



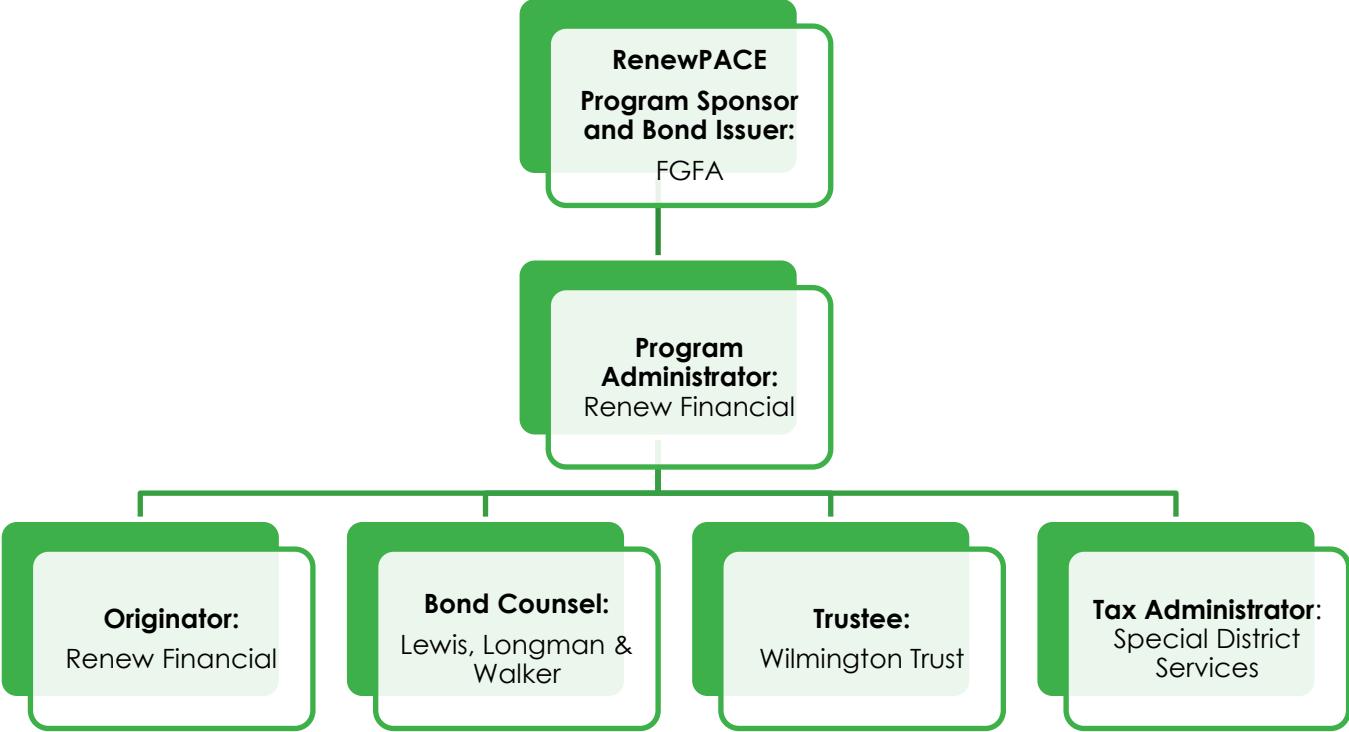
**RENEW**  
FINANCIAL™

# Operating a Successful PACE Program

MAY 2016

CLIFF STATON / Executive Vice President

# RenewPACE TEAM OVERVIEW



# RenewPACE TEAM HANDLES ALL PACE PROGRAM ELEMENTS, MAKING IT EASY FOR LOCAL GOVERNMENTS

## LOCAL GOVERNMENT

- Regular updates
- Quarterly reporting

## POST FUNDING SUPPORT

- Prepayments
- Subordination
- Payment questions

## BOND ISSUANCE

- Bond counsel
- Trustee
- Special tax administrator

## MARKETING AND SALES

- Consumers
- Contractors

## ORIGINATION

- Call center
- Property underwriting
- Project validation
- Document management
- Funding

## CONTRACTOR MANAGEMENT

- Recruitment
- Training and tools
- Inspections and compliance

## CAPITAL

- Private placement of bonds

