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## Director, Research & Technical Assistance

Status: Full-time, Exempt

Location: Columbus, Ohio

Salary Range: \$65,000-75,000 annually

The Council of Development Finance Agencies (CDFA at [www.cdfa.net](http://www.cdfa.net)) seeks a motivated, well-organized and energetic individual to fill the position of **Director, Research & Technical Assistance**. This position is critical to the continued success of CDFA's education, advocacy, research, resources and networking efforts. This position is responsible for managing and directing CDFA's research projects, technical assistance request, resource collection, information sharing, newsletter publications, headlines review and educational efforts. This is an exciting opportunity for an energetic and enthusiastic person to contribute to a great organization, working to create economic prosperity across the country. This position is located in Columbus, OH and is a senior level position that reports directly to the President & CEO.

Working at CDFA:

The Council of Development Finance Agencies is a national association dedicated to the advancement of development finance concerns and interests. CDFA is comprised of the nation's leading and most knowledgeable members of the development finance community representing public, private and non-profit development entities. Members are state, county and municipal development finance agencies and authorities that provide or otherwise support economic development financing programs.

The Council was formed in 1982 with the mission to strengthen the efforts of state and local development finance agencies fostering job creation and economic growth. Today, CDFA has one of the strongest voices in the development finance industry. The Council provides a number of avenues for assisting the development finance industry including education, advocacy, research, resources and networking. CDFA is ultimately the conduit linking development finance professionals together.

The CDFA team is a growing and dynamic group focused on building economic prosperity for communities across the country. CDFA offers a very generous benefits package, including 10 paid holidays, 12 days of paid vacation and 10 days of personal leave. Vacation time increases with tenure. CDFA also offers a comprehensive health insurance package with employer contribution and an industry-leading 401(k) investment program with a 4% match. Opportunities for travel, to create flexible working schedules, and to build a career with expanded responsibilities and advancement are offered in exchange for hard work and dedication.

The CDFA offices are in the heart of downtown Columbus overlooking the Ohio Statehouse. Located in the bustling Gay Street District and steps away from the creative Discovery District, CDFA is surrounded by the work of our members, making it possible to see the direct connection between finance and economic development growth and prosperity. The CDFA team is driven by our core values and is a



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passionate and mission-driven group dedicated to celebrating victories and individual achievements. Team building exercises, fun activities, and cooking competitions are part of the everyday routine at CDFA.

For more information about CDFA, visit [www.cdfa.net](http://www.cdfa.net).

Your Role:

The **Director, Research & Technical Assistance** will be responsible for leading a division of CDFA team members to deliver CDFA's research projects, technical assistance request, resource collection, information sharing, newsletter publications, headlines review and educational efforts. This includes the management of special research projects, production of key research reports and the coordination of myriad research and technical assistance efforts. More specifically, the **Director, Research & Technical Assistance** will work with CDFA colleagues to perform the following tasks:

- Managing a team of researchers and project managers
- Guiding and directing technical assistance contracts
- Preparing proposals and responding to grant, contract and funding opportunities
- Conducting research projects for various initiatives and grants
- Collecting resources and managing the Council's extensive Online Resource Database
- Speaking at events, training courses, seminars and conferences
- Contributing to the Council's newsletter production
- Collecting and cataloging daily development finance headlines
- Processing technical assistance requests from CDFA members and partners
- Assisting with special writing assignments
- Preparing visual presentations
- Staffing and managing webinars, meetings, events and assisting with event planning
- And, assisting with other duties and special projects as assigned by the President & CEO.

Travel is required with approximately 10-12 trips per year as determined by CDFA. Candidates for this position must be able and willing to travel throughout the year.

Qualifications:

Qualified candidates should be familiar with project management, proposal writing, research methods, resource & information collection, content development and have an understanding of the development finance, financial concepts and/or city and regional planning fields. Candidates must have 6-8 years of professional experience with increasing levels of responsibility. A master's degree is preferred and a bachelor's degree is required. Candidates should have excellent organizational skills and be familiar with Microsoft Office, working on the internet and using email routinely. Candidates must possess research, surveying and associated skills commensurate with a position of this nature.



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The ideal candidate must possess the ability to work independently, with strong written and interpersonal skills, and a high energy level. The ability to work under deadlines and successfully handle multiple priorities and excellent relationship-building skills is a must. Possessing great communication skills including listening and providing feedback is required. Finally, the successful candidate will be able to work in a team environment and contribute to all of the Council's initiatives.

While performing the functions of this job the employee is continuously required to talk or hear. Must be able to sit for extended periods of time. Frequently look at a computer screen for extended periods of time. Required to stand, walk, and reach with hands and arms.

**Submission Criteria:**

Interested candidates should email a cover letter, resume, salary request, one writing sample of at least four pages and three professional/academic references. Candidates who fail to submit the required materials will not be considered for the position. Submissions should be sent to:

Human Resources  
Council of Development Finance Agencies  
100 E. Broad Street, Suite 1200  
Columbus, OH 43215  
[jobs@cdfa.net](mailto:jobs@cdfa.net)

The projected starting date for this position is immediately based on finding a qualified candidate.

The Council of Development Finance Agencies does not discriminate in any manner contrary to law or justice on the basis of race, color, gender, sexual orientation, age, religion, disability, veteran's status or national origin in its programs or activities, including employment, membership, participation and sponsorship.