## Advance Refundings:

## Discussion and Case Studies

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## Basic Definition of Advance Refunding

$>\quad$ A refunding where the refunded issue remains outstanding for a period of time of more than 90 days after the issuance of the refunding issue.
> The proceeds of the refunding issue are usually invested in Treasury securities or federal agency securities, with principal and interest from these investments used to pay principal and interest on the refunded issue. This is called an escrow.
> In general, there are two types of advance refundings:

1. Escrow to Call Date ("ETC"): Where the proceeds of the escrow are established prior to 90 days of the first call date of the bonds to be refunded; in this case the old bonds are called pre-refunded.
2. Escrow to Maturity ("ETM"): Proceeds of the refunding issue are deposited into an escrow to pay principal and interest being refunded on the original interest payment and maturity dates. The escrow then stays in place until the final maturity of the refunded bonds.
> Note: For ETC transactions, usually if the escrow is put in place prior to within 90 days of the call date, they are categorized as advance refundings; and within 90 days, current refundings.

## There Are Several Methods of Advance Refinding

> Full Cash or Gross Refunding
> Net Cash Refunding
> Crossover Refunding
> Forward Refunding
> Synthetic Refunding

## Full Cash or Gross Refunding

$>$ A method of advance refunding in which the proceeds of refunding bonds, without reinvestment, will provide sufficient funds to pay debt service on the refunded bonds.
$>\quad$ In simple terms, cash equal in an amount equal to what is needed to refund the outstanding bonds is used.
> Typical applications: cash defeasances, tenders, etc.

## Net Cash Refunding

> This method of advance refunding occurs where the proceeds of the refunding issue and any other available monies, together with interest earnings, will pay the debt service on the refunded bonds.
> Simply speaking, a net cash refunding features an escrow.
> Other available monies could be existing debt service reserve funds, debt service monthly deposits, cash on hand, etc.

## Crossover Refunding

> This method of advance refunding occurs where a revenue stream originally pledged to secure bonds that are being refunded continues to be used to pay debt service on the refunded bonds until they mature or are called.
> When the pledged revenues "cross over" to the refunding bonds, the escrow pays for defeasing the refunded bonds.
$>$ During the time when both the refunded and the refunding bonds are outstanding, debt service on the refunding bonds is paid from interest earnings on the refunding escrow.

## Forward Refunding

$>$ Typically, a forward refunding is done when an issue is not eligible to be advance refunded on a tax-exempt basis under the Internal Revenue Code.
> The basic concept is a forward agreement between an issuer and underwriter, whereby the issuer agrees to issue bonds on a certain date and the underwriter agrees to purchase these bonds on said date.
> The proceeds of the bonds, when issued will be used to refund the issuer's outstanding bonds (again, most common in forward current refundings).

- Also used with forward starting swaps (synthetic) as a method of refunding.


## How Does One Generally Determine if a Bond Issue is Eligible for Tax-Dxempt Advance Refunding?

## ELIGIBLE

| $\checkmark$ | New Money |
| :---: | :--- |
| $\checkmark$ | Current Refundings |
| $\checkmark$ | Bonds originally issued as advance <br> refundings prior to 1986 are allowed |
| one more refunding in accordance <br> with the Internal Revenue Code |  | with the Internal Revenue Code

## NOT ELIGIBLE

Advance Refundings

Private Activity Bonds

Taxable Bonds

## Why do an Advance Reifunding?

## RATIONALE

## $\checkmark \quad$ Present Value (PV) Savings

$\checkmark \quad$ The chance to exchange high coupon debt for lower coupons (high-to-low refunding)
$\checkmark \quad$ Decisions are sometimes driven by the value of exercising the option in existing call provisions vs. the future interest rate outlook

## HOWEVER

Rates could go lower after you have issued the refunding bonds. Remember, you are only allowed one advance refunding (post 1986).

## Interplay between Escrow Yield and Arbitrage Yield

> The Internal Revenue Code prohibits issuers from earning arbitrage by investing the proceeds of an escrow to yield more than the arbitrage yield of a tax-exempt refunding bond issue.
$>\quad$ The arbitrage yield is by definition, the maximum allowable yield.
$>\quad$ In a tax-exempt refunding, the issuer is faced with the task of structuring a portfolio with a variety of taxable securities in order to meet the "yield restriction".

## Types of Securities That Can be Used in an Dscrow

> State and Local Government Securities ("SLGS"): These are specially created for tax-exempt issuers by the U.S. Treasury. Issuers purchase them directly from the U.S. Treasury rather than in the open market.
> The regulations provide that the purchase price of the SLGS is the actual price paid to the Treasury
> The issuer can choose the maturity and interest rate from a variety of SLGS
> The yield on the escrow can therefore be customized to comply with arbitrage restrictions
$>$ Open Market Securities ("OMS"): These are existing securities that can be purchased in the open market by dealers. In the mid-90s, several dealers purchased OMS for escrows at yields that were artificially misrepresented as being below or at the arbitrage yield. This process was called "yield burning" which is now prohibited. In 1996 the IRS proposed a three-bid process to ensure that the cost of the OMS portfolio would not be greater than the cost of the most efficient SLGS portfolio.
> Agencies, Strips, Investment/Float Contracts, Certificates of Deposit and Cash are other types of taxable securities or mechanisms that can be used legally in an escrow portfolio.

## Case Study 1: Advance Refunding Candidates

$>$ Issuer A has $\$ 139$ million in bonds outstanding that are eligible for an advance refunding.
> There are two term bonds maturing in 2027 and 2033
$>$ These bonds have a call date of $1 / 15 / 2012$

## Summary Of Bonds Refunded

| Issue | Maturity | Type | of Bond | Coupon | Maturity <br> Value | Call Date | Call Price |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dated 6/15/2002 | Delivered 6/15/2002 |  |  |  |  |  |  |
| 2002A | $01 / 15 / 2022$ | Term 1 | Coupon | $5.000 \%$ | $2,805,000$ | $01 / 15 / 2012$ | $101.000 \%$ |
| 2002A | $01 / 15 / 2023$ | Term 1 | Coupon | $5.000 \%$ | $2,945,000$ | $01 / 15 / 2012$ | $101.000 \%$ |
| 2002A | $01 / 15 / 2024$ | Term 1 | Coupon | $5.000 \%$ | $3,095,000$ | $01 / 15 / 2012$ | $101.000 \%$ |
| 2002A | $01 / 15 / 2025$ | Term 1 | Coupon | $5.000 \%$ | $8,145,000$ | $01 / 15 / 2012$ | $101.000 \%$ |
| 2002A | $01 / 15 / 2026$ | Term 1 | Coupon | $5.000 \%$ | $8,555,000$ | $01 / 15 / 2012$ | $101.000 \%$ |
| 2002A | $01 / 15 / 2027$ | Term 1 | Coupon | $5.000 \%$ | $8,985,000$ | $01 / 15 / 2012$ | $101.000 \%$ |
| 2002A | $01 / 15 / 2028$ | Term 2 | Coupon | $5.000 \%$ | $9,430,000$ | $01 / 15 / 2012$ | $101.000 \%$ |
| 2002A | $01 / 15 / 2029$ | Term 2 | Coupon | $5.000 \%$ | $17,200,000$ | $01 / 15 / 2012$ | $101.000 \%$ |
| 2002A | $01 / 15 / 2030$ | Term 2 | Coupon | $5.000 \%$ | $18,065,000$ | $01 / 15 / 2012$ | $101.000 \%$ |
| 2002A | $01 / 15 / 2031$ | Term 2 | Coupon | $5.000 \%$ | $18,965,000$ | $01 / 15 / 2012$ | $101.000 \%$ |
| 2002A | $01 / 15 / 2032$ | Term 2 | Coupon | $5.000 \%$ | $19,915,000$ | $01 / 15 / 2012$ | $101.000 \%$ |
| 2002A | $01 / 15 / 2033$ | Term 2 | Coupon | $5.000 \%$ | $20,910,000$ | $01 / 15 / 2012$ | $101.000 \%$ |
| Subtotal | - |  |  | - | $\$ 139,015,000$ |  | - |
| Total |  |  |  |  | - | $\$ 139,015,000$ | - |

## Case Study \#1: Calculating the Defeasance Requirements

## Debt Service To Maturity And To Call



## Case Study \#1: Verifying Escrow Suficiency

## Escrow Fund Cashflow

| Date | Principal | Rate | Interest | Receipts | Disbursements | Cash Balance |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $04 / 01 / 2007$ | - | - | - | 0.26 | - | 0.26 |
| $07 / 15 / 2007$ | $1,712,615.00$ | - | $1,762,760.39$ | $3,475,375.39$ | $3,475,375.00$ | 0.65 |
| $01 / 15 / 2008$ | $436,712.00$ | - | $3,038,663.15$ | $3,475,375.15$ | $3,475,375.00$ | 0.80 |
| $07 / 15 / 2008$ | $436,712.00$ | - | $3,038,663.15$ | $3,475,375.15$ | $3,475,375.00$ | 0.95 |
| $01 / 15 / 2009$ | $436,711.00$ | - | $3,038,663.15$ | $3,475,374.15$ | $3,475,375.00$ | 0.10 |
| $07 / 15 / 2009$ | $436,712.00$ | - | $3,038,663.15$ | $3,475,375.15$ | $3,475,375.00$ | 0.25 |
| $01 / 15 / 2010$ | $436,712.00$ | - | $3,038,663.15$ | $3,475,375.15$ | $3,475,375.00$ | 0.40 |
| $07 / 15 / 2010$ | $436,712.00$ | - | $3,038,663.15$ | $3,475,375.15$ | $3,475,375.00$ | 0.55 |
| $01 / 15 / 2011$ | $436,712.00$ | - | $3,038,663.15$ | $3,475,375.15$ | $3,475,375.00$ | 0.70 |
| $07 / 15 / 2011$ | $436,712.00$ | - | $3,038,663.15$ | $3,475,375.15$ | $3,475,375.00$ | 0.85 |
| $01 / 15 / \mathbf{2 0 1 2}$ | $140,841,861.00$ | $4.315 \%$ | $3,038, \mathbf{6 6 3 . 1 5}$ | $\mathbf{1 4 3 , 8 8 0 . 5 2 4 . 1 5}$ | $\mathbf{1 4 3 , 8 8 0 . 5 2 5 . 0 0}$ |  |
| Total | $\mathbf{\$ 1 4 6 , 0 4 8 , 1 7 1 . 0 0}$ | - | $\mathbf{\$ 2 9 , 1 1 0 , 7 2 8 . 7 4}$ | $\mathbf{\$ 1 7 5 , 1 5 8 , 9 0 0 . 0 0}$ | $\mathbf{\$ 1 7 5 , 1 5 8 , 9 0 0 . 0 0}$ | - |

## Investment Parameters

| Investment Model [PV, GIC, or Securities] | Securities |
| :--- | ---: |
| Default investment yield target | Bond Yield |


| Cash Deposit | 0.26 |
| :--- | ---: |
| Cost of Investments Purchased with Bond Proceeds | $146,048,171.00$ |
| Total Cost of Investments | $\$ 146,048,171.26$ |
| Target Cost of Investments at bond yield | $\$ 146,047,331.63$ |
| Actual positive or (negative) arbitrage | $(839.63)$ |
| Yield to Receipt | $4.2559980 \%$ |
| Yield for Arbitrage Purposes | $4.2561349 \%$ |
| State and Local Government Series (SLGS) rates for | $2 / 02 / 2007$ |

## Case Study \#1: Calculating the Escrow Yield

$>$ Generally, this is the yield, compounded semi-annually, on a 30/360 day basis, computed assuming that the purchase cost of the escrow (i.e. escrow deposit) funds the cost of the portfolio, including interest.

## Primary Purpose Fund Proof Of Yield @ 4.2559980\%

| Date | Cashflow | PV Factor | Present Value | Cumulative PV |
| :---: | :---: | :---: | :---: | :---: |
| 04/01/2007 | - | 1.0000000x | - |  |
| 07/15/2007 | 3,475,375.39 | $0.9879076 x$ | 3,433,349.75 | 3,433,349.75 |
| 01/15/2008 | 3,475,375.15 | 0.9673230x | 3,361,810.22 | 6,795,159.97 |
| 07/15/2008 | 3,475,375.15 | $0.9471673 x$ | 3,291,761.57 | 10,086,921.53 |
| 01/15/2009 | 3,475,374.15 | 0.9274315 x | 3,223,171.56 | 13,310,093.09 |
| 07/15/2009 | 3,475,375.15 | 0.9081070x | 3,156,012.57 | 16,466,105.67 |
| 01/15/2010 | 3,475,375.15 | 0.8891852x | 3,090,252.04 | 19,556,357.71 |
| 07/15/2010 | 3,475,375.15 | 0.8706576x | 3,025,861.73 | 22,582,219.44 |
| 01/15/2011 | 3,475,375.15 | 0.8525161 x | 2,962,813.10 | 25,545,032.54 |
| 07/15/2011 | 3,475,375.15 | 0.8347525x | 2,901,078.18 | 28,446,110.72 |
| 01/15/2012 | 143,880,524.15 | 0.8173591 x | 117,602,060.28 | 146,048,171.00 |
| Total | \$175,158,899.74 | - | \$146,048,171.00 |  |
| Composition Of Initial Deposit |  |  |  |  |
| Cost of Investments Purchased with Bond Proceeds |  |  |  | 146,048,171.00 |
| Adjusted Cost of Investments |  |  |  | 146,048,171.00 |

## Case Study \#1: Securities Funding the Dserow Portfolio

## Escrow Summary Cost



## Case Study \#1: The Refunding Bonds Provide Proceeds to Fund the Escrow and Defease the Prior Bonds



## Transferred Proceeds

$>\quad$ Proceeds of a refunded issue which remain unexpended after all or a portion of that refunded issue has been paid from the proceeds of the refunding issue.
$>$ The general idea is that if the proceeds of one issue pay debt service on another issue, then the proceeds of the discharged issue should at that point become "transferred," i.e., allocated to the refunding issue.
> If this did not occur, then the proceeds of the refunded issue would always remain allocated to the old bonds and an issuer could earn arbitrage by simply replacing the refunded bonds with new lower coupon refunding bonds, consequently capturing the spread between the old, high coupon investments and the new, low coupon bonds.
$>\quad$ When refunded proceeds are "transferred" or allocated to a refunding issue, the refunded proceeds and any investments become subject to yield restriction and rebate at the yield on the refunding issue or yield reduction payments in lieu of rebate (sometimes called a "transferred proceeds penalty").

[^0]
## Illustration



## Existing Debt Service Reserve Funds

> Used to satisfy an issuer's debt service reserve requirement
> Cash Funded
> Surety
$>$ In a refunding, with an existing cash funded reserve fund, this can be liquidated entirely and the refunding issue funds a new one, or you can liquidate the "margin"
$>$ The liquidated amount is deposited in the escrow
> Spend first vs. pro-rata

## Prior Debt Service (Sinking) Funds

> "Sinking Funds" include any fund (such as a debt service fund, a redemption fund or a reserve fund) that is reasonably expected to be used directly or indirectly to pay debt service on an issue.
$>\quad$ The classic type of sinking fund is a fund to which the issuer deposits surplus moneys that are not derived from sales proceeds and applies these money to payment of debt service of the outstanding issue. These moneys are subject to yield restriction and rebate.
> In addition, most term bonds have sinking funds, which are mandatory annual repayments of principal prior to the stated maturity.

## Debt Service Deposits

> Many issuers are required (legally or as a matter of policy) to make monthly deposits into their debt service fund.
> Principal deposits are over a twelve month period.
> Interest deposits are made over a six month period.
> In a refunding, these funds are often contributed as a source of funds, and then used to lower the escrow requirements.
> Spend first vs. pro-rata

## Case Study \#2: Prior Debt Service Deposits

On refunding date, $\$ 10$ million can be contributed to the refunding in this example

## Treatment of Multipurpose Issues

> Multipurpose issues include series of bonds were issued for new money as well as refunding purposes.
> The simplest example is when the refunding and new money portions were clearly separated into different series of bonds. For example, Series 1998A, would be identified as having been for new money purposes and Series 1998B, for a refunding. Clearly, each series has its definable purpose.

* However, sometimes the multi-purpose is not broken out and can only defined by further review of the official statement, tax documents and verification reports, and an allocation then needs to be made to determine what portion of the original deal is eligible for an advance refunding.


## Allocation of Specific Bonds to a Refunding Purpose Three Allocation Methodologies

1. Pro-rata Allocation Method (pending tax-counsel review to verify the exact portion and maturities that are eligible for the advance refunding).

Quick Tip: Start with the Sources \& Uses page in the Official Statement. Use the Escrow to determine a ratio of what is not eligible for advance refunding. Subtract this from 100 percent to determine what is eligible. Multiply these ratios by the bonds top to bottom, and round each maturity to the nearest $\$ 5,000$ to get two strips. Make sure your total strips equal the original principal amount prior to the allocation.
2. Debt Service on the refunding portion is, in each year less than, equal to or proportionate to debt service on bonds.
3. Allocation of the entire multipurpose issue such that each portion is in proportion to the remaining weighted average economic life of the capital project being financed or refinanced

## Case Study \＃3：Axample of a Moltipur pose Issue

NEW ISSUE－BOOK ENTKY ONLY


$\$ 1,108,745,000$ City of Atlanta Water and Wastewater Revenue Bond Series 1999

Datedt April 3．19pu


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## Case Study \#3: Example of a Moultipurpose Issue <br> Original Pricing and Structure of the Bonds <br> 

$\$ 1,096,140,000$ Series 1999A

| Maturity | Amoun | Interest Rase | Price of Yield | Maturity | Ambunt | Interest Rate | Price or Yield |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2000 | \$10,000,000 | 3.50\% | $3.20 \%$ | 2006 | \$6,220,000 | 4,00\% | 4.15\% |
| 2001 | 3,695,000 | 3.50 | 3.53 | 2007 | \$,515,000 | 4.25 | 100 |
| 2004 | 4,765,000 | 4.00 | 3.95 | 2008 | 1,705,000 | 4.25 | 4.32 |
| 2005 | 10,300,060 | 4.00 | 4.05 | 2009 | 6,410.000 | 4.30 | 4.41 |
| 2001 | 6,305,000 | $4.50 \%$ | 3.53\% | 2012 | 22,830,000 | 5.50\% | 4.66\% |
| 2004 | 4,270,000 | 5,00 | 3.95 | 2013 | 24,075,000 | 5.50 | 4.72 |
| 2006 | 9,395,000 | 5.00 | 4.15 | 2014 | 25,370,000 | 5.50 | 4.76 |
| 2007 | $12,800,000$ | 5.00 | 4.25 | 2015 | 26,740,000 | 5.50 | 4.80 |
| 2008 | 15,405,000 | 5.00 | 4.32 | 2016 | 28.215 .000 | 5.50 | 4.85 |
| 20099 | $13.230,000)$ | 5.00 | 4.41 | 2017 | 29.745.000) | 5.50 | 4.89 |
| 2010 | 20,560,000 | 5.50 | 4.49 | 2018 | $31.360,000$ | 5.50 | 4.92 |
| 2011 | 21,625,000 | 5.50 | 4.58 | 2019 | $33,040,000$ | 5.50 | 4.95 |
|  |  |  |  | 2023 | 6,860,000 | 5,00 | 99.875 |

$\$ 110,300,000-5,50 \%$ Term Bonds due November 1,2022, Yield 4.98\%
$\$ 204,545,000-5.00 \%$ Term Bunds due Navember 1. 2029. Yield 5.16\% $\$ 402,860,000-5.00 \%$ Term Bonds due November. 2038, Yield 5.21度

## $\$ 12,605,000$ Series 1999B (Taxable)

$\frac{\text { Marurity }}{1999}$
$\frac{\text { Amount }}{\$ 12,605,000}$

Interest Rate
4.993

Price of Yield
$100 \%$

## Case Study \#3: Illustrative Allocation (Pro-Ratia)

Allocation \% (from Sources \& Uses)

| Escrow | $508,827,059.72$ | $48.64 \%$ |
| :--- | ---: | ---: |
| Project Fund | $460,000,000.00$ |  |
| Capitalized Interest | $77,325,021.87$ |  |
|  | $1,046,152,081.59$ |  |

## Prior to Allocation

|  |  |  |
| ---: | ---: | ---: |
| 2000 | $10,000,000$ |  |
| 2001 | $3,695,000$ |  |
| 2002 | $4,765,000$ |  |
| 2003 | $10,300,000$ |  |
| 2005 | $6,305,000$ |  |
| 2006 | $4,270,000$ |  |
| 2007 | $9,395,000$ | $6,220,000$ |
|  | $12,800,000$ | $3,515,000$ |
| 2008 | $15,405,000$ | $1,705,000$ |
| 2009 | $13,230,000$ | $6,410,000$ |
| 2010 | $20,560,000$ |  |
| 2011 | $21,625,000$ |  |
| 2012 | $22,830,000$ |  |
| 2013 | $24,075,000$ |  |
| 2014 | $25,370,000$ |  |
| 2015 | $26,740,000$ |  |
| 2016 | $28,215,000$ |  |
| 2017 | $29,745,000$ |  |
| 2018 | $31,360,000$ |  |
| 2019 | $33,040,000$ |  |
| 2022 | $110,300,000$ |  |
| 2023 | $6,860,000$ |  |
| 2029 | $204,545,000$ |  |
| 2038 | $402,860,000$ |  |
|  | $1,078,290,000$ | $17,850,000$ |
|  |  |  |
| $\$ 1,096,140,000$ |  |  |


| After Pro-rata Allocation |  |
| ---: | ---: |
| New Money Portion | Refunding Portion |
| $5,135,000$ | $4,865,000$ |
| $1,900,000$ | $1,795,000$ |
| $2,445,000$ | $2,320,000$ |
| $5,290,000$ | $5,010,000$ |
| $3,240,000$ | $3,065,000$ |
| $2,195,000$ | $2,075,000$ |
| $8,020,000$ | $7,595,000$ |
| $8,380,000$ | $7,935,000$ |
| - | - |
| $8,790,000$ | $8,320,000$ |
| $10,090,000$ | $9,550,000$ |
| $10,560,000$ | $10,000,000$ |
| $11,105,000$ | $10,520,000$ |
| $11,725,000$ | $11,105,000$ |
| $12,365,000$ | $11,710,000$ |
| $13,030,000$ | $12,340,000$ |
| $13,735,000$ | $13,005,000$ |
| $14,490,000$ | $13,725,000$ |
| $15,280,000$ | $14,465,000$ |
| $16,105,000$ | $15,255,000$ |
| $16,970,000$ | $16,070,000$ |
|  |  |
| - | $53,650,000$ |
| $56,650,000$ | $3,335,000$ |
| $3,525,000$ | - |
| - | $99,485,000$ |
| $105,060,000$ | - |
| - | $195,945,000$ |
| $206,915,000$ |  |
| $533,140,000$ |  |
| $51.36 \%$ | $48.64 \%$ |

## Case Study \#3: Example of a Mrultipurpose Issue The Actual Allocation May Differ in Certain Instances

## City of Atlanta, Georgia

Water and Wastewater Revenue Bonds

## Outstanding Bonds



## Prohibitive Abusive Pransactions

$>\quad$ Hedge Bonds. Reg. Section 1.149(g)-1 of the Internal Revenue Code contains an anti-abuse rule which provides that a refunding bond is treated as a hedge bond unless there is a significant governmental purpose for the issuance of that bond. For example, advance refundings to realize debt service, or to relieve the issuer of onerous document provisions satisfy the government purpose requirement, whereas a refunding issue with the purpose of hedging against future increases in interest rates will result in the refunding bonds being treated as hedge bonds.
> Over Issuance. Original proceeds cannot exceed by more than 5 percent, the amount necessary for the purpose of the issue.
$>\quad$ Artifice or Device. A transaction, or series of transactions which enable the issuer to exploit the difference between tax-exempt and taxable interest rates to gain a material financial advantage AND increase the burden on the market for tax-exempt obligations.


[^0]:    (3) Key Point: No transfer occurs until the actual payment or "discharge" date of the prior bonds.

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