 4-8 weeks.)
- Closing is scheduled and funds are disbursed.



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